



BID PROPOSAL



CROSS-COUNTRY SKI/SNOWSHOE CONCESSION AT: HIGH POINT STATE PARK

For the privileges listed in the Concession Agreement, the potential Concessionaire agrees to pay to the "Treasurer – State of New Jersey" compensation consisting of a Concession Payment plus a Variable Fee as indicated below. The Concession Payment will be determined by the winning bid and will be divided into monthly installments. The Variable Fee will be determined by the previous month's revenue, payable by the 10th of the following month.

CONCESSION PAYMENT: The Concession Payment for the first year of the Initial Term of the Agreement will be the amount submitted by bidder equal to or greater than the minimum bid amount of **One Thousand Dollars (\$1,000.00)**.

VARIABLE FEE: In addition to the Concession Payment, Concessionaire shall pay Department a Variable Fee of ten (10%) percent of the Total Gross Receipts, excluding New Jersey State Sales Tax, for each month of the Concession Operation. The Variable Fee percentage is fixed and is not subject to bidding; however, it is noted here to give bidders complete information about total compensation due.

Note: Bidders must place below an amount equal to or greater than the Department's minimum bid amount of **One Thousand Dollars (\$1,000.00)** for the first year of the Initial Term of the Concession Agreement ending April 10, 2025. Lesser bids that do not meet the Department's minimum bid amount requirement shall be rejected.

For example, a bid of Nine Hundred Ninety-Nine Dollars (\$999.00) for the first year of the Initial Term of the Concession Agreement would be rejected by the Department.

I/We submit the bid proposal for the Concession Payment in the amount of \$ _____,
(write out) _____, to the State of New Jersey for the first year
of the Initial Term of the Concession Agreement.

Failure to complete this form may result in a determination that the bid proposal is materially non-responsive. All materially non-responsive bids will be rejected.

PLEASE PRINT/TYPE THE FOLLOWING INFORMATION
(Please duplicate this page if more than one individual, partnership, corporation,
or nonprofit is submitting this bid proposal jointly)

The undersigned represents a/an (circle one): (Individual), (Partnership), (Corporation), or (Non-Profit) under the law of the:

State of: _____

Name of Individual/Partnership/
Corporation/Non-Profit: _____

If Corporation, Name and Title
of Officer Submitting Proposal: _____

Principal Address: _____

Telephone Number: _____

Authorized Signature: _____

Date: _____

Note: Only one (1) bid offering will be acceptable as noted. Variations, modifications, or exceptions to the bid offering will be cause to reject the bid offering. The Department of Environmental Protection reserves the right to waive any informality in or to reject any or all bids.