

**Exhibit F - Concession Payment Schedule
Cross-Country Ski/Snowshoe Concession
Concession Agreement #LE25-004
High Point State Park**

Concession Payment: For the first year of the Initial Term of the Agreement, Concessionaire shall pay Department a minimum Concession Payment of One Thousand (\$1,000.00) Dollars in accordance with the Concession Payment Schedule set forth in Exhibit F as consideration for the Concession, license and privilege granted. Beginning on the second (2nd) year of the Initial Term, if any, the Concession Payment shall be increased by three (3%) percent, continuing annually for each of any remaining years of the Initial Term and the Renewal Term(s). Beginning on the third (3rd) year of the Initial Term and Renewal Term(s), Department may also increase the Concession Payment pursuant to a Compensation Analysis performed in accordance with Paragraph 5. The Concession Payment for any following years will be calculated by Department and shall be rounded up to the closest dollar.

Variable Fee: In addition to the Concession Payment described above, Concessionaire shall pay Department a Variable Fee of ten (10%) percent of the Total Gross Receipts, excluding New Jersey State Sales Tax, for each month of the Concession Operation. Beginning on the third (3rd) year of the Initial Term and Renewal Term(s), Department may also increase the Variable Fee pursuant to a Compensation Analysis performed in accordance with Paragraph 5. The Variable Fee shall be paid with the submission of the Monthly Report identified in Paragraph 13.

Said compensation shall be paid according to the following payment schedule:

PAYMENT SCHEDULE:

YEAR 1 OF INITIAL TERM:

CONCESSION PAYMENT:	\$XXXX.XX
	<u>Upon Return of Concessionaire-Signed Agreement:</u>
	\$XXXX.XX
	<u>January 10, 2025</u>
	\$XXXX.XX
	<u>February 10, 2025</u>
	\$XXXX.XX
	<u>March 10, 2025</u>
	\$XXXX.XX
VARIABLE FEE:	<u>January 10, 2025</u>
	\$XXXX.XX
	<u>February 10, 2025</u>
	\$XXXX.XX
	<u>March 10, 2025</u>
	\$XXXX.XX
	<u>April 10, 2025</u>
	\$XXXX.XX
UTILITY PAYMENT(S) (If Applicable):	<u>Due Date and Amount Determined By Department based on use</u>
	\$XXXX.XX

ALL SEPTEMBER 18, 2024 REVISIONS ARE HIGHLIGHTED IN YELLOW.

**ANY ADDITIONAL YEARS OF
THE INITIAL TERM AND
RENEWAL TERM(S):**

**CONCESSION PAYMENT (Prior
Year's Concession Payment + 3%):**

\$XXXX.XX

December 10th
January 10th
February 10th
March 10th

\$XXXX.XX
\$XXXX.XX
\$XXXX.XX
\$XXXX.XX

VARIABLE FEE:

January 10th
February 10th
March 10th
April 10th

\$XXXX.XX
\$XXXX.XX
\$XXXX.XX
\$XXXX.XX

**UTILITY PAYMENT(S)
(If Applicable):**

Due Date and Amount Determined
By Department based on use

\$XXXX.XX