# BUILDING A WORLD OF DIFFERENCE

### **Transformative Approach to Stormwater Funding**

#### **Clean Water Council Meeting - New Jersey**

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BUILDING A WORLD OF DIFFERENCE



### Discussion

- The Utility Concept
- National Trends At-a-Glance
- Stormwater Management Programs
- Stormwater Funding Considerations
- User Fee Development Framework
- Stakeholder Engagement
- New Localism: A Plausible Approach?

## Stormwater Utility Encompasses Three Facets

Planning, Operations, Capital Program, Program & Community Initiatives **Stormwater** Utility Reliable sources of funding and Organization Funding revenues dedicated to the utility

Organizational Capacity & Technical Resources to deliver services

# **General Perspectives ....**



## Stormwater Management Priorities

Four Priority Issues for the Utilities #1 Availability of adequate funding #2 Enhancing public awareness and support #3 Management of expanding regulations #4 Water quality – Nutrient/TMDLs



Source: 2016 Stormwater Utility Survey: A Black & Veatch Report

## Stormwater Utilities: A Nationwide Look

#### 1,600+ Stormwater Utilities in the US

#### **3%** Multiple Municipalities 117 County (Regional Authority) 51 8% 104 35 22 77 35 56 36 71 24 19 4 89% 103 City Only *Enforcement of a user fee is administratively* easier within a municipality rather

than across multiple jurisdictions

Source: Western Kentucky University Survey - 2016

Source: 2016 Stormwater Utility Survey: A Black & Veatch Report

Jurisdictional Responsibility for

**Stormwater Management** 

## What are the Common Alignment Gaps in Funding?



## The Stormwater Fee Structure: A Hodge-Podge?



## Why is Stormwater "User Fee" Not a "Tax?"

#### **Services Provided**







#### **Services Received**



Key Tests of a User Fee



Fee is in exchange for benefits received by the general public?

Fee is voluntary?

Fee is a fair approximation of costs incurred in providing services?



### Stormwater Funding Considerations







# **Program Considerations ....**



## Types of Stormwater Systems in New Jersey



Source: Philadelphia Water Department Advisory Committee Meeting Presentation

### **Stormwater Management Program Drivers**



# What are the major components of a stormwater management program?



### Reliable Program Cost Estimation Requires Defensible Cost Allocation



# **Funding Considerations**



## Six Key Components in Stormwater User Fee Development

- Program and Costs
- Stormwater Policy Development
- Financial Plan & Rate Structure
- Parcel Data Management & Billing Mechanism
- Customer Credits & Incentives Program
- Stakeholder Engagement

#### Well defined policies provide a defensible foundation for stormwater user fee programs and initiatives



# A Stormwater User Fee is analogous to a water user fee but with some distinct differences

WATER USER FEE

#### **Basis of Fee**

• Water Usage

#### **Unit of Measure**

- 100 Cubic Feet (CCF)
- 1,000 Gallons

#### **Rate Structure**

- Rates by customer classes
- Tiered Rates

#### **STORMWATER USER FEE**

#### **Basis of Fee**

• Impervious Area

#### **Unit of Measure**

- Square Feet
- ERU: Equivalent Residential Unit Rate Structure
- Rates by customer classes
- Tiered Rates

#### **Impervious** Area Quarterly (Sq. Ft.) **ERUs** Fee \$8.14 0 to 799 1.00 \$11.80 800 to 1,299 1.45 1,300 to 2,399 \$20.19 2.48 2,400 and over \$35.82 4.40

#### Example: Residential Rate Structure

**Equity** in Cost Recovery: Users Pay According to What They Use!!!

# Impervious Area Analysis: A balanced approach can be used to determine impervious area units

How Is Impervious Area (IA) Data Developed and Analyzed?

- Approaches to determining impervious area
  - Customer Classes: Meaningful classification of parcels in to customer classes
  - IA Estimation: Use single or a combination of approaches
    - GIS spatial data / Infra-red and aerial imagery
    - Intensity of development / Runoff Coefficient

Factors to Consider: Balance efficiency, consistency, defensibility, fairness, timely data management One Residential Unit = I ERU



#### Stakeholder Engagement Internal and External



### Successful launch of a stormwater user fee program A Case Study: Newark, Delaware



## Newark's (Delaware) Compelling Case for Action

| Bill Component                 | 2017 Monthly<br><u>Charge</u><br>Without SW<br>Charge | 2018 Monthly<br><u>Charge</u><br>Without SW<br>Charge | 2018 Monthly<br>Charge<br>With SW<br>Charge | Condomin<br>IA 2%<br>Parcels<br>ESUs 1,0  |
|--------------------------------|---|---|---|---|
| Water                          | \$30.17   | \$30.17   | \$30.17                                     |   |
| Nastewater                     |   | \$42.83   |   | Multi Family:                             |
| Sewer                          | \$32.30   |   | \$32.30                                     | IA 0%<br>Parcels 133                      |
| Stormwater                     |   |   | \$2.89                                      | ESUs 110                                  |
| Total Charge                   | \$62.47   | \$73.00   | \$65.36                                     |   |
| Difference from<br>TY 2017 (%) |   | \$10.53<br>(16.9%)                                    | \$2.89<br>(4.6%)                            | Single Family:<br>IA 14%<br>Parcels 5,983 |

City transitioned to an Impervious Area based stormwater fee in January 2018!!!

### What were the practical benefits of a fee initiative?





# Peer Utility Collaboration: A New Plausible Paradigm in New Jersey?





- Enabling Legislation
- Collaborative Resourcing
- Concurrent Execution
- Similar Methodologies
- Sharing of Resources
- Stakeholder Engagement & Public Education

### The Road Ahead for Sustainable Stormwater Management .....



## Thank You!

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