

Hoover Truck Bus Centers

Hoover Truck & Bus Centers

These buses are being sold under the NJ Cooperative Bid ESCNJ Contract # 18/19-31. Lowest Cooperative Propane Bid Price in New Jersey. Lowest Nox Propane Engines Available in the USA .02 Nox Certified.

School District: **WASHINGTON TOWNSHIP PUBLIC SCHOOLS**
Address: 53 WEST MILL ROAD
LONG VALLEY, NJ 07853

District Contact: DON TODD
District Phone: (908) 876-5311 1025

Total Number of Vehicles to replace with
.02 NOx Certified **Blue Bird Roush Engines** 8 *See Attached Quotes

| <u>Year 1 Replacement Plan</u> | |
|--|---------------|
| Total Price Per Bus ESCNJ Bid 18/19-31 | \$ 108,407.48 |
| Qty Yr 1 Replacement Plan | 8 |
| Total Price of Buses Yr 1 | \$ 867,259.84 |
| Requesting 50% Funding Per Bus | \$ 54,203.74 |
| X Qty Requested | 8 |
| Total Requested DEP VW Funding Yr 1 | \$ 433,629.92 |
| Total Paid by School District Yr 1 | \$ 433,629.92 |

Due to market increases and the end of contract #18/19-31 on 12/2/2019, The funding requested for purchases follow year one of the Blue Bird Propane will be a fixed dollar amount instead of percentage. This district is requesting funding in the amount of : \$ 54,203.74
per bus for each additional year in the district's replacement plan.

| Year | Request per Bus | Qty | Total VM Fund by Yr |
|-----------------|-----------------|-----|---------------------|
| <u>1st Year</u> | \$ 54,203.74 | 8 | \$ 433,629.92 |
| <u>2nd Year</u> | \$ 54,203.74 | 0 | - |
| <u>3rd Year</u> | \$ 54,203.74 | 0 | - |
| <u>4th Year</u> | \$ 54,203.74 | 0 | - |
| <u>5th Year</u> | \$ 54,203.74 | 0 | - |
| <u>6th Year</u> | \$ 54,203.74 | 0 | - |
| <u>7th Year</u> | \$ 54,203.74 | 0 | - |

Total Overall Funding Requested of VM Fund \$ 433,629.92

Hoover Truck Bus Centers

School District:

WASHINGTON TOWNSHIP PUBLIC SCHOOLS

| Vehicle Vin # | Vehicle Make | Veh. Yr | Replace Year |
|-------------------|---------------|---------|--------------|
| 4DRBUAAN38A513659 | International | 2008 | 1 |
| 4DRBUAANX8A513657 | International | 2008 | 1 |
| 4DRBUAAN18A513658 | International | 2008 | 1 |
| 4DRBUAANX9B084290 | International | 2009 | 1 |
| 4DRBUAAN39B084292 | International | 2009 | 1 |
| RDRBUAAN19B084291 | International | 2009 | 1 |
| 4DRBUAAN2AB240875 | International | 2010 | 1 |
| 4DRBUAAN4AB240876 | International | 2010 | 1 |
| 4DRBUAAN6AB240877 | International | 2010 | 1 |



Flanders
149 Gold Mine Rd.
Flanders, NJ 07836
973-347-4210
F 973-347-0170

Toms River
1784 Route 9
Toms River, NJ 08755
732-341-2128
F 732-341-8854

Cinnaminson
1504 Mainline Rd
Cinnaminson, NJ 08077
856-773-4600
F 856-773-4610

Mailing Address
PO Box 719
Flanders, NJ 07836

<http://www.hoovertruckcenters.com>

PROPOSAL TO WASHINGTON TOWNSHIP PUBLIC SCHOOLS

**2020 Model Year 54 Passenger Blue Bird "Vision" School Bus
with Propane Engine and Air Brakes as per Bid Item #8B in
the Educational Services Commission of New Jersey
Cooperative Bid #ESCNJ 18/19-31 Opened on 10/3/2018**

Unit Base Price.....\$85,033.00

Optional Equipment Additions:

| <u>Blue Bird Feature</u> | <u>Description</u> | <u>MSRP Less 20% Discount As Bid</u> |
|--------------------------|--|--|
| <u>Chassis</u> | | |
| 07814-00 | Loom Protection for Battery Cables, Complete | \$18.64 |
| 40005-16 | Rear Air Suspension, 21,000# | \$1,780.00 |
| 40048-04 | Synthetic Oil in Front and Rear Axles | \$240.00 |
| 40051-02 | Brake Interlock, Air Brakes | \$576.80 |
| 40070-06 | Air Brakes, 5" Front, 7" Rear | \$900.00 |
| 40081-01 | Air Dryer, Bendix AD-9 | \$860.00 |
| 40081-24 | Automatic/Heated Wet Tank Drain Valve | \$213.20 |
| 40097-04 | Tilt/Telescope Steering Column | Standard |
| 40111-12 | Premium Transmission Fluid | Standard |
| 40111-04 | -34 F Anti-Freeze | Included |
| 40142-01 | Battery Disconnect Switch | \$200.00 |
| 40174-03 | Ford 6.8L Propane Engine, 320 HP/460 Ft-Lb | Standard |
| 40219-01 | Ultra Low Nox, 0.02 gm | \$3,333.60 |
| 40246-08 | Propane Fuel System, 69 Gal, 67 Gal Usable | Standard |
| 40246-10 | Euro Style Propane Receptacle | \$42.60 |
| 40280-01 | Transmission Temperature Gauge | Standard |
| 40280-02 | Ammeter | \$102.80 |
| 40291-21 | Tires,Mich, 10R22.5 LRG XZE | \$858.00 |
| 40390-05 | Tire Chain | \$2,973.60 |
| 01506-00 | Sound Deadening Spray, Fire Wall | \$72.72 |
| 40411-01 | Front Tow Hooks | Included |
| 40411-02 | Rear Tow Hooks | Included |
| 40433-02 | Ford 6R140 6-Speed Transmission | Standard |

Body

| | | | |
|----------|---|-----------|----------------------|
| | 3-Point Passenger Seat Belts | Included | |
| | Abigail's Law Camera System, Front and Rear | Included | |
| | Colorado Racking Test | Standard | |
| | Driver Heater/Defrost System, 90,000 BTU | Standard | |
| 00989-05 | 5/8" Marine Grade Plywood Floor, Screwed Down | Included | |
| 01485-07 | Body Insulation | Standard | |
| 02330-03 | White Roof | Included | |
| 02836-15 | 3-Point Driver Seat Belt, Orange | Included | |
| 30030-26 | Safe Fleet Roof Hatches | Included | |
| 30060-07 | Stepwell Heater, 50,000BTU | Included | |
| 30060-21 | Rear Heater, 80,000 BTU | Included | |
| 30155-01 | Driver Dome Light | Included | |
| 30331-01 | Fused Circuit Protection | Included | |
| 31202-29 | Tinted Windows | Included | |
| 00219-01 | Vandal Lock on R.E.D. w/ Starter Interlock | | \$253.20 |
| 00505-05 | Fuel Tank Door; Spring Loaded with Key Lock | | \$26.64 |
| 01507-02 | Acoustic Ceiling Panels | | \$793.60 |
| 02679-00 | Extend Window Rub Rail | | \$34.64 |
| 03470-10 | 77" Interior Headroom | Standard | |
| 30109-01 | Pre-Trip Exterior Light Test | Standard | |
| 30120-05 | LED Fender Mounted Front Directional Lights | | \$116.00 |
| 30195-12 | 16 Lamp "Universal" Exterior Light Monitor | Included | |
| 30292-05 | Air Operated Crossing Arm | | \$506.40 |
| 30292-17 | Electric Operated Crossing Control Arm | | -\$348.00 |
| 30293-40 | Electric Operated Stop Arm | Standard | |
| 30296-09 | Air Operated Stop Arm | | \$32.00 |
| 30328-02 | Full Loom on Body Harness | | \$266.80 |
| 30337-07 | Polyester Insulation | | \$166.80 |
| 30482-13 | Remote Controlled/Heated Rearview Mirrors w/Timer | | \$606.40 |
| 30484-11 | Bell Mount Crossover Mirror Mounting System | Standard | |
| 30683-01 | Body Fluid Clean Up Kit | | \$34.64 |
| 30756-02 | 4" x 6" Certificate Holder | | \$26.64 |
| 30758-01 | 4 Wheel Alignment Certification from Blue Bird | No Charge | |
| 30797-01 | Right Hand Driver's Seat Armrest | | \$42.60 |
| 30905-05 | Console Mounted Compartment with Arm Rest | | \$41.40 |
| 30960-05 | 304 Stainless Steel Entrance Door Stepwell | | \$706.40 |
| 30978-04 | Air Powered Entrance Door | | \$386.80 |
| 30981-03 | Entrance Door Locking System | | \$82.80 |
| 31160-21 | Rubber Studded Entrance Door Step Treads | No Charge | |
| 31161-05 | Metal Backed Studded Step Treads | | \$300.00 |
| 30102-15 | LED Clearance & Marker Lights | Standard | |
| 30103-10 | LED ID Lights | Standard | |
| 30105-10 | LED Intermediate Lights | Standard | |
| 30116-05 | LED Rear Directionals | | \$37.36 |
| 30117-32 | LED Side / Front Directionals, with Shields | | \$146.80 |
| 30117-34 | LED Side / Rear Directionals, with Shields | | \$146.80 |
| 30158-03 | 2 Rows of Dome Lights, Switched Front / Rear | | \$86.80 |
| 30173-06 | LED 4" Stop/Tail Lights | | \$50.60 |
| 30175-03 | LED 7" Stop/Tail Lights | | \$36.00 |

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|----------|---|------------|
| 30176-07 | LED 4" Backup Lights | \$89.20 |
| 30222-04 | Emergency Override Switch for Warning Lights | \$20.00 |
| 30242-04 | LED Entrance Door Boarding Light | \$93.20 |
| 30245-10 | Roof Mounted White LED Strobe Light, (4' from rear) | \$160.00 |
| 30246-03 | Strobe Light Control for New Jersey | \$25.36 |
| 30249-01 | Strobe Activation with Warning Lights, NJ | \$69.40 |
| 30260-21 | Radio with AM / FM / USB / MP3 / PA | \$580.00 |
| 30269-06 | Eight (8) Interior Ceiling Speakers | \$173.20 |
| 40097-03 | All Buses Keyed Alike | \$12.00 |
| 30385-05 | Paint All Rubrails Full Width - Black | \$246.80 |
| 30430-07 | 3M "Diamond Grade" 2.0" Side Reflective Vinyl | \$200.00 |
| 30430-08 | 3M "Diamond Grade" 1.75" Rear Reflective Vinyl | \$109.20 |
| 30784-43 | Left Hand 45" Modesty Panel | \$30.64 |
| 30796-04 | Air Operated Driver Seat | \$253.20 |
| 00575-00 | Front Mud Flaps | \$68.00 |
| 00586-00 | Rear Mud Flaps | \$80.00 |
| 30905-03 | Cup Holder | \$56.00 |
| 00163-01 | Access Panels for Rear Bulkhead, Right and Left | \$46.60 |
| 03183-05 | Driver's Side Window Visor | \$36.00 |
| 30906-02 | Overhead Driver's Storage Compartment w/ Lock | \$160.00 |
| 00600-00 | Heavy Duty Rubber Fenders at Rear Wheelhouse | \$180.00 |
| 30867-01 | 30" 3 Pt. Child Restraint Seat | \$973.60 |
| 30867-04 | 45" 3 Pt. Child Restraint Seat | \$1,460.00 |

| | |
|---|--------------------|
| Total MSRP Less 20% of Additions | \$21,874.48 |
|---|--------------------|

Aftermarket Additions

Undercoating

Cost x 1.2
Markup As Bid

\$1,500.00

| | |
|---------------------------------------|-------------------|
| Total of Aftermarket Additions | \$1,500.00 |
|---------------------------------------|-------------------|

| | |
|-----------------|--------------------|
| Base Bid | \$85,033.00 |
|-----------------|--------------------|

| | |
|---|--------------------|
| Total MSRP Less 20% of Additions | \$21,874.48 |
|---|--------------------|

| | |
|---------------------------------------|-------------------|
| Total of Aftermarket Additions | \$1,500.00 |
|---------------------------------------|-------------------|

| | |
|--------------------------|---------------------|
| Total Cost of Bus | \$108,407.48 |
|--------------------------|---------------------|

Lettered, Prepared, Inspected, and Delivered

Respectfully Submitted,

Mark Whalen
Hoover Truck Centers