

Hoover Truck Bus Centers

Hoover Truck & Bus Centers

These buses are being sold under the NJ Cooperative Bid ESCNJ Contract # 18/19-31. Lowest Cooperative Propane Bid Price in New Jersey.
Lowest Nox Propane Engines Available in the USA .02 Nox Certified.

School District: **NEWTON BOARD OF EDUCATION**
Address: 57 TRINITY STREET
NEWTON, NJ 07860
District Contact: DR. ALFRED SAVIO, SCHOOL BA
District Phone: (973) 383-7392

Total Number of Vehicles to replace with
.02 Nox Certified **Blue Bird Roush Engines** *See Attached Quotes

Year 1 Replacement Plan		
Total Price Per Bus ESCNJ Bid 18/19-31	\$	110,402.04
Qty Yr 1 Replacement Plain	1	
Total Price of Buses YR 1	\$	110,402.04
Requesting 50% Funding Per Bus	\$	55,201.02
X Qty Requested	1	
Total Requested DEP VW Funding Yr 1	\$	55,201.02
Total Paid by School District Yr 1	\$	55,201.02

Due to market increases and the end of contract #18/19-31 on 12/2/2019, The funding requested for purchases follow year one of the Blue Bird Propane will be a fixed dollar amount instead of percentage. This district is requesting funding in the amount of : \$ 55,201.02
per bus for each additional year in the district's replacement plan.

Year	Request per Bus	Qty	Total VM Fund by Yr
1st Year	\$ 55,201.02	1	\$ 55,201.02
2nd Year	\$ 55,201.02	0	\$ -
3rd Year	\$ 55,201.02	0	\$ -
4th Year	\$ 55,201.02	0	\$ -
5th Year	\$ 55,201.02	0	\$ -
6th Year	\$ 55,201.02	0	\$ -
7th Year	\$ 55,201.02	0	\$ -

Total Overall Funding Requested of VM Fund \$ 55,201.02

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School District:

NEWTON BOARD OF EDUCATION

Vehicle Vin #
1BAAGCPA74F213072

Vehicle Make
BLUE BIRD

Veh. Yr
2004

Replace Year
1



Flanders
149 Gold Mine Rd.
Flanders, NJ 07836
973-347-4210
F 973-347-0170

Toms River
1784 Route 9
Toms River, NJ 08755
732-341-2128
F 732-341-8854

Cinnaminson
1504 Mainline Rd
Cinnaminson, NJ 08077
856-773-4600
F 856-773-4610

Mailing Address
PO Box 719
Flanders, NJ 07836

<http://www.hoovertruckcenters.com>

PROPOSAL TO NEWTON PUBLIC SCHOOLS

**2020 Model Year 54 Passenger Blue Bird "Vision" School Bus
with Propane Engine and Hydraulic Brakes as per Bid Item #8B in
the Educational Services Commission of New Jersey
Cooperative Bid #ESCNJ 18/19-31 Opened on 10/3/2018**

Unit Base Price.....\$85,033.00

Optional Equipment Additions:

<u>Blue Bird Feature</u>	<u>Description</u>	<u>MSRP Less 20% Discount As Bid</u>
<u>Chassis</u>		
07814-00	Loom Protection for Battery Cables, Complete	\$18.64
40048-04	Synthetic Oil in Front and Rear Axles	\$240.00
40049-03	Right Hand Mounted Parking Brake Safety Lever	\$78.60
40073-02	Performance Friction Brake Rotors	\$1,086.40
40097-04	Tilt/Telescope Steering Column	Standard
40111-12	Premium Transmission Fluid	Standard
40111-04	-34 F Anti-Freeze	Included
30008-10	Air Conditioning Prep Package	\$2,032.81
40134-04	270 amp Alternator, Upgrade Required for A/C	\$660.00
40142-01	Battery Disconnect Switch	\$200.00
40174-03	Ford 6.8L Propane Engine, 320 HP/460 Ft-Lb	Standard
40219-01	Ultra Low Nox, 0.02 gm	\$3,333.60
40246-08	Propane Fuel System, 69 Gal, 67 Gal Usable	Standard
40246-10	Euro Style Propane Receptacle	\$42.60
40280-01	Transmission Temperature Gauge	Standard
40280-02	Ammeter	\$102.80
??????	Mud & Snow Tires, 10R x 22.5	\$500.00
40411-01	Front Tow Hooks	Included
40411-02	Rear Tow Hooks	Included
40433-02	Ford 6R140 6-Speed Transmission	Standard

Body

	3-Point Passenger Seat Belts	Included	
	Abigail's Law Camera System, Front and Rear	Included	
	Colorado Racking Test	Standard	
	Driver Heater/Defrost System, 90,000 BTU	Standard	
00989-05	5/8" Marine Grade Plywood Floor, Screwed Down	Included	
01485-07	Body Insulation	Standard	
02330-03	White Roof	Included	
02836-15	3-Point Driver Seat Belt, Orange	Included	
30030-26	Safe Fleet Roof Hatches	Included	
30060-07	Stepwell Heater, 50,000BTU	Included	
30060-21	Rear Heater, 80,000 BTU	Included	
30155-01	Driver Dome Light	Included	
30331-01	Fused Circuit Protection	Included	
31202-29	Tinted Windows	Included	
00219-01	Vandal Lock on R.E.D. w/ Starter Interlock		\$253.20
00505-05	Fuel Tank Door; Spring Loaded with Key Lock		\$26.64
02679-00	Extend Window Rub Rail		\$34.64
03470-10	77" Interior Headroom	Standard	
30109-01	Pre-Trip Exterior Light Test	Standard	
30120-04	Fender Mounted Front Directional Lights		\$37.36
30120-05	LED Fender Mounted Front Directional Lights		\$116.00
30195-12	16 Lamp "Universal" Exterior Light Monitor	Included	
30328-02	Full Loom on Body Harness		\$266.80
30482-13	Remote Controlled/Heated Rearview Mirrors w/Timer		\$606.40
30484-11	Bell Mount Crossover Mirror Mounting System	Standard	
30683-01	Body Fluid Clean Up Kit		\$34.64
30756-02	4" x 6" Certificate Holder		\$26.64
30758-01	4 Wheel Alignment Certification from Blue Bird	No Charge	
30797-01	Right Hand Driver's Seat Armrest		\$42.60
30905-05	Console Mounted Compartment with Arm Rest		\$41.40
30960-05	304 Stainless Steel Entrance Door Stepwell		\$706.40
30978-09	Electrically Operated Entrance Door		\$813.60
30981-03	Entrance Door Locking System		\$82.80
31160-21	Rubber Studded Entrance Door Step Treads	No Charge	
31161-05	Metal Backed Studded Step Treads		\$300.00
30102-15	LED Clearance & Marker Lights	Standard	
30103-10	LED ID Lights	Standard	
30105-10	LED Intermediate Lights	Standard	
30116-05	LED Rear Directionals		\$37.36
30117-32	LED Side / Front Directionals, with Shields		\$146.80
30117-34	LED Side / Rear Directionals, with Shields		\$146.80
30158-03	2 Rows of Dome Lights, Switched Front / Rear		\$86.80
30173-06	LED 4" Stop/Tail Lights		\$50.60
30175-03	LED 7" Stop/Tail Lights		\$36.00
30176-09	LED 7" Backup Lights		\$200.00
30185-02	Sleeping Child Check System by Doran		\$166.80
30222-04	Emergency Override Switch for Warning Lights		\$20.00
30242-04	LED Entrance Door Boarding Light		\$93.20
30245-10	Roof Mounted White LED Strobe Light, (4' from rear)		\$160.00
30246-03	Strobe Light Control for New Jersey		\$25.63
30249-01	Strobe Activation with Warning Lights, NJ		\$69.40

30260-21	Radio with AM / FM / USB / MP3 / PA	\$580.00
30269-06	Eight (8) Interior Ceiling Speakers	\$173.20
30269-12	Outside Public Address Horn Speaker	\$52.00
40097-03	All Buses Keyed Alike	\$12.00
30385-05	Paint All Rubrails Full Width - Black	\$246.80
30386-02	Painted Silver Grille for Bus Chassis	\$88.00
30430-07	3M "Diamond Grade" 2.0" Side Reflective Vinyl	\$200.00
30430-08	3M "Diamond Grade" 1.75" Rear Reflective Vinyl	\$109.20
30784-43	Left Hand 45" Modesty Panel	\$30.64
00575-00	Front Mud Flaps	\$68.00
00586-00	Rear Mud Flaps	\$80.00
30905-03	Cup Holder	\$56.00
00163-01	Access Panels for Rear Bulkhead, Right and Left	\$46.60
03183-05	Driver's Side Window Visor	\$36.00
30906-02	Overhead Driver's Storage Compartment w/ Lock	\$160.00
00600-00	Heavy Duty Rubber Fenders at Rear Wheelhouse	\$180.00
30225-05	Foot Switch for Amber Warning Light Activation	\$26.64

Total MSRP Less 20% of Additions **\$15,069.04**

Aftermarket Additions

Undercoating
Air Conditioning

Total of Aftermarket Additions

Cost x 1.2
Markup As Bid

\$1,500.00
\$8,800.00

\$10,300.00

Base Bid \$85,033.00
Total MSRP Less 20% of Additions \$15,069.04
Total of Aftermarket Additions \$10,300.00

Total Cost of Bus **\$110,402.04**

Lettered, Prepared, Inspected, and Delivered

The price on this quote is valid until December 2, 2019

Respectfully Submitted,

Mark Whalen
Hoover Truck Centers