

1 STATE OF NEW JERSEY
2 DEPARTMENT OF ENVIRONMENTAL PROTECTION
3
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5 CLEAN AIR COUNCIL :
6 PUBLIC HEARING :
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2

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7 Michael Egenton

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12 Richard Lynch

13 John Maxwell

14 Pam Mount

15 Joyce Paul

16 Joseph Spatola

17 Kenneth Thoman

18 Junfeng (Jim) Zhang

19 Irwin Zonis

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1 CHAIRMAN BLANDO: Okay.

2 I think we should probably get
3 started.

4 I would like to welcome everybody
5 here today to the New Jersey Clean Air Council
6 Annual Public Hearing, "Improving Air Quality
7 through Energy Efficiency and Conservation -
8 The Power of Government Policy and an Educated
9 Public."

10 As many of you may or may not
11 know, the Clean Air Council was created in
12 1968. We serve as an advisory committee to
13 the New Jersey Department of Environmental
14 Protection Commissioner.

15 We also do provide our annual
16 report to other agencies, as well, when the
17 issue is a cross-agency issue, such as the one
18 today.

19 Today's topic is a very important
20 one, as many of you know, especially since
21 New Jersey is currently embarking on the

22 New Jersey Energy Master Plan, which is a very
23 big initiative within state government.

24 Energy needs are projected to
25 increase dramatically, globally as well as in

1 the State of New Jersey so this is a very
2 important topic.

3 I would like to thank all the
4 council members for being here today. I would
5 like to thank the New Jersey Department of
6 Environmental Protection for their support of
7 the Clean Air Council. I would like to thank
8 the Commissioner, as well.

9 I would like to start by having
10 all the Clean Air Council members introduce
11 themselves and state who they represent on the
12 Clean Air Council.

13 Jim, why don't you start.

14 MR. ZHANG: My name is Jim Zhang.
15 I am a professor at the school of Public
16 Health at UMDNJ at Rutgers in New Brunswick.

17 MR. SPATOLA: My name is Joseph
18 Spatola and I represent the public.

19 MR. EGENTON: Michael Egenton.
20 I'm the vice president of Environment
21 Transportation for the New Jersey State

22 Chamber of Commerce.

23 MR. CONSTANCE: Good morning, Joe

24 Constance, small business ombudsman,

25 New Jersey Commerce Commission.

1 MR. BERKOWITZ: Good morning,
2 Jorge Berkowitz. I am with Langan Engineering
3 providing all services and I represent
4 New Jersey Business and Industry Association.

5 MR. HANNA: Good morning, Toby
6 Hanna. I work for Environmental Resources
7 Management. I represent the New Jersey
8 Society of Professional Engineers.

9 MR. LYNCH: Richard Lynch,
10 Environmental Safety Management Corporation.
11 And I'm representing the American Industrial
12 Hygiene Association.

13 MR. ZONIS: Irwin Zonis. I'm
14 retired. And I represent the public.

15 MR. ELSTON: Good morning, I'm
16 John Elston. I am also retired and I
17 represent the public.

18 MR. ALI: My name is the Ferdows
19 Ali. I represent the Department of
20 Agriculture and agriculture industry within
21 our council.

22 MS. EVANS: I am Elease Evans,
23 Passaic County Freeholder Director, Passaic
24 County Board of Chosen Freeholders. I
25 represent the New Jersey Association of

1 Counties.

2 MR. THOMAN: My name is
3 Ken Thoman. I represent the New Jersey State
4 AFL/CIO.

5 MR. MAXWELL: Good morning, I'm
6 John Maxwell. I am a member of the public
7 honored to be on the Council. In my spare
8 time, I work for the American Petroleum
9 Institute doing the Lord's work.

10 MR. FUENTES-COTTO: Good morning.
11 I'm Manuel Fuentes-Cotto representing the
12 public.

13 MS. PAUL: I am Joyce Paul
14 representing the State Department of Community
15 Affairs.

16 CHAIRMAN BLANDO: Thank you very
17 much.

18 Just a few housekeeping items.

19 Many of you probably realize the
20 bathrooms are right outside the doors there.

21 Generally speaking, the annual

22 public hearing takes questions from the
23 Council. If anyone in the audience has
24 questions, you can jot them down and give them
25 to Sonia Evans, who is in the back room, I

1 think, or you can, of course, e-mail the Clean
2 Air Council through the Clean Air Council
3 website.

4 If you want additional information
5 of the Clean Air Council, please feel free to
6 go to the website, which is on the DEP's main
7 page.

8 So without further delay, let me
9 introduce the Commissioner of the New Jersey
10 Department of Environmental Protection, Lisa
11 Jackson.

12 And without further delay, Lisa.

13 COMMISSIONER JACKSON: Thank you.

14 Good morning, Council Members,
15 thank you for inviting me.

16 Thank you, James, for not only
17 inviting me, but chairing the council.

18 Thank you, speakers. I was going
19 to read the list of speakers, but they're too
20 long so thank you speakers for taking the time
21 today to address us and the public and the

22 Council on a very important topic.

23 This council has a wonderful

24 history or legacy or vision of picking topics

25 that are extraordinarily timely that impact

1 public health in dramatic and important ways
2 and that has the potential to impact public
3 policy decision making right at the right time
4 when decisions are being discussed and made.

5 Based on your agenda today, you
6 have within this room and as speakers and
7 thankfully on our own Clean Air Council,
8 people who will be very influential and who
9 need to hear what the speakers have to say in
10 order to make some very important decisions in
11 the near future about energy and policy in our
12 state.

13 I guess -- I do what Bill
14 O'Sullivan tells me. He said, Look, build on
15 the power of government policy and an educated
16 public; that's what we're here for today.

17 The reason I always commend this
18 council is that the first time I came to a
19 council meeting as an assistant commissioner,
20 I was struck by the format and the fact that
21 this council would pick a topic every year to

22 opine about and they would pick wonderful

23 ones.

24 We're trying to export that

25 throughout all the councils that we have at

1 DEP because we have a number of them, most of
2 them make exactly the same salary you all do,
3 I am sorry to say, but serve in various
4 capacities to, as I call it, be part of my
5 cabinet, if I could have one.

6 So this council, the Clean Water
7 Council, our Environmental Justice Advisory
8 Council, and we have several others, I just
9 picked a few, are very important in terms of
10 me understanding and me having a place where
11 we can allow other people to provide input to
12 the Department.

13 I want to take a moment to
14 acknowledge our very special, wonderful
15 partnership with the BPU. This is really as
16 much or probably more their topic than it is
17 DEP's. Where we fit in at the DEP is I think
18 the very clear overlap between energy policy
19 and the environment, environmental threats of
20 all kinds, not the least of which is
21 greenhouse gas, which I am happy to talk with

22 you about in a few minutes.

23 BPU, and you will hear from Mike

24 in just a few minutes, works very closely with

25 this department. It's funny, I go around the

1 country and deal with other environmental
2 commissioners. They talk about the challenges
3 of getting their BPU's and their public utility
4 commissions, the PUCs or whatever they call
5 themselves to work on environmental issues.

6 We don't have that problem at all.
7 We did it the right way. We infiltrated from
8 the outside into BPU. As many of you know,
9 Jeanne Fox is more than an alumni of this
10 department, as is Mike, as is Lance Miller and
11 Sam Wolfe. And I am sure there are other ones
12 over there that I am leaving out.

13 We have an incredibly good working
14 relationship. I think it serves the State
15 well. It is serving the Energy Master Plan
16 development extraordinarily well under
17 Jeanne and Lance and Mike's leadership. We
18 work together.

19 They have been already on the
20 cutting edge of things like renewable
21 portfolio standards for our state and a clean

22 energy program that I know you already know is
23 second to none in terms of its ability to
24 incentivize with the stuff that counts, real
25 investments in clean energy and renewables in

1 our state.

2 Here at DEP, we don't want to let
3 down our end of the bargain and so I think you
4 have seen over the past, actually, just a few
5 months, a real emphasis on things that count,
6 including greenhouse gases.

7 We already have a great foundation
8 to build upon here. I wish I could take
9 credit for both of the really crucial parts of
10 greenhouse gas for our state, but they were
11 started under my predecessor with great
12 vision, both the California low-emission
13 vehicle program, which goes into effect in
14 2009 and the Regional Greenhouse Gas
15 Initiative, which is a consortium of ten
16 northeast states. Those regulations I think
17 are effective in the beginning of 2010,
18 approximately, 2010.

19 A couple of other things before I
20 expand on those.

21 In the Governor's current proposed

22 budget for 2008, we have \$4.5 million set
23 aside. We actually put that money aside and
24 asked the treasurer to help us put aside some
25 penalty money and some supplemental

1 environmental project money from Atlantic City
2 Electric to help fund the next level of
3 inquiry for off-shore wind.

4 Governor Codey had a blue ribbon
5 panel on wind; that report came out last year.
6 And one of the major reports was: Listen, the
7 wind in New Jersey is off shore. And while we
8 believe from a public policy perspective that
9 we should invest off shore, we want to do it
10 in a smart way, not where people come to the
11 State and say, Hey, I would like to put up a
12 wind farm, but to understand what the impacts
13 are to our natural resources, what we might be
14 doing to our ocean resources in investing in
15 wind.

16 And so we, I think, have put an
17 unprecedented amount of money, \$4.5 million of
18 public financing that we could be using for
19 other environmental projects or to balance the
20 budget towards an RFP that would be led in the
21 next month or so for studies of our ocean

22 environment, mammals and fish and others --
23 invertebrates and everything else you might
24 want to know so that we can understand what
25 our resources are and make an informed

1 decision about siting of wind farms. And it
2 has the ancillary advantage of telling us a
3 lot that we don't know about our oceans.

4 I am very hopeful that that money
5 will be leveraged, that we're not talking
6 about 4.5 million in public dollars, that
7 we're talking about maybe, 9, 10, 12 and 15 in
8 public and private and grant money at our
9 academic institutions so that we can see an
10 even more significant investment in research
11 and knowledge.

12 The greenhouse gas emissions
13 inventory, I should say a few words on.

14 There are states across the
15 country, progressive states who are now coming
16 together to talk about inventory and
17 greenhouse gases, New Jersey had a 1990
18 inventory, which is currently being refined
19 for 2006. And I think that as we work with
20 other states across the country, we will again
21 be leaders in helping them to inventory and

22 track emissions, so that we can know where we
23 start and therefore know where we end in this
24 thing called greenhouse gas reduction.

25 The Regional Greenhouse Gas

1 Initiative, as I mentioned is 10 states, if
2 you count Maryland, which is in and required
3 by law to be in, they signed the MOU to join
4 by, I think, the end of June this year.

5 We're missing Pennsylvania. Many
6 of you who live in Pennsylvania, write a
7 letter to Pennsylvania and say, How could you
8 not be a part of this thing called the
9 regional greenhouse gas inventory. It would
10 be nice to see them join.

11 I say to people all the time when
12 I talk about it that I would like to pretend
13 that this was the most dramatic attempt to cut
14 greenhouse gases, but it's not. It's a
15 relatively modest one, honestly; and that was
16 by design. It's only the power sector. It is
17 stabilizing emissions at current levels until
18 I think it's 2014 and then a 10 percent
19 reduction after that. So we're not talking
20 about even levels that match the Governor's
21 greenhouse gas order, which I'll talk about in

22 a second.

23 The idea was to really implement
24 and operationalize the cap and trade program
25 for greenhouse gas emissions; that needs to be

1 done.

2 Do we look for and hope for a
3 national program that is aggressive; more
4 aggressive?

5 Absolutely.

6 Is it necessary?

7 I think yes, ultimately, it is,
8 absolutely; but I think what is happening
9 across this country and what will continue to
10 happen, unfortunately, it seems, as President
11 Bush recently said, he's not looking for EPA
12 to enter the regulation of CO2, as a pollutant
13 in the world, so he'll be waiting awhile.

14 The states have not been waiting
15 and I do not think they will wait. The
16 western governors have already come together
17 several of them and organized a group whose
18 acronym I can't remember right now, but is
19 basically coming together to implement the cap
20 and trade program in the western states,
21 including, California which all by itself is

22 sort of a small country or a big country.

23 I don't think this country will

24 wait. I do believe personally and

25 professionally that we need a national

1 standard, but we are also out there advocating
2 very strongly that it should be a national
3 standard that builds on state efforts, not
4 undermines them and that builds on state
5 knowledge and local knowledge because that's
6 where the real work is happening with respect
7 to permanently changing greenhouse gas.

8 Governor Corzine's greenhouse gas
9 initiative was in Executive Order 54, which he
10 issued in February of this very year. And it
11 sets what some might call aspirational goals.
12 It sets a goal for 2020 that we would roll
13 back the clock so that by the time we get to
14 2020 our greenhouse gas emissions are back at
15 1990 levels; that's about a 16 to 20 percent
16 reduction from business as usual projections;
17 and then, an 80 percent reduction from current
18 levels by 2050.

19 No, he won't be governor in 2050.

20 So why did he do it.

21 No, not so he could take a victory

22 lap. I really don't believe that that's the

23 reason to do that.

24 The reason we advocated so

25 strongly for him to set an aggressive 2050

1 goal is twofold.

2 No. 1, the science shows that to
3 make a real difference in emissions and in the
4 level of CO₂, you need some pretty drastic
5 reductions in man-made carbon dioxide and
6 other greenhouse gases by 2050, so we were
7 looking at the science.

8 The second reason is that in order
9 to see the kinds of changes we are going to
10 need, you have to set an aggressive goal out
11 into the future and allow businesses, and this
12 is from the Governor's own mouth, a chance to
13 adapt and understand the regulatory
14 environment that they face and time to deal
15 with it.

16 So he thought it was very
17 important that we not pick something that was
18 easily achievable so we would all feel better,
19 but that we pick a science-based goal and put
20 it out into the future and say to people, This
21 is where this state intends to head, not just

22 because we want to regulate you, but because
23 we believe that we should be investing
24 intellectual and real capital now in solutions
25 as an economic driver towards real

1 environmental protection.

2 The Greenhouse Gas Order,
3 Executive Order 54 gives us about six months
4 to develop a plan to meet the 2020 goals and
5 start to address the 2050 goals.

6 We're working in conjunction with
7 BPU and DOT and the EPA. The EPA is
8 critically important when it comes to energy
9 efficiency and building codes and standards
10 and those issues.

11 Last week, many of you saw that
12 the Supreme Court affirmed, I think, what we
13 had hoped they would affirm, which is that EPA
14 does have the ability to regulate CO2, as a
15 pollutant under the Clean Air Act, which was
16 very important. It preserved our right to do
17 things like implement the California car
18 legislation.

19 Again, I can't say enough about
20 state leadership on this issue. I think if
21 you talk to people, especially, as gas prices

22 approach \$3.25.

23 MR. MAXWELL: It depends where you

24 are.

25 COMMISSIONER JACKSON: It depends

1 on how close you get to Memorial Day. I don't
2 know. But as we do, you would hope and we do,
3 that there would be an opportunity to make
4 energy efficient both in the transportation
5 sector, but also in the home building sector
6 and also in the retrofit of existing home
7 sector.

8 You would hope your lessons are
9 getting easier to learn, but with strong
10 leadership from the State, from setting goals
11 and telling people that we really mean it, we
12 will soon have greenhouse gas legislation in
13 this State, that will change the Governor's
14 Executive Order goals into the law of the
15 land. And I don't think that anything is
16 going to change to stop that.

17 All those things mean that we are
18 pointing this state and this country into a
19 direction of reducing greenhouse gases.

20 We are here today to talk about
21 energy. I am happy to answer a couple of

22 questions and then we will hear from
23 Mike Winka who knows a lot more about it than
24 I do.
25 CHAIRMAN BLANDO: Do any council

1 members have questions?

2 Jorge.

3 MR. BERKOWITZ: In the private
4 sector, we notice you can't go to meetings
5 these days and talk about strategic planning
6 in the private sector and not hear about
7 green, being a green company, being green
8 companies, green buildings.

9 One of the market reports we have
10 said, One of the biggest demands for people
11 coming out of schools will be people who are
12 starting to talk about how you do
13 sustainability and green designs and all that.
14 And what we see is that maybe there is a lot
15 of momentum starting to build in the private
16 sector.

17 I was wondering, is it your
18 perspective, as well, that there is lot of
19 momentum building in the private sector
20 towards sustainability, energy efficiency,
21 green building; and is possible that the

22 private sector might even out pace government?

23 COMMISSIONER JACKSON: Absolutely.

24 You know, many of you can answer

25 that question better than I can.

1 Joanna, you could.

2 I think there are a couple of
3 things working here. It's always funny for me
4 to sit in a meeting. I had one not long ago
5 with a major company and they were coming in
6 for a penalty situation, actually, a
7 permitting/penalty situation. And I said,
8 Okay, well, why don't we talk about a
9 supplemental environmental project. And their
10 big pitch was they were going to do all these
11 energy efficiency things. And I couldn't help
12 but think, Well, wait a second, you're going
13 to spend money to pay off -- I think the
14 longest payoff was two years. So you're going
15 to spend some money to make me happy so that
16 your bottom line, your ability to be
17 profitable goes up dramatically and you can
18 say you did something for the environment.

19 So I don't understand why a
20 progressive company with the ability to look
21 ahead and try to develop a business plan,

22 would not be trying to understand what the
23 payoff is in terms of, at a minimum, energy
24 efficiency.
25 Sustainability is clearly one step

1 beyond that. Sustainability for a lot of
2 companies is all about recognizing that if the
3 country is moving in that direction, you need
4 to make sure your product line and your
5 development is moving in the same way. I
6 think there is a spectrum. I think there are
7 clearly companies out there still fighting it.
8 That's where regulations and laws take over,
9 instead of voluntary programs; but yes, we
10 absolutely are hearing more, even in permit
11 meetings, from people who say, Well, what can
12 we do to make this investment in green
13 technology. Sometimes it's not enough.
14 Sometimes we have to push.

15 CHAIRMAN BLANDO: John.

16 MR. ELSTON: Commissioner, I was
17 curious -- and I'm very happy to hear the
18 resource commitment of \$4.5 million for energy
19 studies. However, I was a little bit
20 uncertain as to how extensive these studies
21 might be.

22 Massachusetts, I guess, had had
23 problems with some of the tourist industry off
24 shore. And I was wondering whether, in fact,
25 this would be -- how broad of a state effort,

1 not just the EP effort, this study would be.

2 COMMISSIONER JACKSON: The \$4.5
3 million is for the environmental aspect of the
4 necessary study. And I know you are familiar
5 with the Blue Wind Panel report. They didn't
6 just look for environmental studies. They
7 looked for commerce-based studies to look at
8 tourism, also, effects on commercial and
9 recreational fishing industries, all right,
10 and there is one other I'm leaving out.

11 I guess, it is more sort of the
12 feasibility side, right --

13 MR. ELSTON: Right.

14 COMMISSIONER JACKSON: -- the
15 transmission of power and how you get into the
16 grid and do the stuff I know nothing about,
17 but Mike Winka will know.

18 It is our intention here, with the
19 \$4.5 million, because, again, those came from
20 environmental penalties, to pick up the ball
21 and do an RFP for the environmental work that

22 needs to be done. The State still has other
23 work and I think BPU and Congress are still
24 intending to do those studies.

25 CHAIRMAN BLANDO: I am just

1 curious as to what your perspective is on the
2 public's acceptance and willingness to do
3 something through their own choices, consumer
4 choices regarding energy efficiency.

5 COMMISSIONER JACKSON: Well, I
6 think that's one of the things I hope
7 continues to build. If there is momentum on
8 the private side, there is certainly momentum
9 on the public side.

10 To some people, the greenhouse gas
11 movement is very much a green, grassroots kind
12 of a movement. It came from people looking at
13 a situation on an international scale and
14 saying, Why aren't we planning?

15 And I guess Governor Whitman's
16 editorial this week, I thought spoke very
17 eloquently, that we need to lead, not to
18 follow whether we believe we have a global
19 challenge, which we clearly do.

20 I think people we are seeing, you
21 know, there are mayors, hundreds, I think, in

22 New Jersey, maybe not quite a hundred in
23 New Jersey, but hundreds across the country
24 who have signed on to basically the ideals of
25 a Kyoto Protocol for their town.

1 It's very hard to implement,
2 though, on a local level, so we see varying
3 mutations of it, but that's grass roots; that
4 is because that's what, you know, people want
5 to do. We are seeing encouraging signs, but
6 we are also seeing signs that show we have a
7 lot more work to do.

8 Last month they said gasoline
9 usage was higher than it had ever been in our
10 country.

11 Good for you and I'm happy, but
12 I'm not.

13 I think what we really need to
14 figure out is how to really see changes in
15 energy efficiency and personal behavior.

16 California is probably as good a
17 model as we're going to see across the
18 country. They brag, and I haven't seen
19 anybody say it isn't true, that their per
20 capita energy remains constant in their state;
21 whereas, everywhere else in the country has

22 gone off the map.

23 CHAIRMAN BLANDO: Thank you very

24 much, Commissioner Jackson.

25 Our next speaker is Michael Winka,

1 who is the Director of New Jersey's Office of
2 Clean Energy.

3 MR. WINKA: Thank you and it is a
4 pleasure to be here. It is a pleasure to
5 follow Commissioner Jackson. She is so well
6 spoken on the issue and such a great leader in
7 combining energy efficiency and green global
8 energy.

9 Thank you, Chairman Blando, and
10 the Council for inviting us here and hearing
11 what we have to say.

12 For me, it's almost old home week,
13 I can remember talking to John Elston and
14 Bill O'Sullivan about some of the things that
15 we are doing and they would roll their eyes,
16 What are you talking about.

17 Then I went over to DEP and talked
18 to the folks at DEP about some of the issues
19 on energy efficiency and how can we move this
20 forward and connect them to greenhouse gas
21 reductions. And they said, Okay, why don't

22 you come over here and work for us, so it's

23 been a great partnership.

24 To build on Commissioner Jackson's

25 comments, it is a great team that you have

1 here in New Jersey overall. You have
2 Commissioner Jackson. President Fox at the
3 BPU. You have Karen Franzini at Economic
4 Development. Virginia Bauer at Commerce and
5 Susan Bass Levin at DCA.

6 They are all thinking about how to
7 make that connection between energy,
8 environment and economic development that it
9 just becomes natural to them that we do in the
10 State of New Jersey, that you heard
11 Commissioner Jackson say isn't a fight like
12 you see in some other states having a turf
13 fight or a fight about what are we doing with
14 energy efficiency, how do we connect the
15 programs, how do we move forward.

16 Basically, we are on the same page
17 about moving those forward, connecting those
18 things together, delivering programs to you so
19 you can use those as tools in addressing
20 reducing greenhouse gas emission.

21 I just want to pass on regrets

22 from President Fox, who couldn't be here.
23 There is a couple of other presentations she
24 is doing. Although she considers this to be
25 one of the most important things on her

1 schedule, unfortunately she couldn't be here.

2 I was at the Greenhouse Gas
3 Conference that was at Princeton last week
4 that Commissioner Jackson spoke at. And
5 again, you heard what she had to say today.
6 She was just eloquent about how she puts those
7 connections together.

8 The Greenhouse Gas Conference was
9 at the Woodrow Wilson Hall. And as you know,
10 Woodrow Wilson was a favorite son in
11 New Jersey. He was President of Princeton
12 University, a governor. He created the Board
13 of Public Utilities, which I'm thankful for
14 because it now pays my salary, and then he
15 happened to be the President of the United
16 States, a little thing for a favorite son from
17 New Jersey.

18 There is a quote on the wall, it
19 was a dedication in 1914 when they opened the
20 Goethals Bridge. He was addressing a group of
21 engineers. And he said, The magic of

22 engineering is that it can change the face of
23 nations and show the world what it can be or
24 could be and that the U.S. has made the world,
25 because of its engineering creativity,

1 uncomfortable.

2 You have to realize at that time
3 you had Ford, you had Edison, you had Carney
4 just changing the way the world looked in that
5 sort of disruptive technology that we are
6 talking about today.

7 How do you take some of these
8 disruptive technologies and implement them and
9 change the world?

10 He said, We do that by an
11 extraordinary dynamic quality for the benefit
12 of mankind. And that struck me. He said, The
13 U.S. is not a static nation. It is one of the
14 nations that wants to disturb the equilibrium.
15 And I think that creative process has served
16 us as engineers, as scientists well; that's
17 mainly what we are at DEP. And I consider
18 myself still an alumni of DEP, as many of you
19 are on the Council.

20 I would say that served us well in
21 terms of building bridges and dams and power

22 plants and even sending somebody to the moon,
23 but our mission today is no less than saving
24 the world from ourselves.
25 I will let other people talk about

1 the greenhouse gas emissions reductions, but
2 that's a given. We need to do this and we
3 need to change the logic of what we are doing
4 today.

5 Einstein said, you know, if you
6 have a problem, you can't use the logic that
7 got you into the problem to solve that
8 problem.

9 I'll give you an example of how
10 easy it is to solve that problem and I am
11 going to then talk about how we can provide
12 some of those tools to help you do that.

13 A hundred years ago, we weren't
14 lighting our rooms with electricity. Edison
15 came along and invented a little thing that
16 you can hold electricity in your hand. It was
17 a great little technology. You look around
18 today, we don't light our buildings with
19 natural gas.

20 Why was that?

21 It was not only taking that

22 technology, but delivering the financing.

23 Kessler came along with the Board

24 of Public Utilities and the utilities

25 regulations and said, Here is a way we're

1 going to finance these great technologies to
2 move them along; that's what I am going to
3 talk about, that connection between economic
4 development, environment and energy efficiency
5 and renewable energy.

6 There is a whole bunch of slides.
7 I am going to run through them quickly.

8 We have goals just like every
9 other program. Commissioner Jackson talked
10 about the new goals that we have in the
11 program, 20 percent reduction of energy used
12 by 2020.

13 Sue Vercheak is going to talk
14 about the energy master plan and how we are
15 putting these things together.

16 20 percent Class I Renewables by
17 2020, 2 percent of that with solar by 2020.
18 And 20 percent -- you heard the greenhouse gas
19 reduction goals that Commissioner Jackson
20 talked about. They are all connected. It's
21 all about energy. Energy is CO2; CO2 is

22 greenhouse gas emissions.

23 You have to do one of two things

24 if you want to reduce your greenhouse gas

25 emissions. You have to make it cleaner and

1 you have to use it more efficiently. Those
2 are the two technologies we have today, if you
3 are going to meet the goals that the Governor
4 has set, those long-range goals. And again,
5 these are out-of-the-box initiatives that we
6 have to help to do.

7 These are some of the tools that
8 we're using to get there.

9 The energy master plan,
10 Sue Vercheak is going to talk to that; that is
11 a tool that puts all those things together on
12 the energy side, transportation, heating,
13 electricity, where are we today, what is going
14 to happen over the next 20 years, what do we
15 put in place to change that reality that is
16 going to happen, if we don't do something.

17 The Clean Energy Program, that
18 provides some financing and funding to do
19 that. And I'll talk about some of the changes
20 we're looking at, at the Clean Energy Program
21 to help implement some of those things in the

22 energy master plan.

23 You have the greenhouse gas

24 initiative. And you heard Commissioner

25 Jackson talk about that. It's going to

1 develop a cap and trade program to help to
2 finance those sort of changes in energy
3 efficiency and renewable energy.

4 John Rhodes is going to be here
5 later on this afternoon talking about what
6 we're doing as a state, not only to say, You
7 need to do this, but lead by example.

8 The thing I'm going to talk about
9 is energy certificate trading and the way we
10 can link these two things together with
11 financing. And then, our programs are moving
12 towards outreach and education, tools that
13 you'll hear other speakers talk about, Energy
14 Stars, Zero Energy Building, USGBC, LEEDs and
15 other types of mechanisms and performance
16 rating systems that you can use to help move
17 things along, educate the public and
18 restructure some of the issues.

19 That's the amount of money that we
20 have in the program. It's a significant
21 amount of money. We do this for four-year

22 funding cycles. We are in the middle -- as
23 you see, we are coming to the end of the
24 second four-year cycle. We're in the middle
25 of proceeding to decide what to do for the

1 next four years, how to structure the energy
2 efficiency incentives and the renewable energy
3 incentives.

4 \$1.2 billion over eight years is a
5 lot of money. It is a lot of money, but when
6 you divide that between 3.6 million customers
7 in New Jersey, both on the electric and
8 heating side, it doesn't work out to a lot of
9 money, unless you're willing to say, This is a
10 societal benefit charge. Over here, I'm going
11 to develop something today, not everybody can
12 get everything today. We're going to develop
13 a solar system for you today; tomorrow we're
14 going to build one on your house; the next day
15 we're going to build one on your house and
16 that's how we are going to move forward on
17 this program.

18 What is the rate impact of that?

19 So a small impact on the rate,
20 about a 1 to 2 percent rate impact over a
21 four-year period of time, .25, a half percent

22 impact per year. I can't tell you if that's
23 significant or not; that's what the Board of
24 Commissioners does, they add those adjectives.
25 I'll let you define that and whether that is

1 significant or not significant about whether
2 that additional cost, on a, you know, \$3,000
3 energy cost overall is significant.

4 If we can do that in New Jersey,
5 why can't other states do the same thing?

6 When you put those sort of states
7 together, you create a market, you create
8 demand and you move things forward; that's
9 what we're doing in the northeast level.

10 We have goals just like every
11 other program. And we met our goals for every
12 year both on the energy efficiency side with
13 electricity, gas and megawatt hours of systems
14 installed.

15 I am going to go through these
16 real quick.

17 The presentation will be available
18 on the DEP website. And I will deliver 25
19 copies of the presentation, which I forgot to
20 do this morning.

21 I am going to go through these

22 real quick to get to something.

23 On the solar side, and I'll talk

24 about this in a second. I'll actually -- here

25 are our solar numbers in terms of the systems

1 that we have put in place in New Jersey.

2 We started out with six systems in
3 2001. We installed last year over 1,000.

4 We started out with 9 kilowatts.
5 We installed 17 megawatts last year.

6 A 300 percent growth rate every
7 year. And you see the funding for the
8 rebates, a 300 percent growth rate for the
9 last four years in that program.

10 If we were on the Nasdaq, we would
11 be on fire. I wouldn't be able to keep the
12 stock on the market, but that's the growth
13 rate we have in the small program we've
14 developed. And if you can do this in
15 New Jersey, you can do it in Pennsylvania, in
16 Delaware, Massachusetts, Texas, Wisconsin.

17 These are the numbers that we put
18 together in terms of the solar program. You
19 see the number that we've installed, the
20 projects that are in construction. And
21 because it's so successful, the number of

22 projects that are waiting in line for a

23 rebate.

24 We've exceeded the amount of money

25 in our annual budget. We have a line that's

1 formed for next year's budget, the year after
2 budget waiting for projects to be installed.

3 It's a great success, but we have
4 to look at how we can change some of that and
5 use some of that logic on the energy
6 efficiency side.

7 One of the reasons we have that
8 great success in the program is a renewable
9 portfolio standard that says, If you are the
10 supplier of electricity, I'm selling you an
11 electron today, you have to have a certain
12 amount of renewable in that portfolio that
13 you're selling; that's the renewable portfolio
14 standard that says you have to have 20 --
15 well, currently, in energy year 2009, 4
16 percent renewables and 90 megawatts of solar,
17 .01 percent of solar.

18 You can see some of the costs of
19 that to the bill payer on the electric side.
20 And, again, I'll let you decide whether those
21 are significant on a per person or per

22 household per year number.

23 The way we meet compliance is we
24 turn that megawatt hour that is generated by
25 that renewable energy system and we give it a

1 certificate; that certificate is then able to
2 be sold into the market for the value of that
3 greenness.

4 We've turned that attribute of
5 that green electricity into a value. We have
6 always said, Well, this is the avoided cost of
7 the electricity from renewable. What we've
8 done with the trading system that we've
9 created is turned that into a value that then
10 allows the generator of that renewable energy
11 system, whether that's a solar system on your
12 house, an off-shore wind system or a biomass
13 landfill gas system that's built in Burlington
14 County, you can get that value in that green
15 electricity and then you can sell that to the
16 supplier, they meet their compliance with our
17 RPS obligation, the generator gets the money
18 and they pay off the system; that's the way
19 you built the entire power system that's out
20 there today.

21 The power plants were built based

22 on financing. A power company went to the
23 bank, got the financing. It was paid for by
24 the rate payers. It's the same system that
25 you're using here, except you're splitting

1 that electron into two pieces or that
2 electricity into two pieces.

3 You have the electricity, the
4 commodity, that gets sold into the market,
5 just like any other electron. And you use
6 that value.

7 And then you have that certificate
8 that has the added value of that environmental
9 benefit, what is the greenness of that
10 renewable energy. You take that, you give a
11 certificate, which is a unique number, it's
12 traded in the PJM system. In New Jersey, it's
13 -- we use the GATS, General Attribute Tracking
14 System in PJM. Pennsylvania, Maryland and
15 Delaware, D.C., all the states in PJM use that
16 same tracking system.

17 The supplier goes in there, buys
18 the certificate or, says, Here is what I'm
19 willing to pay for that. They strike a deal.
20 They sign a contract. They get the
21 certificate. They give the generator the

22 money and he goes out and builds more
23 renewable energy system or adds to the system
24 that he has.
25 That's the value that could be

1 generated in that system on an annual basis in
2 those years. \$50 million in 2009.
3 \$126 million just for the solar side in 2020.
4 More than we currently established for solar
5 or in the program that we currently have.

6 When you match that up to a
7 greenhouse gas trading emissions credit, those
8 are somewhat of the equivalent numbers that
9 you would have to get to generate the same
10 amount of dollars if you had a CO2 cap and
11 trade program.

12 This is based on a REC value going
13 from \$15 a megawatt hour down to \$5. And a
14 solar REC at \$200 going down to \$70. So a
15 decreasing value over time, but you're
16 increasing the number that you are required,
17 which generates that value in the market.

18 The thing about this is that's not
19 a pot of money that one entity in state
20 government manages; that's money that flows
21 through the economic environment. It's not a

22 pot somewhere that can be diverted somewhere
23 else for other uses, which in state government
24 we have a tendency to do. We have a dedicated
25 fund, somebody else comes along and says,

1 Well, I need that dedicated fund for something
2 else and all of a sudden, it's not a dedicated
3 fund.

4 We have no way -- and that's just
5 in commerce, where those dollars flow through
6 the generator and the supplier. We set up the
7 renewable portfolio system. We set up the
8 rules, which is good government. We give you
9 the tools to do that and then you go out and
10 build the facilities and finance the
11 facilities and we're just setting up the
12 performance standards.

13 This is just a chart of the value
14 of those certificates over time. We track --
15 we do the trading on what is called the behind
16 the meter, the small solar systems and we
17 track the value that trade so people can
18 understand what our system is trading for.
19 This is just like any other trading market,
20 just like apples, pork bellies, energy. They
21 work the same way. They work just like any

22 other stock that's traded on the open market

23 and you can enter into futures markets.

24 The issue for us is to get to that

25 20 percent, to get to that 1500 megawatts of

1 solar, we're not going to do that by buying
2 our way out of that system. It's the same
3 thing I was talking about on energy
4 efficiency. We're going to do that by
5 developing a new financing system that allows
6 us to do that.

7 Here is why.

8 That's a typical 10 kW system,
9 what it costs to install, what we provide in a
10 rebate and that's what it costs the rate payer
11 on an annual basis, the federal tax credit,
12 your out-of-pocket costs.

13 So if you didn't have the solar
14 renewable energy certificate system, it would
15 take you 25 years to pay off that system.
16 Your return on investment would be less than
17 2 percent. With that certificate trading
18 system, your total savings is \$3900, your pay
19 back period is less than 10 years, your return
20 on investment is about 10 percent. The cost
21 for that trading system in 2005 was \$0.14 per

22 household per year; in 2009, comparatively, it
23 costs approximately \$1.40 per household per
24 year.

25 We can increase that

1 significantly, that amount, increase the value
2 of the RECs and reduce that amount and still
3 move the systems forward in terms of being
4 able to build systems.

5 What we're looking at is: How do
6 we eliminate a total cost here that's a cost
7 to the rate payer, move it on to a financing
8 side that allows for financing and build
9 systems on the financing side?

10 And you can do the same thing for
11 energy efficiency.

12 I'll run through some of the
13 programs that we offer. I'll give you the
14 handout. And again, it will be available on
15 the website. I don't want to run through
16 these and take a lot of time.

17 We have a home energy analysis
18 system, that you can go into our website, plug
19 in your information. It will give you advice
20 on what to do to save energy in your home and
21 it will also tell you about our rebate

22 programs.

23 We are managing a new program

24 called Home Performance With Energy Star; that

25 is, on existing buildings. For the 3.2

1 million households that are out there, we're
2 developing a home audit system where we
3 certify the contractors, they come in, give
4 you a report on how to improve it. And we're
5 developing the financing systems through the
6 utilities and others that will help to finance
7 those upgrades in that energy efficiency.

8 We do a warm advantage/cool
9 advantage program, which provides rebates for
10 heating, cooling systems, central
11 air-conditioning systems.

12 We've been doing a Home Energy
13 Star program where we provide a rebate to
14 developers to build significantly above the
15 current energy code.

16 One of the things we are doing is
17 working with DCA to move this to code and take
18 the money that we have in the Home Energy
19 Star, which we have 20 percent of the market
20 share currently and move that into the Home
21 Performance with Energy Star program.

22 Sue Gander, who is from EPA will
23 talk about that program probably a little bit
24 more.
25 We do incentives on all -- a

1 number of Energy Star products. And we have a
2 Comfort Partners program, which we do for low
3 income. We go in there, test the home.
4 Anything that is cost effective, we pay for
5 100 percent of that upgrade in that low-income
6 home.

7 Last year we did 10,000 customers.
8 We do about 6,000 customers a year, upgrading
9 them and saving them an average of \$200 on
10 their energy bill.

11 One of the big programs that we
12 have is a Smart Start Buildings program. It
13 provides the incremental costs to go from the
14 energy code to the next level in energy
15 efficiency and provides that incremental
16 incentive up to a cap of \$100,000. We're
17 looking at ways to change that.

18 We've done over 2,000 businesses
19 on an annual basis that have upgraded and you
20 can see the numbers in terms of energy
21 efficiency.

22 We also have a combined heat and
23 power incentive that pays for 30 percent of
24 the capital costs for small up to 1 megawatt
25 combined heat and power operations.

1 We do an upfront incentive to
2 commercial businesses, up to \$12,000 or
3 working with them in developing their design
4 and their energy efficiency above grade, above
5 code, trying to get up front in the design
6 process to make the changes in the overall
7 design before they are into the design
8 program.

9 And this is just a list of all the
10 prescriptive technologies that we have design
11 incentives for and rebates for.

12 We also have a custom measure
13 program so if it doesn't fit on the
14 prescriptive remedy, we work with the
15 commercial customer in their retrofit program
16 or their new construction program to develop
17 an incentive that works for them.

18 We are trying to buy down, again,
19 80 percent of that capital cost of that energy
20 efficiency measure and get the pay back period
21 down to about 1.5 years.

22 Now, some of the new programs that
23 we're developing is an energy audit for
24 municipalities, local governments where we'll
25 pay for 90 percent of that energy audit. It

1 will come with a report to them. That report
2 will say, You have to do those cost-effective
3 measures and also help them in providing some
4 of the financing for doing that.

5 We're developing a Demand Response
6 and Load Management Incentive program to pay
7 for some of those costs -- time of use meters
8 and some of the other measures that add a
9 little more cost into the program.

10 We're moving to zero energy
11 building on the commercial/industrial side and
12 looking at how to link our energy efficiency
13 and renewable energy incentives together in
14 congested areas.

15 A lot of what you're talking about
16 in your high energy demand days that DEP is
17 looking at, we're helping to link up those
18 incentives to provide those reductions in the
19 high demand days so we get the maximum
20 environmental benefit overall.

21 So that's the overall program.

22 Here is what we're looking at
23 doing.
24 If you are going to get to that
25 20 percent energy efficiency reduction, if you

1 are going to get to that 20 percent greenhouse
2 gas reduction, you can't do that just by
3 setting a goal for energy efficiency and come
4 along and say, Well, we have this goal that we
5 set because we'll be here in five years, we'll
6 be talking about the same thing.

7 If you want to get to those
8 numbers, you have to set it just like the RPS
9 was set in a portfolio standard. You have to
10 say, That's a valuable force, I want to
11 acquire that much energy efficiency and I want
12 that to be delivered either through the
13 utilities or the suppliers. And you set up
14 that same sort of program that you have on the
15 energy efficiency side that provides a
16 certificate to help finance those upgrades on
17 energy efficiency, the same way you built the
18 entire power plant system that you have in
19 New Jersey and PJM in terms of turning over
20 that system; that's one of the things we're
21 looking at doing within the energy plan.

22 It takes legislative changes to
23 happen, but it is one of the things we would
24 recommend the Council look at in terms of the
25 overall energy goals of the program. If you

1 are going to use energy efficiency as a
2 resource, you need to say that. You need to
3 say that legislatively, that I put a value on
4 that resource and I want that resource to be
5 acquired in New Jersey.

6 When you do that, you can set up
7 that trading program and that energy
8 efficiency portfolio standard in any way. You
9 can split up that pie and say, I want a
10 certain amount of that to come from
11 residential energy efficiency, commercial
12 energy efficiency, clean distributive
13 generation, combined heat and power and load
14 management. You set up the percentages you
15 want, just like the RPS percentages,
16 increasing over time, starting out small and
17 building out over time. And you set up a
18 trading system.

19 This is just -- we looked at some
20 numbers of getting to a 20 percent energy
21 reduction goal with an energy efficiency

22 portfolio standard, assigned some value to
23 that certificate and you can see how much of
24 revenues that would generate or the amount of
25 financing that would be put on the street in

1 terms of developing an energy efficiency
2 portfolio standard.

3 Again, the benefit of doing that
4 is you don't have that pot of money sitting
5 around. This is revenue that goes into the
6 economy, as opposed to a pot of money sitting
7 somewhere around.

8 With that, the key -- you can read
9 through the numbers that we do, but the key
10 here is we -- on the energy efficiency
11 programs that we have in place, we're avoiding
12 a little over 300,000 metric tons of CO2 on an
13 annual basis.

14 If you're going to get to the
15 Governor's goal that number has to increase by
16 two orders of magnitude.

17 Again, you're not going to get
18 there with the programs we have today. We're
19 not going to buy our way out with rebates or
20 just a goal that we have.

21 When you include the cumulative

22 avoided emissions over the five-year period of
23 time on the life of those products over time,
24 that's a significant number, but that's still
25 only 2 percent of that total CO2 emissions

1 that were emitted during that five-year period
2 of time.

3 To get to the numbers we need to
4 get to, you need to do something drastically
5 different to be able to move those numbers
6 along. We're willing to work with the DEP and
7 the Council in helping to develop those goals.

8 The bottom line is you can get
9 more energy efficiency increasing the building
10 codes and appliance standards, including
11 combined heat and power, clean distributive
12 generation or renewable energy into your
13 energy mix or you can have larger and larger
14 transmission lines that will come into
15 New Jersey, pay for power plants that are out
16 of state, take your energy dollars that you
17 have today and move them out of state because
18 those are the solutions.

19 We're not going to let the lights
20 go out in New Jersey. You have those options
21 that you're looking at in the energy plan or

22 you can do that in a way that helps you meet
23 your clean air bill.

24 With that, that's our website and
25 all the information is on there and I will

1 answer any questions that the Council may
2 have.

3 CHAIRMAN BLANDO: Thank you.

4 I just want to remind the council
5 members to state their name for the benefit of
6 our stenographer.

7 Rich.

8 MR. LYNCH: Richard Lynch here.

9 I have two questions for
10 Mr. Winka.

11 The first is: On the home solar
12 energy program that you have there, you
13 described a payout period of 9.6 years or so.

14 I was curious what is the typical
15 life of the solar system on the home; how long
16 do you expect it to last?

17 And then, as part of that, when
18 things start to break down, are there lower
19 cost ways of bringing the system back up to
20 speed without replacing it?

21 MR. WINKA: The panels will last

22 for 25 years. There is some degrading of the
23 efficiency over time. So the pay back period
24 is 10 years, you get 15 years worth of free
25 electricity after that when the panels are

1 paid off. It's not a bad deal. The
2 efficiency does decrease.

3 So in 25 years, hopefully the
4 price of those panels, well, not hopefully,
5 the price of those panels will come down and
6 you can afford to make that change out on your
7 own in 25 years.

8 MR. LYNCH: And then the second
9 question related to the other slide that dealt
10 with codes and improving energy efficiency
11 codes.

12 One of the concerns that comes to
13 mind, and I wonder if you can speak to this,
14 is as we move toward increased energy
15 efficiency codes, it kind of reminds me, as an
16 industrial hygienist, of the shift that
17 happened after the energy crisis of the 1970s
18 where the Uniform Construction Code and the
19 BOCA codes moved from 15 cubic feet per minute
20 of outdoor air per person, for example, down
21 to a minimum of 5, which became the maximum of

22 5 by the architects. And it birthed a new
23 term for us, which we now all are familiar
24 with, called Sick Building Syndrome.
25 So one of the things I am kind of

1 concerned about is can you make any
2 recommendations to us about how we can move
3 toward improving those energy efficiency codes
4 without bringing with it further reductions in
5 the kinds of things that are necessary for
6 health.

7 MR. WINKA: It is always that
8 balance between the need to ventilate and the
9 need to get energy efficiency. You don't want
10 to tighten up the building without that
11 ventilation, whether that's mechanical,
12 whether that's, you know, an
13 amplification (ph) system or a desiccation
14 system that provides that. You have to
15 balance out those two codes. It's not one
16 over the other; it's a combination of those
17 two.

18 CHAIRMAN BLANDO: Michael.

19 MR. EGENTON: Michael Egenton.

20 Mike, is the BPU offering any or
21 is it engaged in offering any guidance or

22 assistance to -- I noticed there's been a
23 couple of news stories about homeowners
24 putting solar panels on their homes. And
25 they've gotten into a little debate and

1 problem with their developments or homeowner's
2 associations or things of the like.

3 I am just wondering, does the
4 Board help them through that process because I
5 guess it's gotten into an interesting debate
6 of whether the panels are esthetically
7 pleasing with some of these homeowner
8 associations.

9 MR. WINKA: Beauty is in the eye
10 beholder. I go down to Atlantic City and I
11 look at those winds turbines and I think they
12 look majestic. Somebody else is going to look
13 at them and think they look ugly.

14 MR. EGENTON: Right.

15 MR. WINKA: We have folks that
16 work with homeowner's associations and we can
17 provide that access to the homeowner's
18 association and let them take their course.

19 There is a piece of legislation
20 that is moving through that will basically
21 prohibit that from occurring, so there is a

22 legislative path to make.

23 We try to provide technical

24 assistance. If they are running into that

25 issue to either go to the planning board, talk

1 to the zoning board, talk to the homeowner's
2 association and try to make that change over,
3 but it is a balance between aesthetics.

4 DR. FELDER: Ken Felder.

5 Mike, one of your recommendations
6 up there was to increase transmission lines
7 and import electricity.

8 MR. WINKA: It wasn't my
9 recommendation. I said, You can either pick
10 that -- there is in the Energy Management Act
11 of 2000, the feds (ph) and the FURP (ph) have
12 corridors that they have to design. And
13 they're picking corridors now in terms of
14 congestion areas. And they're going through
15 those analyses on transmission congestion.

16 There are two transmission
17 corridors that they've identified coming
18 through New Jersey, right through -- you know,
19 all the way up through West Virginia,
20 Virginia, Delaware, Maryland up through
21 New Jersey, hitting New Jersey and

22 New York City with a 500 kV line and another
23 one coming over through Pennsylvania and up
24 through northern New Jersey, up across
25 New York.

1 So you can either build those and
2 that line is going to cost you \$3 billion. So
3 you have that option of building that or
4 reducing your load.

5 Those are the two options that you
6 have currently because you've got to keep the
7 lights on; that's the important thing that you
8 have to do.

9 So you have to balance that, do
10 you want to pick that larger transmission line
11 or do you want to pick energy efficiency and
12 reduce your load or is it a balance between
13 those two.

14 Nobody is saying from the Board
15 that you shouldn't upgrade those lines and
16 keep those lines upgraded and in appropriate
17 performance, increasing their efficiency, but
18 you're coming to a decision point that we're
19 all going to have to make in terms of where do
20 you want to put your resources; that's the
21 limiting resource we have is that dollar on

22 what option do we want to pick because once
23 you pick that, you're going to pay for that
24 for the next 25 years.

25 MR. THOMAN: And that option deals

1 solely with the problem of congestion

2 versus --

3 MR. WINKA: It's congestion. It's
4 reliability. It's --

5 MR. THOMAN: -- any improvements
6 in environmental issues?

7 MR. WINKA: Well, it's AEP, who is
8 building a coal-burning power plant in West
9 Virginia, who is sending that power up to us.
10 So you are going to get those CO2 emissions
11 somewhere.

12 So, again, it's all a balance. So
13 you need to enter into that debate and decide
14 where you want to spend your resources in
15 New Jersey.

16 Do you want to send your energy
17 dollars out of state to buy that?

18 It's a question we all have to
19 address.

20 MR. THOMAN: Understood.

21 I guess another point that goes

22 hand in hand with that would be the issue of
23 the participating states in the RGGI program
24 and the states that are not participating and
25 that we are importing that electricity from a

1 state that is not.

2 MR. WINKA: Right. And that's,
3 you know, that's an issue that you're -- I
4 don't think anybody here is talking about
5 RGGI, but that is an issue where you're
6 looking at a leakage, where does the leakage
7 go.

8 Energy efficiency is an option to
9 reduce that leakage issue. If you can reduce
10 those offsets and allowances through energy
11 efficiency, then the amount of money that is
12 going to out of state imported electricity
13 becomes lower. And it's jobs that you're
14 building in New Jersey.

15 CHAIRMAN BLANDO: Jim, the next
16 question.

17 MR. SPATOLA: Joseph Spatola.

18 Michael, for these energy
19 efficiency designs for homes and offices, who
20 in BPU is evaluating those designs and what
21 are their qualifications?

22 MR. WINKA: Sure.

23 We do that on an annual basis. We

24 hire a third-party evaluation. We use the

25 Center For Economics, Energy and Environment

1 Policy, that's CEEEP and the Bloustein School
2 to manage those contracts. So they're
3 evaluated for us third party, separately.
4 They look at a cost-benefit analysis, a market
5 assessment, a program-impact assessment.

6 We do that on an annual basis to
7 determine how we should change the portfolio
8 programs we have, are they cost effective, are
9 we delivering them in the right way.

10 So they are -- you know, they are
11 an arm's length evaluation. We accept those
12 reports. We don't get to change the
13 recommendations in those reports. And again,
14 we manage them through Frank's program up at
15 CEEEP. We put out the RFP. We hire the
16 company. We ascribe that over to CEEEP and
17 they do the evaluation for us.

18 CHAIRMAN BLANDO: Mike, I just
19 have -- maybe I'll take the last question.

20 Just with regards to bio fuels.
21 I've always been a little skeptical and

22 concerned about the air emissions from the
23 utilization of bio fuels, although I've seen
24 some data that is a little bit more
25 reassuring.

1 I've also been curious because
2 that's part of the renewable portfolio, if one
3 were to look at, say, the mass balance, the
4 carbon mass balance of bio fuel derived from
5 agriculture sources, I just kind of still feel
6 skeptical that the output utilization of the
7 bio fuels, that what's going out, that you
8 could actually make that up by growing, for
9 example, plants to make that. I'm always
10 curious about how that actually is a renewable
11 resource.

12 MR. WINKA: There is a good
13 article in Science that helped pull all of
14 those things together.

15 I don't know on the bio-diesel
16 side. I haven't seen that analysis.

17 On the ethanol side, it all
18 depends on the technology you're using. Are
19 you using pulverized coal to derive that
20 energy, to drive that ethanol plant, you know.
21 And it all depends on whether you're

22 accounting for the byproducts that are
23 generated from that in terms of feed products
24 and the reductions in that.
25 It all depends on how you do the

1 life cycle, what technology you use. And
2 that's part of the program. You're going to
3 say, If I want ethanol, I want it derived from
4 this source and I want the endpoint CO2 to be
5 less.

6 Overall it takes more energy to
7 deliver ethanol electricity overall on a
8 megawatt-hour basis when you do the mass
9 balance energy efficiency. And nobody comes
10 around and saying we should be replacing
11 electricity with something else, so...

12 CHAIRMAN BLANDO: Great; thank
13 you.

14 Our next speaker this morning is
15 Susan Vercheak. She has served both the DEP
16 and the BPU as a deputy attorney general. She
17 holds a bachelor's and master's degree in
18 history from the University of Washington and
19 a law degree from Rutgers University in
20 Newark.

21 She is currently assigned to work

22 on the New Jersey Energy Master Plan.

23 Susan.

24 MS. VERCHEAK: Good morning.

25 Thank you Dr. Blando and members

1 of the Clean Air Council.

2 This is a rare opportunity for a
3 deputy attorney general to, at least, address
4 policy issues so I warn you this will be the
5 shortest and least technical presentation
6 you'll hear today.

7 I am here to speak about the
8 overview between the energy master plan and
9 the clean air concerns of the Clean Air
10 Council.

11 As you've already heard in
12 Commissioner Jackson's presentation and Mike's
13 presentation, every time anyone talks about
14 energy, it's not just their particular agency
15 or that particular segment of society that's
16 being addressed.

17 The point of the energy master
18 plan is to try to bring all of these disparate
19 pieces together to develop a master plan for
20 the State.

21 Others, who are far more

22 knowledgeable than I, like Mike, Commissioner
23 Jackson and all the other speakers will talk
24 about more of the technicalities. What I want
25 to emphasize today is the importance of the

1 clean air component within the Energy Master
2 Plan's goals, which are developing and
3 implementing a plan for affordable reliable
4 and environmentally sound energy in the State
5 of New Jersey.

6 As Mike's answers to questions
7 revealed, there are consequences in everything
8 that anyone does. Any solution that the State
9 offers in terms of anything, has its problems
10 and it impacts other sectors of society and
11 our community so nothing is easy here, but the
12 goal of this plan is to bring everything
13 together in some sort of a harmony.

14 And I don't need to tell this
15 group the importance of energy throughout the
16 State. It drives everybody's lives. It
17 drives the economy. It affects the globe.
18 It's become an extremely important issue to
19 everyone.

20 Since I'm a lawyer, on the
21 procedure of the master plan, the Governor

22 announced in October, Governor Corzine
23 announced in October that he was beginning the
24 Energy Master Plan process.
25 There is a EDECA statute, which

1 establishes the Energy Master Plan process.
2 It was put in place in the 1970s during the
3 last energy crisis. And, quite frankly, it
4 gets ignored more than it gets paid attention
5 to, but because of Governor Corzine's
6 recognition of the challenges facing
7 New Jersey, the energy challenges and the
8 environmental challenges, he announced this
9 initiative in October. And in the next year
10 the Energy Master Plan will have been
11 developed.

12 The Board of Public Utilities and
13 the Governor's Office of Economic Growth are
14 the co-chairs of the proceedings.

15 The master plan is a public and
16 collaborative process.

17 In January, there were a series of
18 public hearings throughout the State attended
19 by many of the Commissioners involved in this.

20 Since then, there have been many,
21 many working group meetings held by different

22 of the agencies. The Board of Public
23 Utilities alone has five different working
24 groups who are working on various components
25 of energy issues.

1 The draft of the master plan has
2 to be done by early January, not January,
3 early July, but it will probably be done
4 sooner; that will be made public.

5 There will be public hearings on
6 the draft in September and the final plan
7 should be done in the fall.

8 Obviously, what the plan must do
9 is to try to harmonize all of these competing
10 interests. It is doing that by looking at a
11 variety of components, such as the energy
12 efficiency might describe appliance and
13 building codes. Renewable energy,
14 transportation elements aren't so much of a
15 focus of this proceeding, but that is being
16 considered, as well.

17 And this is my one visual aid.

18 The hardest thing in government,
19 as anyone who is in government or who has
20 worked with government knows is to coordinate
21 government. And I noticed -- this is my

22 visual aid -- in the brochure for this meeting
23 today one of the challenges is that
24 "government policies should encourage a
25 coordinated and holistic approach to energy

1 efficiency and should incorporate these
2 concepts into economic and environmental
3 programs."

4 As a government lawyer, within the
5 tiniest division of the tiniest agency, it's
6 not rare for one person at one desk not to
7 know what the person is doing at the desk next
8 to him or her.

9 It's incredibly more difficult to
10 coordinate all of these agencies with their
11 competing values, transportation wise, to
12 build growth. DEP wants to keep the air
13 clean. Health wants to make everybody
14 healthy. And, you know, there are tensions
15 here, so the goal is to harmonize all of these
16 things.

17 All of these agencies are trying
18 to work together with the public, with the
19 various members of the community, with
20 different regulated groups, unregulated
21 groups, the business community.

22 Business and the economy of the
23 State will not survive unless energy is made
24 cheaper so that jobs stay New Jersey.
25 The goal of this master plan is

1 for it to be a working and implemented
2 document, which is a high goal indeed for a
3 government paper. Usually, they just sit on
4 someone's shelves long and forgotten, but it
5 is the goal of this.

6 If you are not involved in the
7 master plan, there will be -- as I roughly
8 described, there will be more proceedings.
9 There are working groups. There is a website.
10 I think -- I just Google. I just never
11 remember sites. You can just type in
12 New Jersey Energy Master Plan and there is a
13 pretty comprehensive website which sets forth
14 the goals and the working groups and the
15 schedules and the drafts and the different
16 comments and reports which have been submitted
17 thus far.

18 A number of other speakers today
19 will be addressing other components which are
20 part of the master plan.

21 John Rhodes will be addressing

22 energy efficiency within the State government.

23 Dr. Frank Felder is here somewhere

24 to address the modeling process that is being

25 used.

1 And.

2 Seema Singh will be here to speak
3 on behalf of the Public Advocate because all
4 of these rates we all pay and somebody has to
5 be looking out for how much these things cost.

6 So with that, I would like to
7 thank the Council very, very much. And I
8 think this program is an incredibly important
9 part of the education component that has to
10 occur for any of this to be even remotely
11 successful.

12 All of us in this room are paying
13 attention to these issues and we talk about it
14 all the time. It's important to remember that
15 it's not part of everybody's lives to use
16 terms like RGGI and energy efficiency and
17 renewable energy and all the terms that we're
18 so comfortable with, but I do think change is
19 in the air.

20 I think Commissioner Jackson
21 discussed it a bit, there is, you know, a

22 turning here. I think we should feel
23 optimistic and participate as much as we can.
24 I will try to answer questions,
25 but I will probably try to avoid answering

1 terribly substantively.

2 CHAIRMAN BLANDO: Any questions
3 from the Council?

4 John.

5 MR. ELSTON: I'm John Elston.

6 I would like to thank you. This
7 is the first time I've heard from the
8 panelists this morning on the hard part,
9 working within the different agencies to get
10 sorts of agreement.

11 I guess, to get to the heart of
12 the question, it is that if we can't get the
13 agencies to agree on a plan, even though the
14 Governor signed EO-54 and various other plans,
15 which are fairly specific plans, that
16 certainly, if we can't get the inter-agencies
17 to agree, the lobbyists will eat up the
18 different agencies and then eat up the whole
19 plan that we're trying to do.

20 I guess, from my perspective, we
21 certainly need a lot of fortitude on your part

22 and on behalf of all the State agencies and
23 the Commissioners of those agencies in order
24 to achieve that and, particularly, the two new
25 words that you brought up, energy reliability

1 and energy affordability because there may be
2 some slippage in those two.

3 MS. VERCHEAK: Yes.

4 MR. ELSTON: And I was curious as
5 to is the BPU willing -- or do you think there
6 is a willingness to accept some of those
7 aspects?

8 MS. VERCHEAK: The people who are
9 working on the master plan are working on all
10 elements of addressing energy problems from
11 building more transmission, improving
12 transmission, building more generation, not
13 building more generation, avoiding more
14 generation with energy efficiency.

15 Everything is being looked at and
16 everything is being analyzed with an eye
17 towards what it actually costs and what the
18 fall out is. I can say that everything is
19 being looked at.

20 You're right, it is very, very
21 hard. And it will take a lot of fortitude by

22 people at a higher-paid rate than I am at, but
23 I can assure you that everyone in state
24 government who is working on this is committed
25 to the struggle of coordinating it and

1 harmonizing our different perspectives to
2 bring together a proper goal.

3 This sort of public education and
4 bringing it out beyond what we do is really,
5 really important toward giving people
6 fortitude, I think.

7 CHAIRMAN BLANDO: Thank you,
8 Susan. Oh, do we still have -- oh, George.

9 MR. BERKOWITZ: I am interested in
10 the process.

11 Who is writing the master plan;
12 and, how is it being vetted with the
13 stakeholders?

14 Is the only opportunity for the
15 stakeholders to have input is during the
16 formal hearing process?

17 MS. VERCHEAK: No.

18 The plan will be written,
19 effectively, by the chairs of the plan, the
20 office of economic growth and the board of
21 public utilities.

22 Besides all of the working-group
23 meetings, which are in progress, comments can
24 be submitted at any time through the website.
25 In addition, before the draft plan

1 is written, there will be a series of meetings
2 with various stakeholder groups so that a
3 shocking new plan isn't just sprung on people,
4 not that it will be shocking. I meant that to
5 be very facetiously.

6 There certainly is the intent to
7 make it as transparent and as collaborative as
8 possible.

9 MR. BERKOWITZ: Thank you.

10 MS. VERCHEAK: You are welcome.

11 CHAIRMAN BLANDO: Thank you,
12 Susan.

13 MS. VERCHEAK: You are welcome.

14 CHAIRMAN BLANDO: Our next speaker
15 today is going to be Dr. Anthony Broccoli, who
16 is Associate Professor of the Department of
17 Environmental Sciences at Rutgers University,
18 where he currently serves as the Director of
19 the Center For Environmental Prediction and
20 director of the graduate program in
21 atmospheric science.

22 I think Dr. Broccoli will
23 emphasize from the environmental standpoint
24 why this is such an important and crucial
25 issue.

1 Dr. Broccoli.

2 DR. BROCCOLI: Let me begin by
3 thanking Dr. Blando and the members of the
4 Council for inviting me here to speak this
5 morning.

6 I'm speaking about this issue
7 because I think that this is the number one
8 environmental issue of the 21st century. The
9 effects of increasing gases on our climate are
10 so wide ranging that they will effect
11 everyone. And, I think, in particular, in a
12 coastal state like New Jersey, a state that is
13 very dependent on water resources, both for
14 public consumption and, also, for the success
15 of our economy, the impacts of climate change
16 will be felt and are probably already being
17 felt.

18 We'll start with the basics.

19 The amount of carbon dioxide in
20 the atmosphere has been measured at the
21 Mauna Loa observatory in Hawaii. It's

22 pictured here at the top.

23 This is an area where the trade
24 winds deliver relatively clean air. There is
25 2000 or 3000 miles upstream without any smoke

1 stacks or tailpipes. And so when we measure
2 the amount of carbon dioxide in the atmosphere
3 at Mauna Loa, we are measuring what is
4 representative of our atmosphere as a whole.

5 When the measurements began in
6 1950s, the concentrations were about 315 parts
7 per million. They are now at or approaching
8 380 parts per million. This increase is a
9 result of the burning of fossil fuels and the
10 emission of carbon dioxide into the atmosphere
11 by human activities.

12 We can go farther back in time to
13 a period long before we had these scientific
14 measurements, thanks to the work of
15 geologists, who drilled into the ice in
16 Greenland and Antarctica. And the ice there
17 is, of course -- really starts out as snow.
18 And as that snow accumulates -- snow is
19 fluffy. It has air trapped in it -- the
20 weight of each succeeding season's snow on top
21 of the snow beneath it compresses that snow

22 into ice, but it traps air in the form of
23 bubbles in the snow; that air can be examined
24 as a record of what the atmosphere contained
25 many, many years ago.

1 So each of the little colored
2 symbols on this diagram represent measurements
3 of the carbon dioxide content of this trapped
4 air from various locations in Greenland and
5 Antarctica going back over a thousand years.

6 And what this shows is from the
7 Middle Ages up and to the time of the
8 Revolutionary War the greenhouse gas content,
9 the carbon dioxide content of the atmosphere
10 was very stable at around 280 parts per
11 million.

12 And then when we started to burn
13 coal at the time of the Industrial Revolution
14 and then, in the 19th century, after that, oil
15 and natural gas later on, these levels began
16 to rise and the orange line in the upper-right
17 hand corner of the picture shows the
18 measurements from Mauna Loa.

19 The measurements overlap these
20 observations during the period where we have
21 both types of measurements, showing that this

22 is a reliable way of knowing what has been
23 going on with greenhouse gases in our
24 atmosphere, not only for the past thousand
25 years that I've shown here, but other ice

1 cores have been drilled that give us samples
2 of our atmosphere going back 650,000 years.

3 What they show is that during that
4 entire time prior to the Industrial
5 Revolution, the concentrations of these gases
6 never rose much, about 280 or 285 parts per
7 million.

8 So we're really in territory now
9 that the earth has not seen for at least
10 650,000 years and probably much more than
11 that.

12 At the same time, temperatures
13 have been rising. We've had enough
14 thermometers measuring temperature around the
15 world to have good observations going back
16 about 125 years or so.

17 During that period of 125 years,
18 we've seen a rise in temperature of -- more
19 gradual during the early part of the 20th
20 century, a bit of a leveling off from the
21 1940s through the 1970s, in part, because of

22 increasing traditional pollutants. I'm not
23 talking about CO2 here. I'm talking about
24 soot and other forms of industrial pollution.
25 And then from the 1970s on through

1 the present, we see a much more rapid increase
2 in temperature has been taking place.

3 The world's climate scientists
4 have been called upon to try to understand the
5 relationship between these increases in
6 greenhouse gases and the increases in
7 temperature.

8 We don't believe that carbon
9 dioxide is changing the climate simply because
10 we have two sets of curves that are rising.
11 We know from fundamental physics that carbon
12 dioxide makes it more difficult for the earth
13 to emit infrared radiation to space; that's
14 the mechanism that balances the heat that the
15 earth receives from the sun. And if we make
16 it harder for these longer wavelengths of
17 radiation to be emitted from the earth into
18 space, that is expected to warm the climate.

19 I mentioned the world's climate
20 scientists. And for about the past 15 or 20
21 years, the world's climate scientists have

22 been organized in an activity known as the
23 Intergovernmental Panel on Climate Change,
24 under the auspices of the United Nations.

25 The purpose of the IPCC, as we

1 more typically call it, has been to try to
2 assess the state of our scientific
3 understanding about climate change.

4 You may know that the IPCC has
5 been releasing a set of reports, again, this
6 year, many of which have made headlines over
7 the past couple of months, but I want to look
8 a little bit farther back in time and give you
9 a little bit more of a historical perspective.

10 In 1990, in the first assessment
11 by the IPCC, their statement was, "The
12 unequivocal detection of the enhanced
13 greenhouse effect from observations is not
14 likely for a decade or more"; that was in
15 1990.

16 Then five years later, they said,
17 "The balance of evidence suggests a
18 discernible human influence on global
19 climate."

20 This is a very measured and
21 qualified statement. The "balance of

22 evidence" obviously implies that the evidence
23 is not unequivocal. "Suggests" is a soft
24 word. And it talks about a "discernible human
25 influence," not a large human influence. It's

1 eyes not quantifying the size of that
2 influence. However, there clearly had been a
3 change that by 1995, more evidence was
4 accumulating that led them to make this
5 stronger statement.

6 In 2000, a much stronger
7 statement, "Most of the observed warming over
8 the last 50 years is likely to have been due
9 to the increase in greenhouse gas
10 concentrations."

11 "Likely" in the parlance of IPCC
12 means a probability somewhere between 60 and
13 -- 66 and 90 percent.

14 But just this year, their new
15 summary statement is that "Most of the
16 observed increase in globally averaged
17 temperatures since the mid-20th century is
18 very likely due to the observed increase in
19 anthropogenic greenhouse gas concentrations."

20 "Very likely" defined as a greater
21 than 90 percent chance.

22 So our confidence and our
23 understanding of this issue has been growing.
24 It's been growing because we've developed
25 better models for simulating the climate

1 system. It's also become more confident
2 because we've had more data. There has been
3 more time to see the continued increase in
4 temperature consistent with what our models
5 have predicted.

6 So when we look forward towards
7 the future, in order to make projections of
8 how the climate will change in the future, we
9 also need to know what will happen to
10 greenhouse gas emissions.

11 And, of course, that involves
12 making a prediction itself. And that
13 prediction involves trying to understand human
14 behavior, trying to understand economic and
15 technological changes.

16 So the approach that economists,
17 social scientists, engineers have taken to
18 this problem is to develop a set of scenarios
19 of carbon dioxide emissions.

20 The diagram on the left shows a
21 number of different scenarios for carbon

22 dioxide emissions over the next 100 years or

23 so.

24 All of these scenarios show

25 increasing emissions during the next several

1 decades. Obviously, there are differences in
2 the rate of increase of emissions.

3 By the way, all of these scenarios
4 assume that there will be no government
5 intervention, no regulatory efforts. And
6 from some of the things that we've already
7 heard today, that assumption may not be
8 correct, certainly is not correct on a local
9 level, whether it applies globally remains to
10 be seen.

11 The levels today are about
12 8 gigatons of carbon per year, so depending on
13 which scenario we look at, that could either
14 triple or more to 25 to 30 gigatons per year
15 by the end of the century or possibly peak in
16 the middle of the century and then start to
17 drop off dramatically.

18 It's important to recognize the
19 distinction between emissions and
20 concentrations.

21 Unlike some air pollutants, carbon

22 dioxide accumulates in the atmosphere. It has
23 a very long lifetime, on the order of a
24 century or so.
25 So that even though we have some

1 scenarios that show decreased emissions in the
2 latter half of the 21st century, even under
3 the most aggressive reduction in greenhouse
4 gas emissions, carbon dioxide would rise to
5 about twice the value it had during the
6 pre-Industrial times. And under some of the
7 more high-end emission scenarios, the
8 greenhouse gas levels could even rise to three
9 or four times pre-Industrial levels.

10 Now, when we put these different
11 scenarios of climate change into our climate
12 models, we, of course, will get different
13 scenarios of the future evolution of
14 temperature.

15 Now, the black line in this curve
16 shows climate simulations of the temperature
17 changes to date. And even though the scale is
18 a little bit different, those changes match
19 very closely what has happened in the real
20 world.

21 I'll ask you to ignore the gold

22 line for now, that refers to something else

23 that I may have time to talk about later.

24 The blue, green and red lines

25 represent three of the scenarios that we saw

1 on the previous slide. And depending on which
2 scenario we look at, we see rises in
3 temperature on the order of a degree and a
4 half Celsius at the low end to as much as 4
5 degrees Celsius at the high end. The little
6 shaded areas around each central line
7 represent some of the uncertainties that are
8 associated with our understanding of the
9 climate system.

10 And 1.5 to 4 degrees, to put that
11 into perspective, the warming during the
12 course of the 20th century was about
13 eight-tenths of a degree. So even at the low
14 end, we are talking about twice as much
15 warming in the 21st century as we saw in the
16 20th; and at the high end, we're talking about
17 something like four or five times as much
18 warming.

19 As I said earlier, the different
20 colors represent different emission scenarios.

21 If you look at the gray bars on

22 the right, they represent some idea of how
23 different climate models vary for the same
24 emission scenario.
25 So there is some uncertainty

1 associated with our understanding of the
2 climate system, but it's important to note
3 that we have no evidence from the models that
4 we've run that the climate changes we'll see
5 during the 21st century will be less than
6 double what we saw during the 20th century.

7 Now, these climate changes have a
8 lot of potential impacts, far too many impacts
9 for me to talk about in the time that I have
10 available this morning.

11 I am going to focus on a couple of
12 those impacts that I think are particularly
13 important to New Jersey.

14 In the next talk, you'll hear
15 about some other impacts on human health both
16 through heat-related mortality and impacts on
17 ozone.

18 I'm going to focus on a couple of
19 changes that are, as I said, particularly
20 important in New Jersey because we are a
21 coastal state and because we are heavily

22 dependent on our water resources.

23 This is what much of the

24 New Jersey coast looks like.

25 It's true that most of these homes

1 are not primary residences, although some of
2 them are, but they certainly are second homes
3 to many people in New Jersey, including the
4 people you see lining the beaches on this
5 presumably sunny weekend afternoon in the
6 summer. A lot of this property is very close
7 to sea level. Our coastal tourism industry is
8 a big part of the New Jersey economy. And
9 this real estate is at risk due to sea-level
10 rise.

11 Sea levels have been rising. This
12 is the record from Atlantic City that goes
13 back to 1912 or so. And over that period of
14 time, if you're not that excited about meters
15 and would prefer English units, sea level has
16 risen about a foot at Atlantic City,
17 fluctuations from year to year mainly due to
18 the weather, but a very, clear, very evident
19 long-term trend.

20 This rise of about four-tenth's of
21 a meter can be partitioned into two

22 components.

23 One component is global sea level

24 rise accounting for a little bit less than

25 half of the total.

1 The other effects represent the
2 subsidence of the land here in New Jersey;
3 that is something that varies quite a bit from
4 region to region. In New Jersey, the land is
5 sinking a bit and that accounts for a little
6 bit more than half of what we've seen during
7 the course of this century.

8 I want to focus on global sea
9 level rise because that's the part that is
10 associated with climate.

11 Global sea level is rising for
12 three reasons.

13 One reason is thermal expansion,
14 simply put, warm water takes up more space
15 than cold water. Its density is less so it
16 takes up more space.

17 The graph on the right shows
18 variations in the amount of heat going into
19 the ocean over the last 50 years or so. And
20 it shows that throughout the entire top three
21 kilometers of the ocean, the amount of the

22 heat in the ocean has been increasing; that's
23 going to reduce the density of the ocean and
24 make it take up more space so that's one
25 component to sea level rise.

1 Another component of sea level
2 rise is the melting of glaciers and ice caps.
3 Here, we're talking about ice that is located
4 on land, not sea ice. When sea ice melts, it
5 doesn't raise the level of the ocean; but when
6 land ice melts, it does.

7 This complicated graph on the
8 right that it is a little hard to see the
9 details of simply shows how glacier volumes
10 have been changing in various places on the
11 earth, from Sweden and Norway through Iceland,
12 the Canadian Rockies, Switzerland, the Alps
13 and some of the tropical glaciers in
14 New Guinea, South America and Africa.

15 Virtually all of these glaciers
16 have been reducing their volume during the
17 course of the last few centuries; that water
18 is melting, it flows down the rivers into the
19 ocean and that's increasing the volume of the
20 ocean.

21 And then a third factor are the

22 big ice sheets that cover Greenland and
23 Antarctica. They are melting and there is
24 calving. Calving is what we call the process
25 of pieces of ice breaking off and floating off

1 into the ocean.

2 Over the past several years, we've
3 had numerous stories about big pieces of ice
4 breaking off, usually they're compared to the
5 size of Rhode Island for some reason; but as
6 you can see, this process is taking place.

7 Here is a picture of a melt water stream on
8 the surface of the Greenland ice sheet. The
9 water is going down into a deep hole called a
10 mulan. When that water reaches the bottom, it
11 lubricates the interface between the ice sheet
12 and the rocks below and that can make the ice
13 surge into the oceans.

14 This is an area that we would like
15 to know more about that scientists are
16 studying very intensively at the moment, but
17 our understanding of this process is not as
18 good as we would like it to be.

19 The IPCC has looked at the history
20 of sea level changes. The red portion of the
21 curve represents observed sea level changes

22 for about the past 130 or so years, a rise of
23 about two-tenth's of a meter globally over
24 that period of time and then the blue band
25 represents the projections of the IPCC for sea

1 level rise during the 21th century anywhere
2 from about a quarter of a meter to roughly
3 half a meter. So we're talking another maybe
4 1 to 2 feet, 8 inches to say 18 inches of sea
5 level rise.

6 It's important to note that this
7 does not account for the possibility of
8 glaciers surging from Greenland and Antarctica
9 out into the ocean, which would raise sea
10 level much more rapidly.

11 The impacts on New Jersey.

12 This was based in part on a study
13 done at Princeton University. The red colors
14 represent 50 percent probability sea level
15 rise. In other words, about six-tenths of a
16 meter; that's taking the IPCC global estimates
17 and adding the effect of the subsidence of the
18 land in New Jersey. If that were to happen,
19 the areas in the land diagram colored in red
20 would be permanently inundated. So some of
21 the Delaware Bay Coast and some of the back

22 bays from Ocean, Atlantic, Cape May Counties
23 and even a little bit of the coastal Raritan
24 Bay.
25 If the ice sheets surge and sea

1 level rises by 1.2 meters, which these
2 scientists assessed had about a 1 percent
3 probability; then, in addition, these blue
4 areas would be inundated.

5 The land inundated isn't the only
6 story. When we have big storms, that also
7 raises the level of the ocean.

8 So in the diagram on the right,
9 these would be the areas affected by storm
10 flooding from a sort of 30-year type storm.
11 And the more extensive red areas cover most of
12 the Delaware Bay shore, most of coastal Ocean,
13 Atlantic and Cape May County and a good part
14 of the Meadowlands, coastal Ocean County and
15 Coastal Middlesex County.

16 If the higher-end scenario
17 occurred, the blue areas would also be
18 affected. I'll point out this blue area here
19 because my plane landed there yesterday
20 evening; that's Newark Airport, not very far
21 above sea level so significant impacts on

22 infrastructure are also possible from sea

23 level rise.

24 Okay.

25 Another effect of climate change,

1 potential effect of climate change is water
2 resources; and, in particular, floods and
3 droughts. Pictured in the upper left, that's
4 the Hyatt in downtown New Brunswick
5 immediately after Hurricane Floyd. The rooms
6 on that side always had views of the river,
7 but until that time, you had to look out a
8 little farther. Of course, all joking aside,
9 a very serious event that impacted a large
10 number of people in the Raritan River Basin.

11 On the right is one of the
12 reservoirs that serves not New Jersey
13 directly, but New York City in the Upper
14 Delaware River Basin. This was only two years
15 after Floyd in December 2001. It doesn't even
16 look like a reservoir. It just has a small
17 stream flowing at the bottom because it was at
18 1 percent capacity at this time.

19 And quite paradoxically, global
20 warming brings with it the prospect of both
21 floods and droughts.

22 To understand the reason, we have
23 to think about the hydrologic cycle. This is
24 the process through which water cycles through
25 our climate system. Water evaporates into the

1 atmosphere; that water vapor condenses in the
2 form of clouds. If the cloud droplets get
3 large enough, that turns into precipitation,
4 that precipitation, whether in the form of
5 rain or snow, falls on the land in the form of
6 rain. It runs off into rivers and streams,
7 groundwater, some of which we utilize for
8 human consumption, the rest flows back to the
9 ocean.

10 If it's in the form of snow, the
11 snow will remain on the land, melt in the
12 spring and, again, fill our reservoirs and
13 streams.

14 Climate change has the prospect of
15 increasing both the rate of evaporation and
16 the rate of precipitation.

17 So when you hear that, you might
18 say, Well, increased evaporation, increased
19 precipitation, sounds like a balance to me.
20 And it is a balance globally; but locally,
21 that may not always be the case because we

22 know that we get floods when we have a lot of
23 precipitation in a short period of time. More
24 precipitation in that same short period of
25 time can mean more flooding.

1 We get droughts when it doesn't
2 rain for a long time and evaporation takes
3 moisture out of the ground. If evaporation is
4 occurring more rapidly, that can lead to more
5 frequent or more severe droughts.

6 The climate models project that
7 there will be, also, regional changes in
8 precipitation.

9 The two pictures here, the one on
10 the left is for northern hemisphere winter.
11 The one on the right is northern hemisphere
12 summer. The blue colors indicate places where
13 there will be more precipitation. The orange
14 or brownish colors represent places where
15 there will be less.

16 New Jersey is right on the edge,
17 maybe a little bit more in the winter, maybe a
18 little bit less in the summer. But
19 superimposed on these changes will be, as I've
20 said, what happens when we have periods of
21 either heavy rainfall or light rainfall.

22 And this is a very busy chart. I
23 don't expect you to read it all. I am just
24 going to point out a couple of highlights.
25 The IPCC suggests that the

1 frequency of heavy precipitation events will
2 very likely increase during the course of the
3 next century, very likely means greater than
4 90 percent chance; and that the area affected
5 by droughts will also increase, they regard
6 that as likely, meaning, 66 to 90 percent
7 chance.

8 To illustrate something that could
9 be indicative of what may be coming in the
10 future, these are plots of the annual flood
11 stage of the Delaware River right here in
12 Trenton. So each circle represents the
13 maximum of rate of flow of the river for each
14 year for the past 120 or so years.

15 So we have a lot of floods. The
16 floods are the dots above this red line. This
17 is the big flood of 1903, another big flood in
18 1955, which is the largest on record at
19 Trenton; but interestingly, we've had three of
20 the top eight floods happen in the past few
21 years.

22 Now, it is totally irresponsible
23 to try to say that this is caused by climate
24 change because we don't know that. There is
25 no way to attribute a specific flood event to

1 climate change. But what I would say is that
2 these floods are indicative of the types of
3 changes that may be possible in the future, as
4 our hydrologic cycle becomes more active.

5 Now, there is more climate change
6 in the pipeline. I've showed you already some
7 of the projections.

8 If this is the warming we have had
9 so far during the course of the 20th century,
10 we will definitely get an additional warming,
11 even if we were to stop emitting carbon
12 dioxide today.

13 The reason is that our current
14 climate is not in equilibrium with the amount
15 of greenhouse gases we currently have in the
16 atmosphere. So there is going to be a couple
17 of tenths, maybe as much as four-tenths of a
18 degree of additional warming, even if we
19 stopped emitting CO2 today, but we're not
20 going to stop emitting CO2 today. And every
21 molecule of CO2 that we emit into the

22 atmosphere from today on will have associated
23 with it increased warming.

24 In some of the lower-end scenarios
25 that I showed you before, that warming might

1 be about as large as I've indicated in the
2 gold line there relative to today. But for
3 some of the higher-end, business-as-usual
4 scenarios, that warming would go right off the
5 top of this chart and on this scale, right up
6 through the ceiling of the room.

7 How large that gold arrow becomes
8 is a consequence of what we do after today.

9 So how can we manage climate
10 change?

11 Well, I would say there are four
12 key areas to consider.

13 One of them is leadership. We
14 need to raise public awareness of the
15 challenges that are posed by climate change.
16 I think that process is underway, I am happy
17 to say.

18 There is going to be a need for
19 society to attempt to mitigate, at least, some
20 of the most harmful changes and adapt to the
21 changes that we can't avoid.

22 Mitigation means reducing the
23 emissions of carbon dioxide and other
24 greenhouse gases. There are many ways that
25 this can be done. We've already heard some

1 discussion today about development of
2 alternative sources of energy like solar and
3 wind and, also, ways of conserving energy,
4 both of which contribute toward mitigation.

5 There are other possibilities, as
6 well, including carbon capture and storage and
7 the development of other technologies that
8 could be used for producing energy.

9 Adaptation is also going to be
10 required.

11 There is more warming in the
12 pipeline. The climate is going to change and
13 there will be a need for society to increase
14 its resilience to climate change.

15 Involved in all of these different
16 solutions is knowledge. We need to develop a
17 better understanding of the details of future
18 climate change because there are questions of
19 cost associated with mitigation and
20 adaptation. And we want to make sure that we
21 really understand what our climate future

22 looks like so that we can make wise decisions
23 about how to mitigate the effects of climate
24 change and how to adapt to those effects.
25 So with that, I'll thank you again

1 for inviting me and take any questions that
2 the Council may have.

3 CHAIRMAN BLANDO: Ferdows.

4 MR. ALI: Dr. Broccoli, what a
5 nice presentation.

6 My name is Ferdows Ali.

7 The statistics, the numbers you
8 get, obviously, there are some skeptics that
9 are saying things the other way around.

10 Did you consider in your modeling
11 that the benefits that the global warming
12 might give you in terms of heating bill
13 savings and the allotment of new areas for
14 development of property; also, the more
15 temperatures that you have mentioned may also
16 increase the evaporation rates so that might
17 balance out some of the negative impacts of
18 sea level rise.

19 Did you consider those other sides
20 of the story and give some numbers of what
21 would be the benefit in overall cost and

22 overall impact, rather than looking at the
23 negative side of it?

24 DR. BROCCOLI: Sir, first of all,
25 let me say, my specialty is as a climate

1 modeler so it's not my job to assess the costs
2 of the impacts of climate change.

3 There are other scientists, both
4 social scientists and natural scientists who
5 make such assessments. I would direct you to
6 the report of IPCC Working Group 2. The
7 summary for policy makers was just released
8 last week for more information on this topic.

9 The last question, first,
10 evaporation has no effect on sea level because
11 that's part of a cycle so whatever increased
12 evaporation comes from the ocean is quickly
13 returned to the ocean by the hydrologic cycle.

14 In terms of the impacts of climate
15 change, there is no doubt that there will be
16 both winners and losers in terms of the
17 effects.

18 The simple breakdown into winners
19 and losers, though, is complicated by many
20 things, including the fact that it is not
21 entirely benign, let's say, for, to use an

22 example, the wheat-producing region of
23 North America to move from where it is now to
24 some other part of North America.
25 The Canadians might like the fact

1 that they will be able to grow more wheat, but
2 we, in the United States, might not benefit
3 from that economically, especially in regions
4 where wheat growing is big.

5 On the heating side, yes, we'll
6 save energy by not having to heat our houses
7 as much, but this building and most buildings
8 that we occupy today are also air conditioned.
9 I don't know about the overall statistics, but
10 I know that for my house, a one-degree
11 increase in temperature has a bigger cost in
12 terms of air conditioning, than the savings in
13 terms of heating. I think we would have to
14 look more generally at impacts to know whether
15 or not that applies more broadly.

16 And, in addition, there are many
17 ways in which society has adapted to the
18 current distribution of climate. So even if
19 changes -- I mentioned agricultural changes
20 before, but even if other changes take place
21 that could be regarded as beneficial, for

22 example, less need to spend money on snow
23 removal in places that will get less snow, of
24 course, we built ski resorts in a lot of those
25 places.

1 So the question of assessing
2 winners and losers is not so straightforward,
3 but it's very hard for me to think of any
4 winners associated with sea level rise, unless
5 it's people who own inland property, who will
6 have beach-front property in the future.

7 MR. ALI: Thank you.

8 CHAIRMAN BLANDO: Joyce.

9 MS. PAUL: My name is Joyce Paul.

10 There are two new books that I
11 wouldn't even pretend to say that I read, but
12 I read about, one is by a Danish physicist,
13 Henrik Svensmark and another by Siegfried
14 Frederick Singer, who both contend that the
15 global warming that you're predicting and that
16 we're seeing perhaps is not due to human
17 activity and that is an important question
18 because it is an issue of how we manage it.
19 But they say that the global climate models
20 can accurately register cloud effects and that
21 the -- I don't even know if I'm getting this

22 right.

23 DR. BROCCOLI: So far from what

24 I've heard, you're correctly characterizing

25 the beliefs of those books, yes.

1 MS. PAUL: And the cosmic rays
2 vary your temperature by creating more or
3 fewer of the low clouds that cool the earth
4 and that, in fact global, warming is really a
5 long natural process having nothing to do with
6 our use of coal or anything else that we do.

7 Can you speak to that a little
8 bit?

9 DR. BROCCOLI: Sure.

10 The problem with those hypothesis
11 is that they have virtually no evidence to
12 back them up.

13 People can write books and they
14 can say what they believe; but, of course, in
15 science, we try to make judgments that are
16 based on the evidence. Svensmark and others
17 have speculated that cosmic rays affect the
18 distribution of clouds on the earth.

19 The evidence is support of that
20 hypothesis is sorely lacking. There is no
21 explanation of how this process works and the

22 putative correlations between cosmic rays and
23 cloud cover that appeared to exist for a short
24 period of satellite cloud observations, melted
25 away when a longer period of observations was

1 used so I really don't think that those
2 arguments hold water.

3 The IPCC is a process in which all
4 of the world's climate scientists are
5 participants because in addition to the people
6 who write the reports, and those number in the
7 hundreds of climate scientists, they survey
8 all of the published papers on climate change
9 and on the effects of human activities and
10 natural processes on climate and I've conveyed
11 their conclusions to you already.

12 I'm reminded of a debate that took
13 place, you know, 50 or so years ago in the
14 world of geology about whether or not the
15 continents were moving. This was heresy
16 because, of course, the continents aren't
17 moving, right? I mean, what could be more
18 silly than these gigantic blocks of rock
19 moving on the earth.

20 Well, it took many decades for all
21 geologists to be convinced that this was

22 happening. Today, of course, it's taught in
23 any geology department in any university in
24 the country.
25 So there will always be a few

1 people who disagree, even some people with
2 good scientific credentials, but I think the
3 weight of the evidence is enormous in favor of
4 the perspective that I've provided today.

5 CHAIRMAN BLANDO: Please.

6 MS. EVANS: Each year we have
7 hearings, we talk about what is going on, air
8 quality, a lot of things. And I see you have
9 up there, raise public awareness as a
10 challenge.

11 How do we get this message out?

12 We talk about all these important
13 issues and it sounds like we're at a critical
14 stage now, but we're not -- the pattern of our
15 lifestyle is not changing. And even with all
16 of the cars and all the things we have on the
17 roadway and, particularly, New Jersey because
18 transportation -- public transportation is not
19 there to accommodate the public.

20 How do we get the public as a
21 mass, at large, to understand what is going on

22 here and what all of us need to do to change
23 to be able to protect our world?
24 We can't do much about global
25 warming, but some of it is our lifestyle, the

1 way we live and the way we're building the
2 buildings and making them air-seal tight and
3 all of the HVAC systems and all that stuff
4 that we will breathe in, that is not healthy
5 for us.

6 What do we as a Commission, as all
7 of us in this room, public at large, as well,
8 as political leaders, what do you see we need
9 to be doing now to just raise the awareness of
10 people at large?

11 This has been talked about for
12 years and people are just not listening and we
13 need to get their attention.

14 DR. BROCCOLI: In my opinion, I
15 think the key word that you used is
16 "leadership," that you are leaders. And as
17 members of the Council, you are leaders of our
18 society here in New Jersey. And there is an
19 important role for leadership to play here
20 because there are things that we can do about
21 climate change.

22 The magnitude of the climate
23 change in the future, how big these impacts
24 are going to be on our society do depend on
25 the decisions we make from now on. And so

1 this is far from a hopeless problem, but it is
2 a big problem. It is a big problem in the
3 sense that the greatest effects of climate
4 change are going to be felt in the future by
5 succeeding generations.

6 And as you know, we have a lot of
7 problems making decisions where the costs
8 begin to be felt immediately, but the
9 benefits, at least, the large benefits are
10 felt in the future.

11 This is one of the reasons why,
12 for example, we haven't made great headway in
13 improving the long-term economic viability of
14 Social Security and Medicare because these are
15 problems that mainly affect us in the distant
16 future, at least, we think of it as the
17 distant future.

18 So there are many things we can do
19 to raise public awareness.

20 What I try to do and what my
21 colleagues who are studying climate change try

22 to do is make our knowledge available to
23 people to try to communicate what these
24 impacts will be.
25 I'm of the feeling that almost

1 everybody would like to leave the world a
2 better place than it was when they came into
3 the world, would like to leave a better world
4 for succeeding generations.

5 I think that it's mainly a
6 question of making people understand what's
7 happening -- enabling them to understand
8 what's happening and to understand the
9 connection between the decisions that we make
10 and what our climate future is going to be.

11 CHAIRMAN BLANDO: Thank you,
12 Dr. Broccoli for providing us with that very
13 convincing and compelling evidence from the
14 world's climate scientists on global climate
15 change.

16 I would like to introduce our next
17 speaker, Dr. Kim Knowlton from the Mailman
18 School of Public Health at Columbia
19 University. She is also a 2006/2007 Mellon
20 Foundation Teaching Fellow in the Department
21 of Environmental Sciences at Barnard College

22 and a 2006/2007 APERG scholar for the
23 Mid-Atlantic state section of the Air & Waste
24 Management Association, the APERG program.
25 Dr. Knowlton.

1 DR. KNOWLTON: Thank you very much
2 everyone for the invitation to be here today
3 and speak to you.

4 Thank you Chairman Blando for that
5 introduction.

6 The comments at the end of
7 Dr. Broccoli's presentation about leadership,
8 the question from the council member about
9 leadership, I think the evidence is here today
10 in this room that this council is really
11 providing in New Jersey and the actions of
12 various members, the kind of leadership that's
13 really fantastic to see.

14 So thank you, Dr. Broccoli, for
15 your overview, as a climate scientist. I am a
16 public health scientist myself.

17 I am going to do two things. I am
18 going to read a statement that the council
19 members have a copy of. It includes a bunch
20 of references to papers, reports, including
21 the Working Group 2, IPCC report, that you

22 referenced, Dr. Broccoli.

23 After I read the statement, I am
24 going to go through a few of the slides here.

25 Let me begin by just offering

1 today my support to the efforts of the
2 New Jersey Clean Air Council to investigate
3 the impacts of energy efficiency and
4 conservation on air quality and, by extension,
5 on human and environmental health, which are
6 my subject areas.

7 As a health scientist, it is
8 important to point out that those policies
9 which support enhanced energy efficiency and
10 conservation measures from fossil fuel
11 combustion will also help control greenhouse
12 gas emissions, which has been mentioned
13 already here today.

14 These measures will not only help
15 reduce New Jersey's contribution to global
16 warming, but will also reduce levels of other
17 pollutants related to fossil fuel combustion
18 that have more direct impacts on the health of
19 New Jersey residents, including fine particles
20 an ozone precursors. So this whole notion of
21 what benefits efficiency and conservation can

22 confer is really this win-win idea, as we

23 heard said.

24 First of all, reducing greenhouse

25 gas emissions. It will help curb New Jersey's

1 contribution to global warming, as has been
2 mentioned. The range of consequences, and
3 Dr. Broccoli covered some of those, but I will
4 discuss some more specific and more local
5 public health impacts in the slides that are
6 to follow.

7 My research team at Columbia
8 University and Barnard College has been
9 looking at health impacts that could result
10 from global warming brought down to the local,
11 regional level.

12 Our study region includes the
13 Greater Metropolitan New York area, which
14 includes Northern New Jersey and Central New
15 Jersey, as well.

16 Our work suggests that heat
17 stress, air quality and pollen could all
18 become more severe problems in this region if
19 climate continues to warm.

20 These are impacts that are
21 beginning to be evident now, but will really

22 be felt by our children and their children.

23 Second, and this is the point that

24 I will show some evidence of. There are some

25 studies that are pointing to this. Reducing

1 greenhouse gas emissions will also help
2 improve local air quality today and will have
3 more immediate health benefits.

4 Many sources of greenhouse gases,
5 car and truck exhaust, emissions from
6 generating electrical power and other
7 industrial processes are also sources of air
8 pollutants like fine particles and chemicals
9 that combine to form lung-damaging ozone on
10 the roadways and neighborhoods of New Jersey.

11 So fuel efficiency and
12 conservation promoting measures, such as those
13 being discussed here today, could have these
14 local health co- benefits for state residents
15 both now and in the longer term, tomorrow.

16 Addressing climate change poses
17 immense opportunities for positive action.

18 Increasing an emphasis on and
19 support for energy efficiency and conservation
20 would provide an incentive for local
21 entrepreneurs to develop these alternative

22 energy technologies and systems.

23 I am encouraged by the worldwide
24 flood of interest and the state wide and local
25 interest that is in evidence here today in

1 efficiency, conservation and new technologies
2 that could benefit local air quality, help
3 strengthen the local economy and reduce
4 overall fossil fuel use and thus global
5 warming emissions.

6 It is important for New Jersey to
7 be a leader, as was said just previously, in
8 matters of such great local, national and
9 global importance. The nation and indeed
10 world will watch what happens here.

11 New Jersey can and should play a
12 leadership role on this critically important
13 issue, which will benefit the health and
14 economic vitality of its residents.

15 So with that, let me see if I can
16 advance -- yes.

17 It's obvious from the previous
18 speakers' comments that indeed energy demands
19 largely in this state are from fossil fuel
20 sources. Fossil fuel sources provide most of
21 the State's energy, so not only greenhouse gas

22 emissions, but ozone precursors, particulate
23 matter and emissions are some of the things
24 that come from that type of energy that are
25 cause for concern.

1 Climate change largely vis-a-vis
2 health effects is going to not always create
3 brand new health issues, certainly, infectious
4 disease is possible and not withstanding, but
5 mostly, it will tend to exacerbate already
6 existing health concerns.

7 This is an image, remote sensing
8 image of New York City, the northern
9 New Jersey area, Newark, JFK. This is giving
10 some of the -- the darker red colors are
11 showing you the warmer areas. This was taken
12 midday on a July day by some colleagues at
13 Hunter College in New York.

14 This is to give you a flavor of
15 something that is already part of the
16 landscape, no pun intended, in the
17 metropolitan region, which is the urban heat
18 island effect.

19 Already urban areas and the
20 building materials within urban areas tend to
21 trap, capture and then re-radiate in the

22 evening hours heat, sort of preventing the
23 local populations from enjoying the benefits
24 of cooling, nighttime cooling that is more
25 typical of summertime.

1 So ozone noncompliance areas, the
2 New York Metro area has been a noncompliance
3 area. It is still a problem, an issue in the
4 area, as are summer heat waves.

5 From what we can see in climate
6 change model projections, frequency and
7 intensity of those kinds of events will tend
8 to increase. So that the climate changes that
9 the models like yours, Dr. Broccoli, are
10 suggesting will just compound already existing
11 health impacts.

12 I'll talk a little bit later about
13 potential pollen effects and how carbon
14 dioxide and temperature can affect plant's
15 production of pollen.

16 These are some images of some of
17 the populations in New Jersey and the Metro
18 area that tend to be most at risk for both
19 heat stress and high ozone air episodes.
20 Among those people, are people aged 65 and
21 older, people with preexisting cardiovascular

22 or respiratory illnesses, since those are the
23 two physical systems that largely tend to be
24 involved in thermo regulations.

25 Many city and state residents do

1 not always have the benefit of access to air
2 conditioning. Although it's a wonderful -- a
3 wonderful technology that we have to afford
4 both ozone, indoor ozone diminishment and heat
5 stress diminishment, not all people have
6 access to that currently or in the future; so
7 that's a point of interest that we want to
8 consider more.

9 Ozone is not directly emitted from
10 industrial -- from transportation sources,
11 rather ozone precursors, including volatile
12 organic compounds and nitrogen oxides, in the
13 presence of sunlight and especially at higher
14 temperatures combine to form ozone. This is
15 ground-level ozone that is a powerful lung
16 irritant and can cause lung damage, diminished
17 lung function in a wide variety of respiratory
18 and cardiovascular effects.

19 This is a graph giving a sense
20 of -- as the temperature increases. This is
21 for the New York, New York area. Along the

22 horizontal axis, you see temperature
23 increasing from left to right. And on the
24 vertical axis, you see the way that ozone
25 concentrations are related to temperatures.

1 So, indeed, on a hotter summer
2 day, ozone production tends to increase. This
3 is part of why high ozone episodes tend to
4 happen in summertime months.

5 This is a graphic from a paper by
6 Michelle L. Bell at Yale and her colleagues, a
7 recent paper that took climate model
8 projections from the 2050s under a relatively
9 rapid greenhouse gas emissions scenario, a set
10 of assumptions, and compared ozone
11 concentrations mid century to those of today.

12 Interestingly, one of the green
13 circles here is, in fact, Trenton, New Jersey.

14 This is showing that an increase
15 in ozone levels by mid century was projected
16 for these eastern U.S. cities.

17 The pattern here tends to be that
18 many of the cities, looking at the whole east
19 U.S. that already are experiencing high ozone
20 concentrations are among those that are
21 projected to experience the greatest

22 increases, as well.

23 From the same paper by Dr. Bell

24 and her colleagues, this is a projection of,

25 again, by mid century, an increase or a change

1 in the average number of eight-hour ozone
2 exceedence days in the summer. It is rather
3 busy because there are many cities involved
4 here, but I've highlighted here, fourth up
5 from the bottom is Trenton, New Jersey.

6 The blue horizontal bars are
7 showing the number of days typical of the
8 1990s, the number of summer days that are
9 eight-hour ozone exceedences.

10 The red horizontal bar, that
11 portion on the right, is indicating the number
12 of additional days projected by mid century.

13 Over all these cities in the
14 eastern U.S., there is approximately a 68
15 percent increase in the number of eight-hour
16 ozone exceedence days projected by mid century
17 under this relatively rapid growth of
18 greenhouse gas emissions scenario.

19 The New York Climate and Health
20 Project is a project that I worked on at
21 Columbia, along with collaborators that

22 included global and regional climate modelers,
23 atmospheric chemists, land-use modelers.

24 We looked at this area on the
25 right, our study area, which, includes, as you

1 can see, much of northern and central
2 New Jersey. And using the global models, we
3 tried to down scale, as it's called, going
4 from a global, sort of broad brush stroke look
5 into the future, and we tried to paint a more
6 specific local picture of how heat and ozone
7 conditions might change by mid century.

8 And part of what our findings
9 suggest are this:

10 In the upper left, this is sort of
11 dovetailing, again, with the previous
12 presentation, this is an image of in the
13 South Ferry subway station in lower Manhattan,
14 what the combined storm surge and sea level
15 rise by mid to late century could mean in
16 terms of storm surge during the most -- one of
17 the most extreme storm events.

18 But I will point you to the
19 projection that by mid century, by the 2050s,
20 summer heat-related mortality across that
21 whole study area, the 31 county, Metropolitan

22 New York region could double and could more
23 than triple by the 2080s.

24 Again, this is assuming a
25 relatively high growth emissions scenario, not

1 one of the more modest ones. And summer
2 ozone-related mortality will increase not only
3 within the urban core counties of New York
4 City proper, but also into New Jersey, upstate
5 New York and Connecticut counties, which is
6 one of the benefits looking at a larger study
7 area gave to this work.

8 In orange, this, again, is from
9 the same study, looking by mid century and
10 beyond, to the 2080s here, on the right,
11 comparing in orange the projected heat-related
12 mortality and in the darker color, the
13 ozone-related mortality, giving you a sense of
14 how by the latter part of the 21st century,
15 heat-related mortality could far outweigh the
16 ozone-related mortality, so there is sort of a
17 change in the balance of that.

18 Now, I just want to hit on this
19 notion of the co-benefits, how not only in the
20 future, sort of looking to the mid century and
21 the 2050s, 2080s, there could be certain

22 health benefits, but let's look a little
23 closer to home and to the current day.
24 So from particulate matter and
25 ozone, both of which have a relationship to

1 fossil fuel combustion and current energy
2 demand, they have been linked to a variety of
3 health impacts from premature death, an
4 increase in hospital admissions, school and
5 workdays missed. Children are at risk.
6 Children who exercise in summer, there have
7 been a number of studies who have tried to
8 capture the risk among those who are
9 exercising. And again, respiratory and heart
10 ailments, people with those ailments tend to
11 be among those most at risk.

12 This is a graph showing from a
13 study that's perhaps unusual in that it tries
14 to look at the cumulative health impacts
15 between the current day, year 2000 and the
16 year 2020, over the next 20 years; what could
17 be the cumulative health effects, if there
18 were greenhouse gas mitigation steps put into
19 place.

20 This is from a study done by
21 Ciquentes (ph) and his colleagues. The

22 reference for the council members is in the
23 written piece. But it takes over those 20
24 years and looks at mortality effects on the
25 left side through hospital respiratory

1 emissions, emergency room visits and totals
2 those events, those deaths, hospital
3 admissions, lost work days that could be
4 avoided if greenhouse gas emissions were to be
5 trimmed enough that ozone and particulate
6 matter concentrations were diminished by 10
7 percent relative to the present day.

8 And it's quite -- some of the
9 numbers are quite appreciable.

10 The vertical axis on the left is
11 on a logarithmic scale so, for instance,
12 looking at going from like 10,000 -- the
13 farthest left bar is suggesting that over
14 those 20 years, from both particulate matter
15 and ozone that 10,000 deaths attributable to
16 those exposures could be avoided by greenhouse
17 gas emissions regulations.

18 Then moving to the right, we go
19 through emergency room visits, somewhere
20 between -- in the tens of thousands of
21 emergency room visits could be avoided.

22 And on the farthest right bar,
23 restricted activity days, up towards 10
24 million restricted activity days. This is
25 over a New York City population, mind you, and

1 over 20 years time. So the numbers are
2 unusually -- or rather, atypically high from
3 what we're used to seeing in most health
4 studies, but consider the cumulative impacts
5 question.

6 Lastly, I just want to mention
7 something that we're looking at more closely
8 with some support from the Air & Waste
9 Management Association, the mid-Atlantic state
10 section, we're looking at this more closely,
11 the question of increased carbon dioxide and
12 increased temperature have been found in
13 certain field studies to enhance pollen
14 production in ragweed, which is one of the
15 main weed species, pollen-bearing weed species
16 that is the cause of allergies.

17 Tree pollen, as well, may be
18 affected. And we're looking at that.

19 It's interesting that if, indeed,
20 enhanced carbon dioxide concentrations and
21 temperatures tend to increase pollen

22 production, what impact might that have on
23 health for a local population in which asthma
24 prevalence tends to be about twice the
25 national average. And allergies, sort of

1 anecdotally, you hear so many more people
2 talking these days each spring about
3 tree-pollen allergies so we're interested in
4 looking at this more closely.

5 Some of our fieldwork so far has
6 already found that comparing the urban
7 counties of New York and sort of the urban
8 core sampling site to a non-urban area, that,
9 indeed, carbon dioxide concentrations right in
10 the heart of the city are over a third higher
11 than the rural sites.

12 The graphic here is showing some
13 of the relationships from a paper by Baker and
14 Brambeck in pollen quantity production on the
15 horizontal axis and different carbon dioxide
16 concentrations on the vertical.

17 We're wondering if this may be
18 evidence of some local impact of local
19 emissions. If, indeed, carbon dioxide
20 emissions are prevalent and are being sus --
21 sustaining higher level concentrations of CO2

22 and if that has an impact on local plant
23 species that bear pollen that affect
24 allergies. This could be cause for concern
25 for our local population.

1 Lastly, again, what the committee
2 is talking about in terms of mitigation and
3 enhanced energy efficiency and conservation is
4 one of many mitigation efforts that are being
5 undertaken and examined in New Jersey and
6 elsewhere.

7 And, indeed, as Commissioner
8 Jackson said, it seems like now, it's at the
9 state level where some of the most progressive
10 action is happening.

11 So I think with that, I will
12 finish and take questions.

13 CHAIRMAN BLANDO: Thank you,
14 Dr. Knowlton.

15 We have time for one question from
16 the Council.

17 Jim.

18 MR. ZHANG: Thank you very much.

19 My name is Jim Zhang from School
20 of Health.

21 In your assessment of all these

22 impacts, I did not see the consideration of
23 possible infectious disease aspects.

24 Do you think that's a concern for
25 this area, you know, local area, with, you

1 know, short winter, with the hot winter days;
2 possibly, some, you know, certain
3 microorganisms that will not, you know, die or
4 things?

5 DR. KNOWLTON: That's a great
6 question and it certainly is a concern.

7 In the modeling effort that I was
8 involved in, that was not part of our study.
9 There are other people at Columbia, my
10 institution and elsewhere that are
11 specifically infectious disease specialists.

12 The modeling effort that is
13 typically needed to begin to address how
14 climate changes, precipitation, humidity
15 changes may play into infectious disease
16 incidents are quite complex. They involve
17 many socioeconomic, many demographic,
18 social factors, you know, human behavior in
19 large part affecting people's susceptibility
20 to infectious disease.

21 So it's a fantastic question and

22 there are a number of people who are looking
23 at that for this area, especially, you know,
24 some of the recent experience with West Nile,
25 which in some quarters has been linked with

1 weather conditions over the course of its, you
2 know, emergence here in 1999. That's a great
3 question, but I'm leaving that to others with
4 that expertise to look at.

5 CHAIRMAN BLANDO: Thank you.

6 DR. KNOWLTON: You're welcome.

7 CHAIRMAN BLANDO: And our last
8 speaker of the morning, I am sorry, we are
9 running a little late, as does seem to be
10 typical during our public hearings.

11 Our last speaker this morning is
12 Lisa Jacobson, who serves as the Executive
13 Director for the Business Council for
14 Sustainable Energy. Ms. Jacobson has
15 experience in the design of environmental and
16 emissions markets and now we'll hear from her.

17 MS. JACOBSON: I very much
18 appreciate the opportunity to be here,
19 Chairman Blando.

20 We've had the pleasure to work
21 with New Jersey DEP, New Jersey BPU and our

22 former chairman was a former BPU president,
23 Scott Weiner, he's now heading up the
24 New Jersey School Construction Corporation.
25 So the Council's work, while we

1 are a U.S.-based, non-profit organization,
2 we've done a lot of work in the State of
3 New Jersey so we're very pleased to be here.

4 I appreciate the indulgence. I
5 had put together some slides in the last hour
6 since I've been here. I have prepared
7 remarks, but I figured the format might flow
8 better, so I know they're pulling them up.

9 Let me start by telling you a
10 little bit about the Business Council For
11 Sustainable Energy. We are an industry
12 coalition. We are broad based. We represent
13 generally the energy, efficiency, natural gas
14 and renewable energy industries.

15 As I mentioned before, we have
16 membership that is largely U.S., commercially
17 focused, though, certainly, we've got
18 companies in our membership that are global,
19 significant exporters of U.S. manufactured
20 products and services, as well as with North
21 American power sector interests.

22 We include power developers,
23 equipment manufacturers, independent
24 generators, green power marketers, gas and
25 electric utilities, as well as several of the

1 primary trade associations in these sectors.
2 We've got several members, not surprisingly,
3 based in New Jersey. On the largest side,
4 PSE&G; and, maybe on the smaller side, we have
5 Sun Farm Network, which is participating in
6 the solar carve out in the RPS.

7 Let me just advance some of these.

8 What I wanted to focus on today,
9 and, again, I've made a much longer written
10 submission available. I want to tell you a
11 little bit about who we are and why we're here
12 and why we received this invitation.

13 I want to talk about the
14 importance of energy efficiency from our
15 perspective, though we've certainly just heard
16 an excellent presentation on one of the
17 aspects of the benefits of energy efficiency,
18 and then, obviously, review some of our
19 recommendations for the Council.

20 I mentioned our general makeup so
21 I'm going to advance here.

22 Here is just a sampling of some of
23 our members. We've got energy efficiency
24 product, manufacturers, developers, as I
25 mentioned, some of the gas and electric

1 utilities in our membership, some of the
2 industry organizations we represent.
3 Important for today is the Alliance to Save
4 Energy, as well as some of the large
5 associations for the insulation manufacturers
6 industry.

7 You will see up here some of the
8 companies that we represent in the northwest.

9 The Council's mission is to expand
10 markets for clean energy products and services
11 and to support new vehicles to expand these
12 markets through the integration of energy and
13 air and climate change policy.

14 Being here today is a perfect fit
15 for us because we were formed to be a
16 strategic mid market for our industries and to
17 support the recognition and the quantification
18 of the environmental benefits of investments
19 in clean energy technologies generally.

20 So what do we do?

21 We promote markets and we promote

22 clean energy technology solutions. We work
23 across, you know, various local, state,
24 regional, federal and international levels to
25 shape the design of clean air programs and

1 climate change markets. Our niche really has
2 been in the incorporation of a broad set of
3 clean energy technologies into market-based
4 programs.

5 So let me start with some of my
6 general comments.

7 First, again, right in the
8 beginning of your brochure you talk about the
9 importance of integrating energy and air
10 quality policies, which the Council thinks
11 that's essential.

12 One of our policy papers out is
13 Climate is Energy Policy, but I don't think we
14 should get too distracted on the climate side
15 because I think just from an air-quality
16 perspective, looking at incorporating energy
17 efficiency is, you know, a clear direction
18 that you should take.

19 The presentation that preceded me
20 just on some of the health impacts alone I
21 think set the stage in terms of what can we do

22 to accelerate energy efficiency, what do we
23 currently have that we can improve and expand
24 upon and what new vehicles might there be.
25 The reason we believe it is so

1 essential to do this from a public policy
2 perspective is that there are limited
3 resources to invest in both energy and
4 environmental protection policies, so we need
5 to maximize that and we need to have
6 integration across government; that kind of
7 governmental efficiency is extremely important
8 when we're trying to tackle these complex
9 issues with significant economic impacts.

10 Similarly, we would encourage you,
11 when you look at particular programs to view
12 them in a holistic fashion. There has been a
13 lot of discussion about market-based programs.
14 And we are a very significant proponent of
15 them. And I will get into the reasons why in
16 a moment.

17 When you're looking at things like
18 energy efficiency, which happen, you know,
19 pretty much across the scope of activities in
20 the power sector, for example, you know, at a
21 home residential level and at a very large

22 infrastructure basis, it's going to require
23 some significant policy tools to make sure
24 that you are actually integrating energy
25 efficiency into a market-based program.

1 And then, the next comment, yes,
2 they're very powerful and we believe that
3 they're, you know, a preferred method to
4 address clean air and climate change, but
5 they're not going to address all the special
6 circumstances for energy efficiency so you're
7 going to need complementary policies to move
8 forward, as well.

9 Don't overlook the importance of
10 public awareness. I mean, we certainly see
11 this in the energy efficiency industry. The
12 Council focus on energy efficiency and air
13 quality and everything that the State
14 leadership is doing to promote energy
15 efficiency is going to penetrate consumers,
16 but we need a tremendous amount more to be
17 done. We support you in that and look for
18 opportunities to help you with your public
19 awareness issues.

20 In the written statement I
21 provided, the main areas of focus are the

22 value and benefits of integrating air quality
23 and energy programs, the societal and economic
24 efficiencies of market-based approaches and,
25 specifically, how do you incorporate energy

1 efficiency and clean generation into
2 market-based programs.

3 As a coalition that represents
4 more than just the efficiency industry, when
5 we look at clean technologies, I put in some
6 suggestions of other technology areas, but
7 New Jersey is well on their way to recognizing
8 the value of things like renewable energy and
9 combined heat and power. I think Mike Winka's
10 presentation covered breadth of the activity
11 that you have already underway.

12 I am sorry. I am having a little
13 difficulty with this, but eventually, it will
14 come.

15 In terms of the importance of
16 energy efficiency, and I've been here probably
17 for the last five presentations, and this may
18 have been covered before, but from our
19 standpoint, energy efficiency is the quickest,
20 the cheapest and the cleanest way to meet
21 growth and energy demand and to reduce air

22 quality and climate change emissions.

23 I think it's very important to
24 kind of keep that in focus. I put some stats
25 up here. This is a national stat. You know,

1 buildings account for 40 percent of total U.S.
2 carbon emissions per year and energy
3 efficiency can make a significant impact in
4 reducing emissions.

5 I am going to pull up a few of the
6 stats here that I think are important to note.
7 And again, it draws to the reason of why you
8 need to integrate environmental and energy
9 policies because there are, you know, multiple
10 benefits and co-benefits of energy efficiency.
11 And if you're not looking at them in an
12 integrated fashion, you may lose this and you
13 may not focus as much on energy efficiency.

14 So for energy efficiency programs,
15 they could save half of the typical costs of
16 the new power sources and a third of the costs
17 of natural gas.

18 This is significant as
19 transmission was already raised in Mike's
20 presentation. It's extremely expensive to
21 site and build transmission lines and there is

22 certainly a lot we can do on demand
23 production. And, you know, any conversation
24 you have on air quality and climate change
25 with the utility sector, both electric and

1 natural gas utilities, you're going to get
2 into a discussion about price and cost and
3 what are we doing to that. There is a big
4 concern about increasing cost for natural gas.

5 The ability to utilize and tap
6 into energy efficiency will be key in
7 addressing that.

8 And then for every federal dollar
9 spent on Energy Star, you know, they have --
10 you know, again, the return on these
11 investments is very significant and should not
12 be lost.

13 So clearly the environmental
14 benefits of energy efficiency should be
15 recognized, should be rewarded and should be
16 incentivized I would argue under air quality
17 and energy efficiency programs.

18 As I mentioned, there is a
19 relationship between energy efficiency, air
20 quality and climate change, as we've already
21 discussed.

22 I believe that there is growing
23 support for the view that it is lowest cost
24 and easiest options that we need to address.
25 One of the easiest options is to address

1 emissions and supply and demand side
2 efficiency options are still untapped.

3 It's challenging to do this. It's
4 not straightforward. Many discussions we have
5 on RGGI, for example, in the northeast or the
6 Clean Air Interstate Rule, you know, just by
7 doing this alone, setting up a cap and then
8 allowing trading, all of a sudden we are going
9 to get benefits in deployment. Well, for
10 energy efficiency, it has got some unique
11 features and we need to look at those when
12 designing such a program.

13 I put a little quote up here.

14 Energy efficiency loves cap and
15 trade, but cap and trade does not always
16 reward energy efficiency.

17 It's crucial that the program
18 design be set in a way that directly rewards
19 energy efficiency. Some of the windows to do
20 that are through out-patient policy, set
21 asides and offsets.

22 I will get into some of those

23 issues in a little bit.

24 Again, there is this feeling, and

25 it certainly is the same with renewable

1 energy, that if we do a market-based program
2 for air quality or climate change, there is
3 going to be a big increase in deployment of
4 clean energy technologies.

5 And, again, renewables and
6 efficiency and other technologies have their
7 own specific issues, but if they're not
8 addressed directly in the program, the
9 indirect benefits are not going to be that
10 significant.

11 Emissions programs clearly make
12 energy efficiency more attractive. And, in
13 particular, it's just because we're talking
14 about it right now, any time we talk about
15 energy efficiency, you know, you're getting
16 more consumers aware of the opportunity that's
17 presented to them. So public awareness is
18 clearly going to happen.

19 Over time, as deployment happens,
20 we're hoping that costs go down. We certainly
21 have seen that in market segments. And then

22 there is the opportunity to create new
23 financial vehicles. I will get to energy
24 resource standards in a little bit, but I
25 thought Mike Winka did an excellent job of

1 explaining how that type of financial model
2 could work very well for energy efficiency and
3 help keep the benefits in New Jersey and
4 spread that through the New Jersey economy,
5 which I think is another crucial aspect of
6 market-based programs.

7 And then emissions -- the tension
8 on emissions issues can drive other policy
9 changes. They can increase building code
10 standards, create beyond code programs. They
11 can address appliance standards. And they can
12 expand consumer rebates and bring up new ideas
13 like this energy efficiency resource standard.

14 Again, the Council is a proponent
15 of market-based approaches. Market-based
16 approaches aren't just cap and trade. They
17 are things such as the renewable portfolio
18 standard that allows for credit trading,
19 things like the energy efficiency resource
20 standard model.

21 There are things that New Jersey

22 is very experienced with, like their NOx
23 trading program and some of the new
24 initiatives that are underway like the
25 Regional Greenhouse Gas Initiative.

1 No. 1, you know, we believe it's
2 important because the market-based incentives
3 can lower the cost of compliance. When you're
4 looking at climate change, you have a global
5 potential pool of participants. When you're
6 looking at air quality, you're looking more in
7 a local context, but still you're giving
8 people the option to go for the lowest-cost
9 investment that will achieve the desired
10 results that you want. And we believe they
11 also create over-performance incentives and
12 that's what drives new technology.

13 And as I mentioned before,
14 incorporating energy efficiency into
15 market-based programs has some challenges, but
16 these challenges are not insurmountable and
17 things like the RGGI program have shown some
18 good directions on how you might do it.

19 Supply-side efficiency can be
20 addressed through emissions allocation
21 policies. So under a cap and trade program,

22 you're going to limit the number of emissions
23 across a sector, let's say, it's just the
24 power sector, for example, and then you're
25 going to distribute emissions allowances on a

1 pro-rata basis or on a historic basis in terms
2 of their emissions or, as we would argue, on
3 their generation output.

4 If you do that, if you distribute
5 allowances based on their generation output,
6 you're building in a clear driver for energy
7 efficiency. And so individual facilities,
8 utilities are able to make decisions in their
9 planning process that will value energy
10 efficiency because it will get wrapped up into
11 their annual emissions and they will need less
12 allowances to generate the same amount of
13 power.

14 We believe that this is a very
15 important concept to understand. It is a
16 little difficult to explain so please ask me
17 questions about it.

18 It also gives you an opportunity,
19 again, to value megawatts or energy that is
20 avoided. So again, this is a powerful signal
21 on a large scale to the power sector.

22 Sometimes, though, depending on
23 how a program is structured, like, for
24 example, under the Regional Greenhouse Gas
25 Initiative, RGGI, they set a threshold of

1 facilities that are covered at 25 megawatts.
2 Well, some of the new clean power that is
3 coming on line, while it's still vital is
4 smaller than that so we have to come up with
5 tools to bring that power into the allocation
6 process so they also receive those signals and
7 the financial value of more efficient
8 generation is rewarded.

9 So I mention here, for example,
10 Set aside programs that might address small
11 clean generators, maybe 20 megawatts, either
12 combined heat and power or renewables.

13 The next slide talks about
14 demand-side management and the challenges that
15 they pose.

16 Again, these challenges aren't
17 insurmountable. We just have to understand
18 and look for ways to give those spending the
19 resources the most direct incentive for energy
20 efficiency.

21 One way to do this is through

22 either a set-aside policy or auction revenue
23 under a cap and trade program. For example,
24 the Regional Greenhouse Gas Initiative under
25 New Jersey's plan are looking at auctioning

1 off a significant, if not the entire portion
2 of the emissions allowances and using that
3 money primarily to support energy efficiency
4 investments, either the programs that Mike
5 mentioned or other, new financial tools.

6 Another way to do this is through
7 an offset regime. Right now, we have a
8 growing greenhouse gas voluntary trading
9 market emerging where very large retail
10 companies or large energy users are, on a
11 voluntary basis, saying we either want to say
12 to our customers or to the community itself
13 that we value clean energy and we're going to
14 make a commitment to 25 percent of our energy
15 coming from renewable energy sources or we're
16 going to offset 25 percent of our energy use
17 and reduce our greenhouse gas emissions and
18 they're going to buy products in the financial
19 market that offer those benefits; that's
20 another way of thinking of offsets.

21 The challenge for energy

22 efficiency qualifying under that is that there
23 is an aggregation need.

24 A lot of the energy efficiency
25 improvements that we're trying to target

1 happen at a level where it will be challenging
2 to aggregate. It's been done. There are
3 models out there, but it is just something to
4 be aware of.

5 And then there is a growing
6 interest in having standardized criteria for
7 monitoring and verification of energy
8 efficiency offsets. And there is, also, an
9 interest in some camps of having them prove
10 that they have happened, but for either -- but
11 for the market-based activity. Either they
12 are happening because somebody wants to
13 purchase them for a voluntary offset or
14 they're happening in addition to whatever
15 regulatory requirements might be there and
16 that's often termed "efficiency."

17 From the Council's perspective, we
18 think the integrity of any offset is
19 essential, but for energy efficiency
20 investments that are not happening in the
21 marketplace today, we don't think you need a

22 very high "efficiency" test. We think we
23 want to just find ways to get as much of this
24 done as possible.
25 The last couple of slides are

1 going to talk about some of the complementary
2 energy policies I mentioned in the submission.

3 One thing the Council -- these are
4 recommendations that you could make to DEP in
5 terms of policies in addition to incorporating
6 clean energy into market-based programs.

7 No. 1 is decoupling. There is
8 significant and growing interest in many
9 states on decoupling; that is, delinking
10 profits from sales of energy and natural gas.

11 And the second, again, is this
12 energy efficiency resource standard concept.
13 We like the concept of making it separate to
14 the RPS, either a separate tier or a separate
15 program in and of itself. We don't want to
16 see the renewable energy target diluted and
17 New Jersey already has one of the strongest
18 New Jersey RPS targets in the country so we
19 applaud New Jersey for that.

20 We also think there should be a
21 consistent time frame with the RPS. Again,

22 you're trying to incentivize market change and
23 long term market signals work best for
24 technology deployment.
25 And then we encourage you to look

1 at code and beyond code programs because, you
2 know, there is a quote that one of my members
3 told me last week about energy efficiency.
4 There is -- Sir Nicholas Stern, who is a
5 prominent economist out of the United Kingdom
6 came out with a very large economic impact
7 study on climate change late last year and it
8 got a lot of attention. Some people didn't
9 like the assumptions.

10 Nevertheless, it was a very
11 significant and comprehensive study. He found
12 that there would be no economic harm to
13 addressing climate change globally. It would
14 have, I think a 1 percent on GDP.

15 Again, whether you agree with that
16 or not, when asked at a speech at Berkeley
17 last week by a student in a very large
18 audience, you know, what are the two things
19 that you could do as an individual to address
20 climate change, he said, Eat less red meat and
21 insulate your home.

22 So I think looking at code
23 programs and anything you can be doing there
24 is essential and we're happy to work with you
25 to do that.

1 I would say finally, that we've
2 submitted, as an organization, some fairly
3 extensive comments to New Jersey on the
4 Regional Greenhouse Gas Initiative both in
5 terms of its allocation policy decisions and
6 on what it might do with its public benefit
7 set aside.

8 In particular, what we were trying
9 to do was to say to New Jersey, Look, should
10 you decide to use your public benefit
11 allocation resources for energy efficiency and
12 renewable energy among other clean generation
13 options, looking at your current programs and
14 what your energy objectives are -- now, of
15 course, this was late last year so things are
16 going to be changing a little bit, but I think
17 the general direction will be the same -- here
18 is a critique of your programs and some models
19 that you may want to consider.

20 So, again very state specific and
21 market specific recommendations and critiques

22 of your existing programs, which across the
23 board, I think New Jersey is doing an
24 excellent job. And so we, again, really
25 appreciate your leadership and the opportunity

1 to talk with you today.

2 CHAIRMAN BLANDO: Thank you.

3 MR. THOMAN: Hi, I'm Ken Thoman.

4 I don't know if you can answer
5 this question or not, but I'll try.

6 Do you know why there is such a
7 difference of opinion with regards to the
8 allowance allocations within the participating
9 states of the RGGI program?

10 MS. JACOBSON: Well, that's
11 interesting. I thought you were going to go
12 in a different direction, but you are saying
13 between the different --

14 MR. THOMAN: That might be my
15 second question.

16 MS. JACOBSON: You know, again, I
17 see it mostly from the industry perspective
18 where there is a very different set of
19 opinions about how allocation policy should be
20 done.

21 From a state basis, I think the

22 No. 1 thing the states are looking at -- and
23 to just kind of remove myself from the
24 business council for a moment.
25 Some states are very concerned

1 about leakage, which can direct them -- put
2 them in a different direction perhaps for
3 allocation policy.

4 Some states may be looking for the
5 broader political agreement and how we can
6 bring in the covered sources in a more
7 agreeable way perhaps, which might lead them
8 to some allocation decisions.

9 Others may be more in tune to kind
10 of the environmental and consumer and
11 stakeholder interests that have focused very
12 heavily on auctions.

13 None of these are completely
14 exclusive, but I think that could be why
15 you're seeing differences of opinions in
16 states; but, actually, what we're seeing is a
17 very strong trend towards large auctions,
18 which didn't exist six months ago.

19 New Jersey and Jeanne Fox, in
20 particular, was one of the first commissioners
21 to say, you know, we should be doing very

22 large auctions. We need to find energy
23 efficiency, if we are going to meet our RGGI
24 targets. So she was a real leader in that
25 direction.

1 And if you ask me today, it
2 certainly is not over because there is a lot
3 of pushback from generators on significant
4 auctions, especially in the beginning of the
5 program; but today, there are many more states
6 and significantly the largest states
7 participating in RGGI are looking at very
8 large auctions.

9 Did you mean auction versus
10 allocation or did you mean how you allocate if
11 choose to do free allowance allocations
12 because they are kind of different questions?

13 MR. THOMAN: I guess from our
14 perspective, it was: If I look at the way the
15 NOx credits were handled, where they allocated
16 them to the companies that were, let's say,
17 producing and then they used a portion and
18 then they allowed the auction to go, thereby,
19 you know, generating some revenue for
20 renewables and things of that nature.

21 And I guess from everything that

22 I've read on it, it was viewed as being
23 successful, and then we come to the RGGI
24 issue.
25 I guess what I'm seeing or reading

1 is that even though that was viewed as being
2 successful, they're looking at something
3 significantly different; that being, possibly
4 offshoots upwards of -- I believe, New York
5 came out in 71, it would do 100 percent
6 without allocating any to the generators.

7 And I was just wondering why the
8 states that got together and participated in
9 the RGGI program, the fact that they were
10 altogether working on this, I would have, I
11 guess, assumed or thought that during that
12 process, they would have had a consensus on
13 how they would like to have implemented it.

14 I guess from my perspective, what
15 you see is the states agreeing on the concept
16 of RGGI and then leaving the table and
17 deciding to do it different ways.

18 And then the other issue with
19 that, obviously, is how the product is
20 dispatched to, you know, your power points,
21 our state being through PJM interconnection

22 and, I guess, in New York it is through an
23 ISO (ph), so I think those other issues come
24 into play, as well.

25 MS. JACOBSON: Well, this requires

1 a very lengthy response, which I wouldn't do
2 justice to you in answering it quickly. I
3 would very much welcome the opportunity to
4 talk to you about it.

5 I think, you know, allocation is
6 the financial part of the program and under
7 RGGI, the Commissioners, you know, wanted to
8 hold that for themselves, even though they may
9 have had common areas of agreement across
10 states of what they might do on a state level
11 for allocation, it was not something that they
12 wanted to have this regional agreement address
13 because it's commercially so important to them
14 and to their state economy so I think that's
15 why you didn't see that position.

16 When you look at, you know, the
17 federal bills in Congress, allocation is the
18 heart of the program. You're really setting
19 the stage for the energy sector for many years
20 ahead; that's why we even encourage you to
21 level the playing field and do alpha-based

22 allocations because we think that the
23 efficiency drivers through the power sector,
24 and, also, makes it a level playing field for
25 some of the emerging clean technologies like

1 renewables.

2 MR. THOMAN: And I think the level
3 playing field is a very important issue.

4 On top of the environmental
5 issues, it really now becomes even more
6 important for a federal standard because not
7 only do you have some states willing to
8 participate and others not -- and it is, it is
9 a global issue, it's not a state issue -- but
10 it further begs the, you know, the question or
11 the need for a federal program now more so
12 than ever because you get to the
13 implementation stage and there is going to be
14 differences there, as well.

15 MS. JACOBSON: Definitely. And
16 again, we wholeheartedly agree we need a
17 federal approach, but I wouldn't -- I would
18 only want to say how important RGGI has been
19 in terms of keeping this on the agenda and
20 making the case that, Look, states can come
21 together and address these difficult and

22 challenging issues, even if just for the power
23 sector.

24 So, you know, it's not perfect by
25 any means. There are things we would like to

1 see improved or we would like to see a
2 transition toward a federal program; but, you
3 know, for now, we are very interested in the
4 precedence that RGGI is setting. We will have
5 to see how quickly things move in the
6 Congress.

7 The things that we are talking
8 about with you today are consistent with the
9 things we talk about with members of Congress.
10 Our position doesn't change if you look at
11 them at the state level or if you look at them
12 at the global level.

13 We think energy efficiency, in
14 particular, needs to be directly incorporated
15 into these market-based programs, not just we
16 will hope that they get indirect benefits down
17 the line, but we need them to lower the cost
18 of compliance. We need them for the energy
19 challenges we face and we need them for the
20 health benefits they give and the list goes
21 on.

22 There should be no question about
23 moving forward with energy efficiency for
24 whatever justification you want to give us.
25 MR. THOMAN: Thank you.

1 MS. JACOBSON: Yes.

2 CHAIRMAN BLANDO: John.

3 MR. ELSTON: My name is John
4 Elston.

5 I enjoyed your talk very much,
6 Lisa, particularly on the holistic look on
7 what we have to do as far as efficiencies go
8 and some of the market-based approaches -- and
9 I don't mean to misrepresent your words -- do
10 not necessarily reward new technologies or
11 efficiencies. There are trade-offs often.

12 I want to ask you a question.

13 We've heard from our previous
14 speakers, the dire urgency of this problem.
15 In part of your testimony, you mentioned
16 public awareness is needed and we all say
17 that.

18 And I'm wondering, what kind of --
19 how can we jump on something that works for
20 public awareness and not cost the oil industry
21 and other industries in the billions of

22 dollars.

23 The only one I can really conceive
24 that seems to be working is the anti-cigarette
25 campaign that has gone on in the last ten

1 years in this country.

2 I was wondering if the Business
3 Council could in some way find the resources
4 with the government's help in order to bring
5 about the fast resources necessary to conquer
6 what is a dire situation perhaps in the next
7 10 years in this country and this world.

8 MS. JACOBSON: Well, mostly, I
9 think, one of our -- on energy efficiency, the
10 Alliance to Save Energy is a very good example
11 of -- you know, their a non-profit
12 organization, we're an industry trade
13 organization, so we are a little different
14 than the Alliance to Save Energy, but they
15 have worked with the Department of Energy at a
16 federal basis and EPA on a burgeoning energy
17 efficiency campaign.

18 If we had this conversation five
19 or six years ago, our energy policy, would
20 have been, may not in New Jersey, but
21 federally would have been, you know, cheap

22 energy on demand.

23 Getting people to think about

24 energy efficiency five plus years ago was very

25 challenging, as you may have found in your own

1 experience and it still is. I mean, it's a
2 very irrational marketplace.

3 So I think models like the
4 campaign, PR effort or I am trying to think of
5 some other ones, right now, I am blanking, but
6 there are many. All those kinds of campaigns
7 are really needed.

8 We need to take a Hill Knowlton
9 approach with it. We need to spend the money
10 and we need to get the people in the places
11 where they are -- you know, on TV, on buses,
12 public service announcements just telling them
13 that energy efficiency -- in a positive way,
14 not the "put on a sweater," but the benefits
15 they're going to get for their household from
16 energy efficiency and telling them over and
17 over again the return on energy efficiency
18 investment and the short time period for pay
19 back and then creating the support on a
20 governmental and private sector level to
21 leverage that interest.

22 I mean, still right now, okay, you
23 can say it's a three or four year payback.
24 You can say you have got to put up significant
25 -- you know, \$200 more when you buy that

1 appliance; that still changes decisions at the
2 retail level. I mean, even though if you look
3 at it, you have all the facts and figures, you
4 are still --

5 MR. ELSTON: You're mentioning
6 positive solicitation or campaigns to the
7 public, in a positive way.

8 MS. JACOBSON: Yes.

9 MR. ELSTON: The cigarette smoking
10 ads were very negative and succeeded: You're
11 going to die of cancer.

12 If you're going to have all of
13 those aspects, why not look at it that way, as
14 well, why not bring up the dire situation?

15 If we believe what the scientists
16 tell us, we have a dire situation in front of
17 us so we ought to be telling people that we
18 have the dire situation.

19 MS. JACOBSON: There is certainly
20 the threat and opportunity strategy. I think
21 some of the environmental groups funded by the

22 Energy Foundation have started to do them. I
23 have seen them in the D.C. area. But they are
24 doing very compelling kind of threat-type ads
25 related to climate change from, you know, a

1 species basis, from a human health basis, from
2 floods; that's probably not the approach the
3 Business Council would take as an industry
4 trade association.

5 Certainly, I can put you in touch
6 with very good people that you could explore
7 that with. Anything that New Jersey could be
8 doing I think is extremely helpful.

9 CHAIRMAN BLANDO: I guess, just a
10 final question because it's lunchtime and I am
11 sure everybody is hungry.

12 Jim Blando.

13 I know one problem that I have had
14 talking to some more progressive companies
15 that are very interested in energy efficiency
16 is when they look at their manufacturing
17 facilities, for example, I've had multiple
18 comments, and more often from managers of
19 these plants, they tell me that the return on
20 investment for energy efficiency projects is
21 too long for their quarterly returns.

22 I often feel stumped about how to
23 argue sort of the business side because
24 they're looking at it and seeing the quarterly
25 statements or whatever it is that business

1 people look at.

2 And I'm just -- would a
3 recommendation be for those folks that
4 other -- I mean, is there another way to
5 incentivize it, not using government resources
6 to do it?

7 I mean, the cap and trade is,
8 obviously, one approach you mentioned,
9 although I have to admit I'm not fully aware
10 of all the other issues, but I am wondering if
11 there is anything else you could suggest.

12 MS. JACOBSON: There is the energy
13 service industry, where, basically, there is
14 a -- it's called the ESCO (ph), Energy Service
15 Company.

16 We also on the federal government
17 side, state governments do this, as well, run
18 a coalition that's focused on federal
19 performance contracting so, basically, the
20 concept is there is an energy service industry
21 that would go to that facility and it would,

22 you know, either arrange a power purchase
23 agreement with them, as well as an energy
24 audit and, say, These are the energy savings
25 you can expect over the five years of our

1 relationship together. This is the upfront
2 capital costs that we envision it costing and
3 we're going to take on -- this is a very
4 simplistic way of explaining it -- We're going
5 to take on that risk, we're going to pay for
6 those capital improvements and we're going to
7 give you right now an agreement that will tell
8 you what your power prices are going to be
9 over the next five years, as a term that we've
10 agreed to. And because energy efficiency --
11 and it's very transparent, you know. The
12 challenge is these people don't have the
13 capital and it's not in their operating budget
14 and they can't justify, even if it's a two or
15 three year payback, making that expenditure.

16 So here is an industry that can
17 support that time frame and take on that risk
18 and specialize in this area. And this is a
19 growing industry. And, again, you know, it
20 happens in a governmental procurement contract
21 and it happens in the private sector.

22 So I'm happy to get you more
23 information on this. There are, you know,
24 national associations of this sector called,
25 NASEO, and other energy service company

1 organizations that I can put you in touch with
2 happily. I know that there is a lot of
3 activity in this area here in New Jersey.

4 MR. WINKA: But that's where
5 setting a portfolio standard or a resource
6 standard helps. You say, This is the amount
7 of resource from energy efficiency that I
8 want. I have to procure that. I can procure
9 that from an ESCO (ph). I can procure that
10 using a utility. Ralph Izzo calls it patient
11 capital, you know, they have a return on
12 investment that is 3 or 4 percent. If you get
13 an energy efficiency project that gives you a
14 12 percent return on investment, that's better
15 than 3 and 4 percent and not the 16, 20
16 percent. So that's the marrying of sort of,
17 Here is the requirement on the RPS side.

18 How do you do that?

19 You deliver that through those
20 services through the ESCO (ph).

21 And in the energy portfolio

22 standard, you're not talking about just
23 changing lights, you're talking about just
24 like Lisa said, a whole building energy
25 upgrade that you measure and you define what

1 those energy savings are. So there are ways
2 of matching up those programs.

3 CHAIRMAN BLANDO: Okay.

4 Thank you very much.

5 We're going to break for lunch. I
6 see we're running a little bit late. I would
7 just to note, there is a cafeteria on the
8 first floor, if you would like to get
9 something at the cafeteria, just walk across.

10 All Council Members and invited
11 speakers are welcome to come up to the seventh
12 floor conference room for lunch that will be
13 provided.

14 I guess we're running a little bit
15 late. Hopefully, the speakers that we have on
16 schedule won't mind a 15-minute delay.
17 Perhaps we can get back to the public hearing
18 room at 1:00. Eat quickly and get back to the
19 public hearing room at 1:00 so we're not too
20 terribly delayed.

21 (Luncheon recess: 12:39 p.m. to

22 1:13 p.m.)

23

24

25

1 A F T E R N O O N S E S S I O N

2 1:13 p.m.

3 CHAIRMAN BLANDO: I think we're
4 about ready to get started again if all of the
5 council members who are in the room could work
6 their way to the front of the room so we could
7 try to get back on schedule.

8 Our next speaker, John Rhodes has
9 graciously agreed to condense his presentation
10 into 15 minutes, which will be a bit of a
11 challenge, but for the council members we have
12 copies of his full presentation and he's
13 agreed that if we have any questions, we
14 should feel free to shoot him an e-mail if we
15 have any questions about anything.

16 Also, Dr. Felder from the
17 Bloustein School graciously has agreed to
18 speak a little bit later, as well. So we will
19 be able to jockey some schedules around to
20 hopefully accommodate a few of our speakers
21 who have train tickets that they have, so that

22 they can get back to the train and get back to

23 D.C.

24 So without further delay,

25 John Rhodes, who was recently appointed by

1 Governor Corzine as New Jersey's first
2 Director of Energy Savings in the Department
3 of Treasury in compliance with Executive
4 Orders 11 and 54, who's objective is to
5 increase energy efficiency, reduce energy
6 consumption and costs and reduce greenhouse
7 gas emissions in state government. He is a
8 certified energy manager with 18 years of
9 experience specializing in energy supply and
10 management, having held positions in the
11 regulated and competitive and end-user
12 sectors.

13 John.

14 MR. RHODES: Thank you very much
15 and good afternoon.

16 I will try to keep this brisk and
17 try to condense this into 15 minutes.
18 Hopefully, we can make that happen. If it
19 becomes too compressed and you need to reach
20 out to me, please do so via e-mail after
21 today's meeting.

22 I think you probably have a very
23 good sense after this morning's speakers about
24 the energy problem situation that we have.
25 I'm not going to go through each

1 of these, but I think we can all agree that
2 these are some pretty serious issues that
3 we're facing. It will have an impact on our
4 environment, on the economy and on national
5 security.

6 As I see it, the air quality
7 connection, as it relates to energy, is kind
8 of broken up into two areas.

9 One is an area where there is a
10 direct and obvious impact, where most folks
11 readily acknowledge the connection between
12 energy consumption and the environment and air
13 quality.

14 Motor vehicles are a perfect
15 example. It's very clear. People can see the
16 exhaust, they can smell it and have a pretty
17 good idea that it is probably not a good thing
18 for the environment.

19 Electricity on the other hand is a
20 little bit more insidious where the ultimate
21 end user is disconnected from the generation

22 source and, also, from the unsightly
23 pollution. It's just very easy to flick a
24 light switch or plug something in without
25 thinking too much about the impact it's having

1 on the environment.

2 I wanted to look at terms of
3 carbon intensity. This is just basically an
4 illustration, looking at pounds of CO2 emitted
5 per million of BTUs of energy consumed.

6 You can see the different energy
7 types here and see that electricity is far and
8 above the others in terms of kickback on
9 greenhouse gas emissions and so forth.

10 You might easily point out, Well,
11 wait a minute, aren't these other fuels used
12 to generate power?

13 Well, they are, but you have the
14 inherent inefficiencies of electricity
15 generation and distribution, which further
16 contribute to that differential.

17 Electricity is certainly a primary
18 target for improvement.

19 I think, again, we can all
20 recognize what energy conservation and energy
21 efficiency can deliver to us. It can reduce

22 these things. It can put downward pressure on
23 the prices. I mean, it's all good. The
24 problem is, it's not all easy. And in a
25 practical sense, we have -- we really have to

1 think hard about how we're going to make this
2 happen.

3 So we all get it.

4 So what do we do?

5 I want to throw a couple of
6 illustrations up here about how we need to
7 change our thinking, our philosophies, our
8 actions. I think these are some good
9 illustrations.

10 I mean, think about our personal
11 lives. As we walk away from policy and our
12 jobs from the day, we go home and we have a
13 cell phone plugged in to charge or a game for
14 a child that has to be charged; do we really
15 think twice about plugging that thing in? And
16 if most of us look under our computer desks,
17 we will probably see something that looks like
18 that extension, fully loaded.

19 Of course, the vehicles we choose
20 all make a powerful statement about what our
21 true beliefs are.

22 I think overall we're a very
23 wasteful society. We don't think twice about
24 consuming and throwing away without really
25 paying a lot of attention to recycling those

1 products. I think the recycling effort itself
2 could save up to 30 percent in energy
3 consumption related to that product's
4 manufacturing.

5 And, again, the light switch. I
6 mean, flipping the light switch and just
7 realizing that somewhere, not too far away
8 probably there is going to be a direct
9 environmental impact related to that
10 electricity use.

11 This last one, I just want to kind
12 of illustrate that we're all very busy. We've
13 got a lot of priorities and deadlines. It's
14 very easy to push off something like energy
15 efficiency and consumption. We have to work
16 hard to keep it in our minds everyday.

17 I want to talk a little bit about
18 what New Jersey is doing. I've been in this
19 role for four months now and I'm learning a
20 great deal everyday. I come from a pretty
21 diverse amount of experience. My last two

22 positions were managing energy programs for
23 large corporations. And in a way, the State
24 of New Jersey or New Jersey Government can be
25 seen as a large corporation, a very diverse

1 company with many divisions, many different
2 viewpoints and objectives and throw a healthy
3 dose of politics in there just to make it
4 interesting.

5 I think Governor Corzine has made
6 it clear with his commitment with Executive
7 Orders 11 and 54 to reduce energy consumption,
8 increase efficiency and reduce emissions for
9 all state facilities and that's where I come
10 in. I started in December and established the
11 Office of Energy Savings within the Department
12 of Treasury.

13 As of next week, I'll have three
14 members on staff. We're a pretty lean
15 organization and I'm proud of where we're
16 heading and what we've already accomplished
17 today, which I'm going to expand on a little
18 bit.

19 Here is a quick overview of state
20 government. Don't hold me to these numbers
21 because I'm still trying to figure things out,

22 but we consume over 8 trillion BTUs every year
23 throughout all state departments and all
24 agencies. We receive quite close to 30,000
25 invoices a year for energy. I don't think

1 we're doing a good job today for evaluating
2 those invoices and extracting useful
3 information to really manage our use and our
4 costs.

5 There are a lot of employees out
6 there. As far as I am concerned, every
7 employee is an energy consumer and every one
8 has to be thinking the right way in terms of
9 what they're shutting on and off and how
10 they're operating equipment and so forth.

11 There are over 4,000 buildings,
12 although there are about 300 facilities. Some
13 of these are large campuses with many
14 buildings, so there are a lot of different
15 things to look at.

16 We've got over 12,000 vehicles out
17 there and that's sedans and heavier equipment;
18 that's quite a challenge.

19 Here is the emission profile.

20 If we look at that 8 plus trillion
21 BTU a year consumption, here is how it breaks

22 down. So most of it is attributed to our
23 facilities.
24 Again, this is kind of a quiet
25 emitter. We don't think of these nice, clean

1 office buildings, well, at least, in most
2 cases, as being dirty; and that's really what
3 it comes out to be. 84 percent of our CO2
4 emissions are related to facility energy
5 consumption and it's naturally going to be a
6 big part of our program.

7 The management strategy I'm
8 utilizing isn't all that innovative. This is
9 based on an Energy Star, best practices
10 approach that's been proven. And it's one
11 I've used before with great success. I think
12 it makes a lot of sense logically.

13 The first step has already been
14 accomplished by the Governor. It's an
15 extremely important step in terms of making
16 the commitment.

17 Now, we're at the phase where we
18 really need to analyze the data to see just
19 how we're consuming energy, how we're using
20 it, how we're misusing it, ranking the
21 facilities, benchmarking that performance

22 against other facilities outside the State,
23 using programs like the Energy Star and
24 Portfolio Manager and coming up with specific
25 plans for each agency.

1 And then, it's a continuous
2 process, a continuous fight to monitor and to
3 improve track performance. We also have to
4 reward accomplishment and then go back and do
5 it again; but, ultimately, there have got to
6 be measurable results.

7 I just want to talk about some of
8 the initiatives on the way. The evaluation
9 piece, I've covered. We're in the process of
10 forming department energy teams; that will
11 include members of my staff, as well as the
12 large energy-using departments in the State.
13 For New Jersey, that happens to be the
14 Department of Human Services, Department of
15 Corrections and, also, the Treasury
16 Department, who manages most of the buildings
17 in Trenton. So right there are the big three
18 that are getting a lot of attention.

19 We're taking immediate steps with
20 energy conservation initiatives. I will talk
21 about that in a second. We're evaluating

22 potential projects, energy efficiency projects
23 and ranking those based on impact in terms of
24 environmental impact and cost estimate.
25 We're reviewing the State vehicle

1 fleet, so those 4,000 plus vehicles. We are
2 trying to find out what kind of vehicles do we
3 have in place today, what is our procurement
4 policy for buying vehicles and what can we do
5 to improve those, what kind of phased-in
6 approach can we use to ensure that we're
7 reaching the targets we need to hit in terms
8 of fuel efficiency and greenhouse gas
9 reductions.

10 We're also working with the
11 information technology folks, looking at ways
12 to shutdown desktop computers automatically.
13 You can imagine with 80,000 employees, that's
14 quite a few desktop computers that are
15 running. The fact is today they're not all
16 being shut off at night; that's a lot of
17 energy consumption that is not necessary.
18 There are some programs that will allow us to
19 shut those down in an automated fashion from a
20 central standpoint.

21 The other things are we have a lot

22 of redundant office equipment out there,
23 printers, faxes, copiers. Today, one machine
24 can do it all, so you don't really need to
25 have that duplicate capacity.

1 The other gray area is just duplex
2 printing where, you know, most folks still
3 print on one side of the paper. And it's
4 just -- I mean, you could chop your paper
5 consumption in half if you just switched to
6 duplex. It's a pretty common concept here.

7 The recycling program, I think is
8 in great need of evaluation and kind of a kick
9 start. I am bringing someone in new next week
10 to manage that for us for the State of New
11 Jersey. They're going to be working very
12 closely with representatives from each state
13 agency to see what we're doing today and what
14 we need to do to improve the recycling rate
15 for all the agencies.

16 We are also working on proposed
17 legislation which will allow for performance
18 contract procurement. The State of New Jersey
19 currently has procurement restrictions, which
20 preclude us from using performance contracting
21 as a tool for financing energy efficiency

22 projects. Most other states, I believe, are
23 able to do this and this is a concept that's
24 been around for quite awhile.
25 Basically, it would enable us to

1 finance so we don't have to use our capital or
2 lack of capital, I should say, and we finance
3 it over the term and fund it out of energy
4 savings, out of the utility fund. And we're
5 not incurring debt in doing this.

6 We're also working on a website in
7 my office, which we'll provide as a
8 clearinghouse of information for all the State
9 agencies about what they need to be doing, to
10 keep things foremost in their minds.

11 Here is some of the stuff I wanted
12 to get to. This is right in downtown Trenton.

13 What is wrong with that picture?

14 Anybody?

15 THE PUBLIC: All the lights are
16 on.

17 MR. EGENTON: I see that every
18 night when I drive home.

19 MR. RHODES: It's amazing. My
20 first week on the job, there was quite a bit
21 of discussion about this. The building on the

22 left is the Labor building and I know the

23 Governor saw it, you know, every evening.

24 MR. EGENTON: You can't tell me

25 there are cleaning people on every floor.

1 MR. RHODES: That's exactly what
2 we dug into.

3 MR. ZONIS: There are workers up
4 there.

5 MR. EGENTON: Are you kidding?
6 This place is a ghost town after
7 5:00.

8 MR. RHODES: When I found out
9 about this, I asked a few folks about it and
10 the responses were, Well, you know, there are
11 constraints with the building controls, plus
12 there are cleaning crews, we can't do it, it's
13 not feasible.

14 So I contacted the Commissioner of
15 Labor and that night we ended up there with a
16 bunch of folks, we got technicians there and
17 hammered it out and figured out what needed to
18 be done. We ultimately came up with a plan to
19 cut back -- to basically shutdown the lighting
20 much earlier than it normally was.
21 Originally, it was about 11:00, it was being

22 shutdown. We were able to move that up to
23 6:00 or 6:30 now.
24 They had to shift some cleaning
25 crews around. They had to come up with a

1 contingency plan to just leave a certain
2 quadrant on; but certainly, it's a lot better
3 than leaving the entire building lit up like
4 this.

5 So these are fairly easy to
6 implement. There is a lot of energy
7 consumption there. It is 13 floors. It
8 really doesn't cost anything to change the
9 building controls, to change the time clocks
10 just to use less.

11 We're really proud of what we
12 accomplished so far and working with the
13 Division of Property Management Construction,
14 DPMC, we've made a lot of these adjustments.
15 I think there are about 36 buildings roughly
16 in Trenton. We've reviewed and adjusted nine
17 of them. This is the impact of just nine.

18 Keep in mind, this is, basically,
19 a no-cost initiative, no capital and we're
20 reducing consumption by 3.5 million kilowatt
21 hours annually, you can see the air emission

22 impact and, guess what, we are saving some

23 money, too. I like that.

24 So overall, for conservation,

25 raising awareness is a big thing; that's going

1 to take continuous communication. It's got to
2 be personal. I mean, we're talking about
3 80,000 state employees who have got to feel
4 that they have a personal stake in this;
5 that's going to be a bit of a challenge. They
6 need education about the linkage between
7 energy use and the environment. And -- do you
8 know what? -- they need to also understand
9 that there are things they can do at work,
10 while they are at the state office and there
11 are also things that they can bring home.
12 Basically, that's going to be a good thing for
13 the State overall.

14 The agencies can't hide anymore.
15 I mean, they have large budgets. Energy is a
16 piece of that. It's not the largest piece,
17 but we're making it important.

18 Basically, my office is going to
19 be gathering the data and doing the reporting
20 so this is going to be very visible and it's
21 going to become very important for every

22 agency.

23 Some of the quick opportunities, I

24 don't know how much time you want me to spend

25 on this, but lighting retrofits remain as one

1 of the most cost-effective opportunities out
2 there.

3 There are some other things on the
4 board. I mean, chillers. The State has some
5 chiller equipment. You're not going to see
6 too many tours that look at something like
7 that, but it happens to be a tremendous
8 opportunity. If you look at a 25-year old
9 chiller, if you put something new in, you can
10 double your efficiency; that's a great
11 opportunity.

12 Even with lighting, there are
13 buildings right in Trenton that are still
14 using old 212 lighting technology; so that's a
15 30 to 40 percent improvement we can see just
16 by going to 280. This stuff is -- you know,
17 there is potential here. I'm excited about
18 it.

19 Combined heat and power, fuel
20 switching, moving away from some of the fuel
21 oil we are using in some of the remote

22 facilities where there is not, you know, gas
23 supply currently and renewable technologies,
24 taking a hard look at that and evaluating the
25 cost effectiveness.

1 Energy waste, I'm not going to
2 spend time on this. Again, a lot of this is
3 common sense about what we have to stop doing.

4 Solar power, I just want to point
5 out a couple of the existing installations.
6 We have a system running at Fort Dix. It's
7 181 kW and that's been up and running since
8 June of '05. And there are two other
9 installations ready to be energized, one at
10 the homeland security building and one at the
11 new state police, emergency operations center.

12 I mean, just to get a little
13 perspective, this is some of the impact from
14 the Fort Dix installation, so definitely a
15 clean source.

16 I want to point out, this isn't
17 technically an energy efficiency initiative,
18 but it is certainly a clean initiative. And
19 it really has an impact on air quality. So I
20 just wanted to point out what is going on in
21 the State.

22 Again, this is getting back to the
23 lighting example. And this happens to be a
24 real building in downtown Trenton where we
25 could go from the 212 to 280 technology and

1 see a substantial reduction in our electricity
2 consumption. And you can see the
3 environmental impact and the cost reduction.

4 The other little benefit is it
5 will be a better working environment. It
6 happens to be a horrendous office where the
7 lighting is extremely poor.

8 We all want our state employees to
9 be very productive, right?

10 Just a quick fast forward.

11 The measurement system is
12 extremely critical. Just from my past
13 experience, if you don't have, let's say, a
14 credible and an accurate measurement system,
15 the yardstick you use for all participants is
16 simply not going to get the results you need.

17 We don't have that today and I'm
18 working hard to put that in place. There are
19 some real obstacles. Things are complicated
20 the way bills are processed. And there is
21 just a lot to it, but I'm confident we're

22 going to get there.

23 The benchmarking, again, so we're

24 not just going to look within the State

25 facilities. We're going to look outside the

1 State at the rest of the country. Each
2 department is going to have a goal so they're
3 going to have a real interest in seeing some
4 improvement.

5 Again, raising visibility and
6 accountability I think is just one of the most
7 important things.

8 So, folks, we really need to do
9 the right thing. We need to drive continuous
10 improvement, so it's not going to stop. It's
11 going to be a constant fight to keep it fresh
12 in people's minds. And to keep seeing the
13 improvement, we're going to need to hit the
14 long-term objectives.

15 That's it.

16 How did I do on the time?

17 CHAIRMAN BLANDO: Very good.

18 MR. EGENTON: Can I ask a quick
19 question?

20 CHAIRMAN BLANDO: Sure, please.

21 Michael.

22 MR. EGENTON: John, that was a
23 great presentation.
24 Michael Egenton.
25 It's the whole concept of lead by

1 example. I commend you and the Governor for
2 looking at this because, as I said, I drive
3 home at night and I often wonder why are all
4 those lights on like that.

5 We're trying to advocate what
6 we're doing here through this hearing today to
7 help out greenhouse gas emissions and we
8 should lead by example and start with the
9 State.

10 Real quick, are you looking at
11 state offices that are also not just in
12 Trenton, but in Newark?

13 Also, how about those quasi-state
14 agencies; is there any potential to outreach
15 even further to groups like that?

16 MR. RHODES: I haven't gotten to
17 Newark yet. I am certainly going to get
18 there. You just have a critical mass in
19 Trenton so, naturally, it's been our initial
20 focus, but we certainly want to hit every
21 facility.

22 The measurement system I have in
23 mind will look at every bill out there so I
24 think through centralizing that bill pay
25 process, extracting the information, we're

1 going to evaluate our performance for every
2 facility.

3 Now, the second was...

4 MR. EGENTON: Just the quasi-state
5 agencies. After you're done looking at state
6 government in general, there are a lot out of
7 quasi-state agencies out there, authorities
8 and things like that that are branched out
9 throughout the State.

10 MR. RHODES: I think it makes
11 sense. I've already had discussions with the
12 Turnpike Authority and New Jersey Transit.
13 While they are a quasi-authority, I think it
14 makes sense that we team up on things.

15 New Jersey Transit is a part of
16 our consolidated procurement effort, which is
17 underway right now. We are going to be
18 holding a reverse auction in May. So we are
19 talking and I really expect to see, you know.

20 MR. EGENTON: Just one more quick
21 thing.

22 I will offer my assistance as you
23 look into the recycling campaign because I've
24 been working with DEP on -- we sort of have a
25 reinvigorating recycling campaign that we're

1 working on and we're doing
2 business-to-business workshops throughout the
3 State in different counties so I'm more than
4 happy to help you out with that.

5 MR. RHODES: Sure. I'm all for
6 it. Absolutely.

7 CHAIRMAN BLANDO: Joe.

8 MR. SPATOLA: Joseph Spatola here.

9 John, in making your measurements
10 for BTUs expended by state workers, does that
11 take into account their daily commuting with
12 their own automobiles; and if it does, has
13 there been any thought given to the
14 possibility of some fraction of the State
15 employees working from home via computer
16 hookup and whatever?

17 MR. RHODES: I think that's an
18 excellent question.

19 The 8.3 trillion BTUs number I
20 shared with you does not include the commuting
21 mileage, at least, I don't think so.

22 What you raised is an important
23 consideration, as we look at the fleet, we
24 have to recognize that a good portion of that
25 mileage is probably attributed to the commute

1 and then you bring in personal vehicles, you
2 know, for the commute. We have to recognize
3 that.

4 A lot of corporations in the
5 private sector are doing work-at-home
6 programs. For certain individuals, I think we
7 should give that a hard look, you know. I
8 think it's really an important area to look
9 at.

10 CHAIRMAN BLANDO: Thank you very
11 much.

12 MR. RHODES: Thank you.

13 CHAIRMAN BLANDO: We've just
14 changed the schedule around to assure that our
15 folks coming from out of town are able to
16 catch their trains.

17 Before we go on, I want to
18 introduce our new member, Pam Mount --

19 MS. MOUNT: Thank you.

20 CHAIRMAN BLANDO: -- who is
21 sitting here on the Council. Welcome. Thank

22 you for joining us.

23 Our next speaker will be

24 Sue Gander. Ms. Gander is a program manager

25 with the USEPA, Clean Energy-Environment State

1 Partnership Program, which provides states
2 with technical and policy assistance in
3 support of efforts to improve air quality and
4 public health, increase energy efficiency,
5 reliability, security and promote economic
6 development and lower greenhouse gases.

7 Sue.

8 MS. GANDER: Hi, good afternoon.

9 It's great to be here and great to be at the
10 DEP.

11 EPA is a proud partner with
12 New Jersey DEP, the BPU and a number of other
13 New Jersey organizations and companies on a
14 number of energy and air quality efforts and
15 that includes New Jersey's membership in the
16 EPA Clean Energy-Environment State Partnership
17 Program that I represent, but, also, various
18 Energy Star efforts, the National Action Plan
19 on Energy Efficiency, our Leaders Program and
20 the Combined E Power Partnership Program.

21 What I want to do today is to

22 share with you briefly how through these
23 programs and effort, we're working to help
24 advance energy efficiency and hopefully give
25 you some ideas about how New Jersey can do

1 more in this area and, in particular, make the
2 energy efficiency and air quality connection.

3 I want to emphasize and I think
4 you heard this through the other speakers, at
5 least, that I've heard, that part of making
6 that connection and really getting the results
7 is recognizing that energy efficiency can play
8 a broad role in meeting not only environmental
9 goals, but also energy system and economic
10 goals so I just want you to keep that in mind.

11 Let me just start by saying, I
12 think you have heard this, that it is really a
13 critical time for energy efficiency. There is
14 a tremendous amount of momentum around this
15 issue driven by a number of needs.

16 In the wake of that, there are
17 still a number of barriers that exist. I
18 wanted to touch on kind of both of those two
19 pieces of it and then start talking about
20 pollution.

21 There is a number of key energy

22 challenges that are converging in terms of
23 prices, in terms of supply, reliability,
24 carbonless.
25 There is a number of air quality

1 issues that are mounting. We have made a lot
2 of progress in these areas, but in terms of
3 ozone, in terms of particulate matter, haze,
4 mercury, greenhouse gases, there is really
5 still a lot more that we are hoping to
6 achieve.

7 There is no one silver bullet
8 solution out there, but we think energy
9 efficiency offers a lot of promise. You can
10 kind of see why by looking at this list
11 because it has such a diverse set of benefits.

12 I think for awhile energy
13 efficiency has been somewhat quietly providing
14 these benefits. It's been out there. It's
15 been helping provide energy system benefits,
16 environmental benefits, economic benefits,
17 risk management benefits.

18 What we're hearing now is that
19 states and other organizations are really
20 calling for it to do more and there is the
21 potential to do more.

22 One of these benefits is the cost
23 competitiveness of energy efficiency. This is
24 a chart that actually the folks at EPRI use to
25 show the various costs of different sources of

1 generation and how they compare.

2 What is interesting is to see how
3 that varies, of course, as the price of carbon
4 goes up. And what we did -- and I don't have
5 a pointer, but you'll see on the bottom there
6 is added the line on energy efficiency, which
7 shows that really under any scenario, but,
8 particularly, as we might be confronting a
9 higher price for carbon, energy efficiency
10 really compares very favorably with a number
11 of other sources. So certainly it's part of
12 the solution that we hope to look to.

13 In terms of what is still out
14 there, there is still a tremendous amount of
15 untapped energy efficiency.

16 What we have done in the past
17 couple of years is taken a look at a number of
18 energy efficiency potential studies that have
19 been developed across the country both
20 nationally and regionally. The top black line
21 there is what -- I think this might have been

22 from 2005, but AEO is the Annual Energy
23 Outlook that's developed for the country every
24 year. Their projected energy consumption up
25 to 2025, which you can tell is expected to

1 grow by I think it is 40 or 50 percent in
2 demand.

3 Looking at what the potential
4 studies are telling us, they are looking at
5 technically achievable, but, also,
6 economically achievable energy efficiency, we
7 think you can cut that electricity growth in
8 half; that amounts to about a 20 percent
9 reduction in demand depending upon how the
10 growth actually proceeds. But even if it is a
11 portion of that, it is really a significant
12 amount of untapped energy efficiency that's
13 out there.

14 Along with the reduction in energy
15 efficiency goes considerable energy cost
16 savings. If you look at the half-growth
17 scenario, there is about a \$20 billion in
18 annual build savings and that would avoid
19 about 40 new sort of mid-size power plants and
20 reduce greenhouse gas emissions by 20 million
21 tons, so some really significant reductions

22 are possible.

23 As you've heard earlier, this is
24 not news to a lot of people. And certainly,
25 at the State level, as well as the federal

1 level, a lot of activity is happening.

2 These maps just show a number of
3 different policies that states are putting in
4 place to try to address clean energy. This
5 includes energy efficiency and renewable
6 energy. It's things like renewable portfolio
7 standards and building codes and system
8 benefit funds for energy efficiency.

9 If you look at what New Jersey is
10 doing, they're showing up really well. New
11 Jersey is represented in all of those things
12 so I certainly want to commend what is going
13 on in New Jersey. A lot of states do look to
14 New Jersey in terms of the example they're
15 setting; and that being said, there is still a
16 lot more that can be done so I think we just
17 want to keep pushing ourselves and keep
18 pushing to do more.

19 Part of the reason that more can
20 be done is there are a number of barriers that
21 still persist in terms of just trying to get

22 the message about energy efficiency out. I
23 think there was a question earlier about that
24 in terms of the regulatory barriers that don't
25 necessarily incentivize energy efficiency to

1 be the first priority resource that is
2 selected by all these other benefits.

3 So we're really taking a hard look
4 across a number of programs at EPA and looking
5 at how we can address those barriers and
6 provide best practice examples of how to go
7 about that, provide tools to help quantify and
8 measure the benefits and to, also, sponsor
9 collaboratives among the numerous players that
10 need to sort of all come together and make
11 this happen.

12 I am going to talk just a little
13 bit about some of those things. I won't go
14 into a lot of detail. I hope you are all
15 familiar with some of the flagship energy
16 efficiency programs at EPA, the Energy Star
17 program. We're very proud of it and how well
18 it has helped achieve results.

19 If you look at the gray box here,
20 there are a number of different metrics that
21 we look at. 4 percent of electricity avoided

22 through these efforts; that's pretty
23 significant. And yet we do still think that
24 more can be done.
25 We're continually updating this

1 program and offering, so, you know, just, just
2 to keep -- because of the demand, to keep
3 moving forward.

4 And I'll just note here on the
5 national -- the last line here is about
6 national recognition. The most recent survey
7 that has come out is actually that the public
8 recognizes the Energy Star brand or label;
9 that is now up to 65 percent, which we think
10 is tremendous. It probably compares with
11 other major brands that you might think of.
12 The flip side of that is there is still
13 another 35 percent to go. We're very
14 encouraged by that, but we still think there
15 is more to be done.

16 The next thing I want to just draw
17 your attention to is a pretty significant
18 effort that we started about 18 months ago in
19 partnership with the Department of Energy.
20 It's called the National Action Plan For
21 Energy Efficiency. It released a number of

22 reports. This is the significant summary that
23 we released last summer, but it's another
24 effort that is designed to look at how we can
25 find solutions for increasing energy

1 efficiency.

2 Its work is really guided by a
3 group of high-level stakeholders that are part
4 of a leadership group. I'll note that there
5 are a number represented from New Jersey and
6 we are very happy to have them participating
7 in it.

8 What has happened through these
9 last 18 months is that they've come together
10 to produce this report. And in that report,
11 you will see these following recommendations.

12 At the top, there is the need to
13 recognize energy efficiency as a high-priority
14 energy resource; and that's really, sort of
15 the driving recommendation for a number of
16 these other ones that include making a
17 long-term commitment to energy efficiency, not
18 just sort of jumping in and jumping out and
19 not giving the consistent market signal to
20 energy efficiency, but communicating broadly
21 the benefits and kind of along with the

22 long-term commitment, providing that timely
23 and stable funding to energy efficiency.

24 And then finally, looking at where
25 policies need to perhaps be adjusted to better

1 align utility incentive to deliver energy
2 efficiency and to try to get away from some of
3 the disincentives that are out there where
4 utilities would actually be losing money if
5 they were to be investing in energy
6 efficiency.

7 So along with each of these five
8 key recommendations, in the details of the
9 larger report, is information about particular
10 activities that can be taken to kind of get to
11 each of these recommendation so I just really
12 encourage you, if you want to know more, to
13 look there and to think about what New Jersey
14 may not already be doing here. They are doing
15 a lot, but there are things that New Jersey
16 may not already be doing to help achieve some
17 of these recommendations.

18 We have had actually now over 90
19 organizations across 47 states through the
20 National Action Plan process make commitments
21 of something they're going to do in terms of

22 setting a goal for their organization, their
23 state to promote or adopt energy efficiency.

24 In the coming year, we are moving
25 the effort forward with some targeted

1 sector-based collaboratives, looking at
2 particular end-use sectors and helping to
3 develop best practices associated with those,
4 holding regional implementation workshops, so
5 that more people can hear about the
6 information that is being generated.

7 There is going to be one coming up
8 for this region in Philadelphia at the end of
9 this month. And I know a number of folks from
10 New Jersey have already signed on to be there.
11 So I think that will be a good forum there.

12 In response to the needs
13 identified by the leadership group, we are
14 developing a number of additional tools and
15 reports, which includes one on measurement and
16 verification and tries to pull together all
17 the information that is out there already on
18 this important topic and try to streamline it
19 and fully advance the ball of this important
20 issue.

21 I just pulled that out because the

22 measurement and verification issue just keeps
23 coming back consistently across any sort of
24 time that you start talking about energy
25 efficiency, so I just want to emphasize that

1 part of things.

2 The other effort that is going on
3 where EPA is working directly with some of the
4 leading states to advance energy efficiency
5 and other clean energy efforts is through our
6 Clean-Energy Environment State Partnership
7 Program. We are happy to have New Jersey as
8 one of those members. They really are,
9 actually, a great source of information for
10 some of the other states represented and a
11 source of good peer, sort of peer learning.

12 The focus of the partnership is to
13 help each of these states identify the clean
14 energy and energy efficiency options that make
15 sense in their states and then spread that
16 message throughout the rest of the country.

17 One of the ways we help them do
18 that and that I recommend to folks in
19 New Jersey, who aren't familiar with it, is
20 we've developed a clean energy environment
21 guide to action, which covers 16 different

22 best practice areas. Four of those are
23 specifically focused on energy efficiency, but
24 energy efficiency is represented in a number
25 of the other ones, as well. So it's another

1 piece of the tool kit that is out there to
2 look at.

3 Going along with the
4 policy-related guidance, there are a number of
5 measurement and modeling and evaluation tools
6 to help create the best program.

7 I wanted to speak really briefly
8 about what I think is a real live opportunity
9 within this area to make direct linkage
10 between energy efficiency and air quality. I
11 don't know if you've heard about this earlier
12 or not, but EPA was happy to be part of an
13 ongoing initiative that the Ozone Transport
14 Commission is leading to look at what they
15 call high electricity demand days. It's
16 really an attempt to try to get at those peak
17 ozone periods on those hot summer days where
18 they're still getting exceedences.

19 What has come out of this, and
20 you'll see from the quote that I pulled from
21 one of the slides of the presentations that

22 they recently gave is that energy efficiency
23 along with a number of other measures has
24 really been recognized as an important part of
25 their solution.

1 EPA helps look at this issue by
2 developing a sort of "what if" scenario for
3 energy efficiency, as well as a number of
4 other clean energy sources and they are looked
5 at from the low, medium, high scenario for
6 increasing energy efficiency.

7 This just shows you the numbers
8 there between 1 to 2 percent by 2010, between
9 3.5 and 7 percent reduction from energy
10 efficiency by 2015; that's cumulative because
11 when you put in the energy efficiency, it's
12 going to stick around for at least some amount
13 of time.

14 I'm going to run through these
15 numbers, but, you know, what we found in 2010
16 and then certainly by 2015, you're getting
17 some significant reductions in the peak or the
18 daily NOx emissions. This is actually a
19 composite number for all of the air that we
20 modeled, but energy efficiency accounts for at
21 least half of these reductions so a pretty

22 significant amount.

23 For that reason, I think you've
24 got a number of states, including New Jersey,
25 who are looking at how energy efficiency can

1 be built into their plan.

2 We are, also, trying to make the
3 connection between energy efficiency and the
4 policies and programs that need to be put in
5 place. We've identified a number of Energy
6 Star programs that are helpful, as well as
7 specific policy measures.

8 I just wanted to leave you with
9 the bottom line here. There are a multitude
10 of reasons to pursue energy efficiency. It is
11 important to look at removing barriers, as
12 well as providing incentives. I wanted to
13 underscore the importance of robust
14 measurement and verification plans and to, you
15 know, to think big. This is a big opportunity
16 to go from there.

17 The closer we can get to treating
18 energy efficiency as a resource, then the
19 closer we can get to achieving the full
20 potential for the benefit it provides.

21 Thank you for your time. I

22 welcome any questions.

23 CHAIRMAN BLANDO: Thank you, Sue.

24 I appreciate it.

25 MR. SPATOLA: Just one quick

1 question, may I?

2 MS. GANDER: Yes.

3 MR. SPATOLA: You're from

4 Washington, D.C.; am I right?

5 MS. GANDER: That's right.

6 MR. SPATOLA: How does this whole
7 program mesh with the regional EPA and then
8 funnel down to the State agencies within those
9 various regions?

10 MS. GANDER: Actually, I'm here
11 because Region 2 asked me to come here and
12 present. I think they were originally trying
13 to make it, so we do work closely with them.
14 It kind of varies. It depends on the
15 particular program, but in terms of the work
16 we're doing with the OTC, the regional offices
17 are very involved, as you know, because they
18 are the folks that really have the day-to-day
19 contact with the states.

20 There are some things that are
21 done more at a headquarters level, but I

22 think, in particular, in this region, there is
23 a lot of activity and engagement that the
24 regional office has, as well.

25 So, you know, if you are looking

1 for sort of who to go to for more information,
2 I'm here to answer questions to get you to the
3 right people, but definitely the regional
4 office, as well.

5 CHAIRMAN BLANDO: Thank you.

6 Our next speaker is Paul Flanagan,
7 Litigation Manager, Division of Rate Council,
8 New Jersey Public Advocate.

9 MR. FLANAGAN: Good afternoon.

10 My name is Paul Flanagan. I am a
11 litigation manager with the Division of Rate
12 Counsel and the Department of Public Advocate.
13 Seema Singh, who was listed in the program,
14 resigned effective last week after five years
15 as the director.

16 We are now Rate Counsel and we
17 were are now in the Public Advocate's office.
18 Previously, we were in the department -- in
19 but not on the Department of Treasury. And
20 going back a number of years, we were in the
21 Public Advocate's office. So the rate counsel

22 and rate-payer advocate are essentially

23 interchangeable.

24 Our charge is to represent rate

25 payers in matters before the various

1 regulatory entities, particularly, the Board
2 of Public Utilities in New Jersey, although we
3 also do a lot of work and have been doing more
4 and more work at both the FCC and the Federal
5 Energy Regulatory Commission.

6 We also do a lot of things with
7 PJM and get involved with various capacity
8 issues and things like that. And we are also
9 working on the energy master plan.

10 What I would like to do is just
11 kind of go through some of the things that we
12 do and then certainly answer any of your
13 questions.

14 As with a number of the other
15 speakers, I commend you. I think what we have
16 found out is that energy conservation and
17 efficiency are really the best methods of
18 doing a lot of good things for the State:
19 Reducing the peaks, saving money and a whole
20 number of other things.

21 We actually have an energy

22 conservation book that we have available at
23 our website. It is www.rpa.state.nj.us. And
24 it's available on line. And among the things
25 we have in there are a number of conservation

1 tips that we provide to our clients, to the
2 rate payers, including things like there is a
3 discussion of a home energy audit that people
4 can do to save on that.

5 We have said throughout the past
6 year, particularly, with the high price of
7 energy over the last couple of years after
8 Katrina and the hurricanes and the run up of
9 natural gas prices, which also then affected
10 electricity prices, that the single best thing
11 that consumers can do to number one lower
12 their bills, but also to conserve energy,
13 which has a larger benefit for the State is to
14 conserve.

15 And we have -- we support those
16 programs that the Board has put in place and
17 we're working very diligently in the energy
18 master plan and with the various utilities and
19 various other working groups to try to reduce
20 those peaks. The peak tends to be the worst
21 for air quality, so to the extent we can

22 reduce the entire peaking issues, it's

23 beneficial for the State.

24 One of the things that we have

25 also been involved with is with PJM and with

1 some of the regional items.

2 One of the issues that comes up is
3 to the extent our base load goes out of the
4 State, it will increase the peaking needs,
5 which, therefore, is bad for the air.

6 There are a number, as you may be
7 aware, of existing and potential projects
8 where the power from New Jersey is being
9 taken, particularly, to New York. There is
10 the Neptune project and a couple of other
11 ones, who go to Staten Island.

12 The problem for New Jersey is when
13 that is taken out, we have to get more power
14 from the west, from Pennsylvania, in
15 particular, which is typically dirtier for the
16 air and which also ends up costing us more
17 money in terms of transmission, upgrades and
18 things like that through PJM.

19 So that's one of the things that
20 we are trying to get a better handle on and to
21 try to get into certain portions of the energy

22 master plan so that we can have a discussion
23 of that and try to prevent some of those
24 things.

25 I was told by one of the people in

1 my office today that they were at a PJM
2 discussion yesterday and, apparently, based on
3 PJM's projections, we're going to have energy
4 capacity problems within five years.

5 One of the concerns we have is if
6 those are addressed through peaking plans,
7 etc., that, again, will be worse for the air.
8 Also, some of the older plants, they're
9 talking about trying to extend the life of
10 those. Typically, again, they are worse in
11 terms of air quality.

12 What we've done in the context of
13 the energy master plan, we have -- the way our
14 office works, we have a staff of attorneys.
15 We hire consultants. We hire accountants. We
16 hire engineers. We hire financial people.

17 We have been involved, on behalf
18 of the Public Advocate, as his representative,
19 on a number of working groups, in fact, all
20 the working groups that have been involved.
21 We have participated in various reports that

22 have been presented and are being presented to
23 the State agencies that are doing the master
24 plan. And a lot of these energy efficiency
25 and clean energy items come up in that

1 context.

2 So what I would like to do is just
3 address a couple of things. A couple of
4 things that we have seen in there, and I note
5 that the gentleman, two speakers ago was
6 talking about it, the State office buildings;
7 that is certainly an area.

8 Another item that we think is
9 important, and I was at a conference last
10 week, an energy conference of engineers and
11 there was a representative from the leading
12 municipalities who said that even though they
13 are apparently pushing it, there are only six
14 or seven municipalities in New Jersey that
15 have their own master plan for energy
16 efficiency and energy -- just energy needs and
17 things like that out of 500 and whatever, 556
18 municipalities; that's a pretty anemic amount.

19 I think a lot of the things that
20 are being spoken about in the State would also
21 apply to the various municipalities and they

22 could do some of those things. I think that
23 is something that, you know, your group may
24 support.

25 Another item I would like to talk

1 about is with regard to RGGI, the model rule
2 came out, I guess, in August and we have been
3 following that. We have made comments on that
4 and we anticipate, I think, shortly that the
5 State rule will come out.

6 One of the biggest items from our
7 office is the distribution of allowances under
8 the model rule. I believe the recommendation
9 is 25, at least, 25 percent growth to the rate
10 payers.

11 Our recommendation is that they be
12 sold and that 100 percent go to the rate
13 payers. The rate payers basically pay for
14 these programs. We think they should get the
15 money back. We think if those allowances are
16 given to the generators, it just essentially
17 is a windfall for them.

18 With regard to the BGS proceeding,
19 which is Basic Generation Service Power
20 Supply, there are a number of areas we think
21 the boards should look at. We've talked about

22 some of these in our filings with the Board
23 and I've listed them here in a transparency,
24 the various areas we think that the State
25 should be looking at longer term.

1 Right now, the energy for
2 New Jersey is acquired over, basically, for a
3 three-year period. We think a longer term
4 would be more beneficial. It could reduce the
5 costs. Some of that money could then be used
6 for various other things.

7 We think one of the things that
8 should be looked at is the possibility for a
9 power authority, either to acquire plans or to
10 acquire a portfolio of power.

11 One of the reasons I am talking
12 about these things is all of these things, I
13 think, apply to clean energy. Utilities will
14 typically do what they're told. They're
15 interested in energy efficiency, but they're
16 also interested in making money and if they
17 get things on pass through, that's what
18 they'll do. A lot of the money comes from the
19 rate payers. We believe most of the money
20 comes from the rate payers. We believe that
21 it's important that everyone who has a stake

22 in this participate in reducing these costs.

23 Similarly, with renewable

24 portfolio standards, we support the Board's

25 2020. One of the things we have suggested is

1 that there be more benchmarks and milestones
2 to make sure we're achieving the things we're
3 looking to do. And part of that is that there
4 are existing solar rebates and things like
5 that. We think that that ought to be reviewed
6 periodically and make sure that we actually
7 are going to achieve those things because if
8 we don't, we're going to end up spending more
9 money and not get to what we're looking to do.
10 We also believe it needs to be put into the
11 context of the energy master plan.

12 One thing that is coming down the
13 road and has been, at least, a pilot program
14 is decoupling. Decoupling is when the
15 utilities no longer necessarily receive their
16 income, if you will, or their earnings based
17 on the amount of investment they have.

18 One of the reasons for that, and
19 it's a national trend, is because what is
20 typically happening is conservation cuts into
21 the sales and utilities lose money. And they

22 either have stranded investment, which they
23 don't want to have, obviously, or they are
24 looking for another way to recoup the money.
25 Decoupling allows them to, even if they

1 foster -- in other words, if they stop trying
2 to sell gas, if they stop trying to sell
3 power, but they receive the still receive the
4 same return. We've looked at that very
5 carefully.

6 There are two pilot programs in
7 New Jersey now, one is New Jersey Natural and
8 South Jersey Gas. We've looked at that very
9 carefully to try to make sure that the rate
10 payers are protected and that it just doesn't
11 become a free ride for the utilities. The
12 benefit of it is that the utilities are then
13 pushing conservation, instead of pushing
14 selling gas or electricity. So there is a
15 benefit, but it's a fairly new program
16 throughout the country and that's one thing
17 that we looked at.

18 I guess the last thing I would
19 like to say is that three of the key things
20 that we think need to be looked at in all of
21 these issues are the cost, reliability and

22 efficiency. And sometimes they're related and
23 sometimes they're not. Very often what
24 happens at these meetings that we go to is
25 someone will say, Well, it will cost x dollars

1 and they don't decide who is going to pay it.
2 The assumption is that if you, for example,
3 make utilities put something in, it will get
4 paid for. Well, it gets paid for by the rate
5 payers and that's our concern. We want to
6 make sure that the risk and reward benefits
7 are there for the rate payers. We think that
8 ultimately benefits the State.

9 We think overall reductions are
10 helpful and if we can avoid either extending
11 power plants or building new power plants, we
12 think that's beneficial and we've been looking
13 at all these various topics, but our
14 underlying concern is actually the rate
15 payers. The rate payers are paying an
16 extraordinary amount of money. I think it's
17 on the order of \$300 million a year through
18 the societal benefits charge for a number of
19 these programs. We have to make sure that the
20 programs that are in place are effective so
21 that actually we're getting what we're paying

22 for.

23 Thank you very much.

24 CHAIRMAN BLANDO: Thank you.

25 Joe.

1 MR. SPATOLA: The only question I
2 have is you very quickly said your agency's
3 website.

4 Could you do that again?
5 It's not on your handout.

6 MR. FLANAGAN: It's
7 www.rpa.state.nj.us.

8 If you can't get it any other way,
9 you can go to the State of New Jersey website.

10 CHAIRMAN BLANDO: Thank you.

11 Our next speaker is Greg Dana,
12 Vice President -- Fred.

13 MR. FUENTES-COTTO: I have one
14 question.

15 So you mentioned that rate payers
16 right now would get, at least, 25 percent
17 under the distribution of allowances rule.

18 What is the potential for the rate
19 payers getting 100 percent?

20 MR. FLANAGAN: The model rule,
21 which was the greenhouse gas -- I guess it was

22 eight or ten states involved in this, New
23 England states, New Jersey, Maryland and a
24 number of them. They came out with a -- after
25 that coalition was set up, they came out with

1 a model rule, basically, to try to put it in
2 place. And I gather we were not a party to
3 it, but the BPU was, and I think the DEP was,
4 as well, because DEP is going to have to issue
5 the rule, but it was essentially a compromise
6 among the states as to what would happen among
7 these allowances and that the agreement was
8 that a minimum of it, 25 percent would go to
9 the rate payers, the other 75 percent would be
10 up for grabs, if you will, in each state. For
11 example, I believe Vermont has passed
12 legislation that 100 percent of it goes to the
13 rate payers there.

14 Our recommendation, and I'm sure
15 if you had some generators here, large energy
16 users or various other interested parties,
17 they would tell you that, you know, for
18 various reasons, but our belief is because of
19 the fact that the rate payers have funded a
20 number of these programs and it's their money,
21 essentially, we think they should get it back

22 100 percent.

23 So that is our recommendation and

24 that's what our comments have been in the

25 model rule. We, although we haven't seen the

1 draft, have already made that comment to the
2 DEP commissioner in correspondence from Seema
3 Singh when she was the rate payer advocate,
4 but that's the basis of it, that we think
5 they're entitled to the money because it,
6 essentially, goes along with the generation
7 and they have paid for those things.

8 CHAIRMAN BLANDO: Our next speaker
9 is Greg Dana, Vice President of Environmental
10 Affairs, Alliance of Automobile Manufacturers.

11 MR. DANA: You'll have to bear
12 with me. I've been losing my voice for the
13 last few days so hopefully you can hear me
14 okay.

15 I am going to talk about all we've
16 been doing to improve fuel efficiency in the
17 last 20 years and then I'll talk about a few
18 other things later on.

19 These are just some facts about
20 what has been going on with the auto industry
21 recently. Again, we've done a lot of things

22 to improve efficiency over the years, even
23 though we don't get a whole lot of credit for
24 it, but we have been doing a lot. Part of the
25 problem has been that we've grown the number

1 of vehicles we have in this country
2 tremendously. We also have grown the number
3 of trucks we sell in this country
4 tremendously. Back in the 1970s, trucks were
5 19 percent of the fleet. And now, they're 50
6 percent of the fleet; that's again, consumer
7 preference. We can't control consumer
8 preference. We sell what they want to buy.

9 And the other thing that gets
10 everybody in this country is vehicle miles
11 traveled. Vehicle miles travelled continues
12 to grow about 2 percent a year. One of the
13 funny things about making cars more efficient
14 is, if you make cars more efficient, people
15 will drive more miles and travel further from
16 their homes.

17 Where I live is a good example, if
18 you're a military employee that's stationed at
19 the Pentagon, you can't afford a house unless
20 it's 20 miles out of the beltway. But if fuel
21 was cheaper or your car more efficient, you

22 will go even farther out and drive all those
23 miles because, to you, it's not a very
24 important point in the purchase price.

25 This is to give you a sense of how

1 many types of cars we're selling and today
2 it's primarily trucks. And again, that is
3 what consumers are choosing to buy. Sport
4 utilities, pickups, midsize cars, again,
5 minivans. I think every state in the nation
6 now, 50 percent of the sales are now light
7 trucks.

8 This is -- EPA did it, actually.
9 This is 1975 to 2005. I guess this is in
10 ton-miles per gallon. This is an EPA trends
11 report. We have raised efficiency in cars and
12 light trucks by 2 percent per year since 1975.
13 Again, not something that gets seen very often
14 and not something you hear about us.

15 And again, part of what we have to
16 balance as auto makers is people want more and
17 more and more of everything that is
18 power-generated or power-operated in a
19 vehicle. This is an example of how much rates
20 for optional equipment have increased over
21 time on various and sundry optional equipment.

22 See how air bags are now mandated 100 percent
23 across the board. And again, all these add
24 weight to the vehicle so part of the balancing
25 equation is how do you add weight, make the

1 efficiency better and also meet the emissions
2 standards.

3 I am going to give you three
4 examples, and again, this is back to the
5 balancing -- the thing we have to do to sell
6 cars.

7 This is -- I have a BMW and I like
8 BMW 3 series, but that's beside the point, you
9 can see how the efficiency of the car, on the
10 mileage sense, has gone up even though the
11 engine size is greater, the horsepower is
12 greater, the acceleration is better, the
13 torque is better and the emissions are much,
14 much lower. Again, that's part of the
15 balancing equation. You have to try to make
16 everything work the way it should. And
17 consumers, by and large, want power, they want
18 performance, they want reliability in the cars
19 they buy. We have to meet that consumer
20 demand. Again, the Toyota Camry, Corolla, the
21 same sort of thing. Mercedes Benz E class,

22 again, the same sort of things that we see.

23 In our manufacturing plants, we've

24 committed to reduce greenhouse gas intensity

25 by 10 percent by 2012; that's something we're

1 currently involved in right now. If you go
2 into an assembly plant, you will realize
3 they're incredibly efficient at what they do.
4 And that makes sense because most of this
5 energy, it just costs money, and plants tend
6 to elect not to spend so much money. These
7 guys recycle everything they use. BMW's plant
8 in South Carolina uses landfill gas for
9 heating the whole plant and working their
10 paint shop applications.

11 We make or we invest about
12 15 billion per year in research and
13 development as an auto industry across the
14 board; and that's, again, to try and make
15 products better, to make them more efficient,
16 make them cleaner to drive in terms of
17 emission standards.

18 One thing I would like to point
19 out to people is that GM tried in 1981 to
20 build what is called the Cadillac V864.

21 Does anybody remember that

22 vehicle?

23 It was an attempt to shut off two
24 cylinders and four cylinders to make the car
25 more efficient. It lasted about a year of

1 sales because it didn't work very well; that
2 is, because we didn't have the computers and
3 electronics that we have today.

4 Now, there are at least four or
5 five models on the road, with cylinder
6 deactivation, where half the cylinders shut
7 off on the car on the highway and you don't
8 even know that it happens. And that is about
9 8 to 12 percent benefit in fuel economy. That
10 took us 25 years to develop properly.

11 I'll skip that slide.

12 I was talking to John, our first
13 speaker after lunch earlier, and we have about
14 200 models that get more than 30 miles per
15 gallon on the highway. Unfortunately, the
16 sales of those vehicles are very low. People
17 buy the SUVs. They buy trucks. They don't
18 buy the small cars that we make. But again,
19 that is a pretty amazing statistic if you
20 think about it. There is about 200 models
21 that achieve more than 30 miles per gallon.

22 And almost all models today have
23 some sort of very fuel efficient technologies
24 on them. And again, we continue to push
25 advanced technology vehicles. We expect to

1 bring clean diesels back into the marketplace
2 probably by the 2009 or -10 model year. We
3 have to meet a very tough NOx emission standard
4 in this country to sell them here, but they're
5 coming.

6 Hybrid electrics are here and
7 we're still working on internal combustion
8 engines and fuel cells fueled by hydrogen, so
9 most of those are on the long-term horizon.

10 The Energy Tax Bill that passed
11 Congress had incentives in there for people
12 buying hybrid vehicles and other
13 advanced-technology vehicles. That has been
14 very helpful because these cars do have a
15 premium price on them. And if the State of
16 New Jersey wanted to do something to help out,
17 you could also put incentives on these cars
18 and that doesn't mean just financial
19 incentives.

20 The State of Virginia sold more
21 hybrids than most any other state in the

22 country because they let hybrids use the HOV
23 lanes. And I can tell you, I used to drive
24 the HOV lanes and every car in the HOV lane
25 was a hybrid, just about. Because D.C. is so

1 congested, that's a huge incentive to people.

2 Just again, so you know that the
3 light-truck standards are being revised
4 federally up to 2011. And by 2011, they'll
5 have to meet a standard of 24.1; that's up
6 from a standard of 20.7 not too many years
7 ago. And that's a stretch for us in terms of
8 the trucks we make today because trucks do
9 perform work and do carry loads for people,
10 even though many people buy trucks for other
11 reasons.

12 As you probably know, we're suing
13 the State of California over the fuel economy
14 standards they put in place. We're doing it
15 for a couple of reasons. One, it is federally
16 preempted, and we don't know -- CO2 is fuel
17 economy, it's a carbon-balance equation, for
18 all you engineers. EPA labels cars with
19 measuring CO2 in the tailpipe and recording it
20 for the miles per gallon label package. So
21 that's how you get miles per gallon.

22 California estimates that the
23 standards they put in place would be about
24 \$1,064 per car. We think their numbers are a
25 little bit off. They made some mistakes in

1 their calculations. We think it's closer to
2 \$3,000. We're very concerned because unlike
3 emissions, you can't just put a catalyst on
4 the car to control fuel economy. You can add
5 technology, most of that we've already added
6 to cars today. We think we are going to have
7 to make cars smaller and lighter to meet the
8 standards in California and this state already
9 has adopted those standards so you will
10 probably get fewer models and lighter cars and
11 trucks than you have today.

12 Again, California standards are
13 very extreme, if you convert the CO2 number to
14 miles per gallon, by 2016 they would have us
15 being at a 43.7 mile per gallon standard;
16 that's compared to the current standard per
17 car of 27.5 federal. Again, that's just
18 something that would require us to make major
19 modifications in the size and weight of
20 vehicles.

21 Again, this just makes the point

22 that most vehicles on the road today are
23 trucks and the majority of vehicles being sold
24 are trucks and a lot of people use them for
25 towing boats, which you might say is a luxury,

1 but some people have those, but a lot of
2 people use them because they have large
3 families or they have trades and they need to
4 carry things around in them.

5 And, again, we're willing to
6 improve the efficiency of the vehicles even
7 further; but, again, what we would like to see
8 is a strong national program. We can't afford
9 to have each state setting separate standards;
10 that would drive us nuts in terms of
11 distribution of vehicles. NHTSA sets the
12 standards currently for the CAFE program and
13 they have to follow certain guidelines.

14 This is what NHTSA has to consider
15 when it sets standards, technological
16 feasibility, safety, affordability, emissions,
17 consumer choice and effects on American jobs.
18 Those are important points. And we can share
19 confidential emissions information with NHTSA
20 because they will protect that confidential
21 emissions information. They look at what we

22 can do -- we project we can do four or five
23 years out and then, looking at the latest
24 other factors, what weight and safety adds,
25 what emissions standards we have to meet, they

1 set standards that make sense with all those
2 considerations.

3 I tried to show as much as I
4 could, but this is who our members are and I
5 don't know if you caught any of the testimony
6 of four of our member CEOs before the House
7 Energy and Commerce Committee not too long
8 ago, in essence, what they said was we are
9 willing to work with Congress on a cap and
10 trade system for carbon control, we would like
11 to see a strong national program, we would
12 like to see NHTSA, at least, handling it
13 because of preemption, because of the
14 considerations we have to do with confidential
15 business information.

16 But I think it's safe to say that
17 we're willing to do whatever we can to help
18 out. We would just like to get some credit
19 for what we did in the past.

20 With that, I'll be happy to answer
21 any questions.

22 MR. ELSTON: Yes, I am John
23 Elston.
24 I have a question on federal
25 preemption. And the question is: As you

1 know, New Jersey has adopted the California
2 light-duty vehicle standards, which will go
3 into effect in 2009 model year vehicles.

4 If New Jersey prevails in its case
5 -- lawsuit against EPA and the manufacturers,
6 will New Jersey get those vehicles
7 automatically, including the CO2 components?

8 MR. DANA: California has embedded
9 the greenhouse gas standards in their title of
10 the law that could pass the emissions
11 standards in it; so yes, you have those
12 automatically.

13 And if we do -- if he obviously
14 loses the lawsuit on federal preemption, I
15 can't tell you for sure what will happen, but
16 we think the cars that are sold in the states
17 with California standards will be
18 significantly smaller, lighter and less able
19 to carry loads and that really affects the
20 trucks particularly, but it will affect cars.

21 And I should tell you what Toyota

22 said when AB 1493, the law that was passed in
23 California three years ago, Toyota said at
24 that time if they had to meet that law today,
25 right away, without having any time to

1 manufacture their cars differently or
2 anything, they could sell the Echo and the
3 Prius in the State of California.

4 MR. ELSTON: When was that said;
5 do you remember what year?

6 MR. DANA: That was three or four
7 years ago when the AB 1493 was passed.

8 MR. ELSTON: What do you think by
9 year 2009, however?

10 MR. DANA: Well, I mean we're
11 going to have, I guess, return to diesels in
12 the marketplace in 2009, which will help
13 somewhat. There are some things we can do
14 with different, slightly lower weight cars
15 without getting any exotic materials; but,
16 again, we don't see how to get to the numbers
17 California has put in place without major
18 redesign of the vehicles in the smaller and
19 lighter categories. We just don't know how to
20 get there.

21 CHAIRMAN BLANDO: Thank you very

22 much. Tom.

23 MR. MAXWELL: Any idea when the
24 Supreme Court will make that determination for
25 that rule?

1 MR. DANA: They just did. It was
2 last week.

3 MR. MAXWELL: Thank you.

4 MR. ELSTON: He means the
5 California case.

6 MR. DANA: Oh, no, the Supreme
7 Court ruled on the Massachusetts v. EPA case
8 last week. The California case is not before
9 the Supreme Court. It's with the District
10 Court in California. And we've also sued
11 Vermont and court -- the actual trial is going
12 on right now this week in Vermont, so that's
13 still to be determined. We expect it will go
14 to the Supreme Court though.

15 It will be many years.

16 CHAIRMAN BLANDO: Our next
17 speaker, actually if you bear with me, would
18 be Paul Genoa from the Nuclear Energy
19 Institute. I know you have a train you have
20 to catch.

21 MR. GENOA: Good afternoon and

22 thank you very much, Clean Air Council
23 members, for the invitation to be here with
24 you today. I appreciate it and I will be
25 happy to share some thoughts with you.

1 The last speaker was a good
2 lead-in because, in fact, I borrowed my wife's
3 Camry hybrid this morning so I could take the
4 HOV lane into Union station and get on the
5 train and come up here and visit you today.

6 I want to talk a little bit about
7 how energy efficiency, particularly on the
8 supply side, has led to significant clean air
9 benefits in the United States today.

10 Energy efficiency, as you might
11 know, has two dimensions to it. You've heard
12 most of the day about the demand side, energy
13 efficiency issues and there are truly huge
14 opportunities to mine there in that sector,
15 but the demand side, excuse me, the supply
16 side has already been exploited to a large
17 degree and will continue.

18 Perhaps this is easier because on
19 the supply side, it is in any industry's best
20 interest to reduce their costs. And because
21 their costs tend to be larger, it's easier to

22 find those benefits, mine them and implement
23 them, whereas the demand-side efficiency gains
24 tend to be more disbursed and many, many more
25 individuals have to look for those

1 opportunities and it's perhaps harder to
2 justify in the short term, but again, there
3 are multiple opportunities.

4 So those supply-side gains,
5 particularly within the nuclear industry that
6 I'm involved with, have yielded significant
7 clean air benefits. And that's with regards
8 to reduce not only greenhouse gas emissions,
9 but criteria pollutants, as well.

10 And then I want to end with,
11 really, an optimistic view for the future
12 about what can be, and about how in one
13 sector, nuclear energy can go beyond the
14 traditional role it's played today to provide
15 some significant clean air benefits in the
16 future.

17 I should take just a minute to
18 introduce myself again, Paul Genoa with the
19 Nuclear Energy Institute. The institute is
20 the Washington-based policy organization for
21 the nuclear industry. We represent about 270

22 corporations in 20 nations worldwide and
23 uniquely, we do represent 100 percent of the
24 nuclear power companies in the United States
25 and so we speak for them on regulatory,

1 generic regulatory issues, as well, but we
2 also represent companies that are involved
3 just purely in nuclear technology, research of
4 medical applications and so forth.

5 Well, the rest are all pictures,
6 so this is going to be really easy.

7 What is energy efficiency.

8 You know, one measure of energy
9 efficiency is just getting more output from an
10 existing asset and we've excelled there in
11 this country since the 1990s. We have 103
12 nuclear power plants in this country.

13 If you look at the installed
14 electrical capacity in the United States, we
15 have about a thousand gigawatts of nuclear
16 capacity and we only have about a hundred
17 gigawatts of nuclear capacity. So we only
18 have about 10 percent of the installed
19 capacity in the United States and yet for
20 almost 20 years we've provided 20 percent of
21 the nation's electricity. So we're getting a

22 lot of energy out of those plants. Those
23 plants are online continuously. So, again,
24 getting more energy out of an existing asset
25 is one measure.

1 The second is really, well, what
2 does that mean, getting more electricity out
3 of it?

4 This shows a chart of the actual
5 kilowatt hours produced. This is a billion
6 kilowatt hours since 1990 to 2006, the last
7 year we had data.

8 What you see, the yellow line down
9 below is essentially what you had in 1990,
10 everything above it is additional. Now, it
11 starts at 500 so there is a lot more below it,
12 so the percentages are different; but what you
13 are seeing is a significant increase in output
14 from those existing plants. On average in
15 1990, the fleet, the 103 plants across the
16 United States, produced less than 70 percent
17 capacity factor. In other words, they were
18 operating less than 70 percent of the time
19 they were able to.

20 For the last six or seven years,
21 we had averaged right at 90 percent. That

22 20 percent increase in capacity output is
23 huge. It's equivalent to adding about 26
24 large nuclear plants across the country and,
25 in fact, it has made a significant

1 contribution just meeting the electrical
2 demand over the last 20 years.

3 What does it mean in terms of air
4 pollution?

5 Well, if you look at just this
6 one, this one particularly looks at carbon
7 dioxide. If you sum up that increase and you
8 realize that nuclear power because it doesn't
9 provide, doesn't emit greenhouse gases, it
10 offsets electricity from a mixture of sources
11 that do. On average, that increase is
12 equivalent to about 2 billion metric tons of
13 carbon avoided, a pretty substantial number.

14 And, of course, along with that
15 increase in capacity also means you're making
16 more electricity out of the same asset, the
17 price goes down so our electricity prices
18 continue to drop, last year 1.65 cents per
19 kilowatt hour reduction, average across the
20 entire country, dirt cheap.

21 Well, what is 2 billion metric

22 tons?

23 That's a really big number. We've
24 heard a lot about tens and hundreds of metric
25 tons today. I'm talking billions of metric

1 tons.

2 Now, you've heard about the Kyoto
3 Protocol, and in that process they have a
4 thing called a "clean development mechanism."
5 This is a mechanism where countries can invest
6 in projects that will reduce carbon emissions,
7 greenhouse gas emissions around the world.
8 Those projects in total during the entire
9 period up to 2012 will offset about
10 1.2 billion metric tons of carbon; that's what
11 we've already avoided. And if you look at the
12 worldwide trend, since 1992, the worldwide
13 nuclear fleet, which is about 446 plants,
14 avoids over 2 billion metric tons every year.
15 So right now, it's about 2.6 billion metric
16 tons, a substantial amount of carbon
17 emissions.

18 Why is that?

19 Well, it's because nuclear energy,
20 because it's a large-scale producer, avoids
21 more metric tons than all other renewables

22 combined. It's a very significant amount.
23 And that amount, 681 million metric tons of
24 carbon, it's a big number, if you really
25 wanted to keep our U.S. carbon footprint the

1 same, flat, and you decided you wanted to take
2 nuclear power off the table, you could do
3 that, you would just have to take virtually
4 all the U.S. passenger cars off the table,
5 too, about a 130 million passenger cars. So
6 it's a pretty big number and it's unlikely to
7 go away soon.

8 Now, some people say, Well, wait a
9 minute, you guys talk about nuclear power, and
10 you don't emit carbon; but really, in the life
11 cycle of the plant, you have to build the
12 plant, trucks have to bring the concrete in,
13 you have to operate the plant, you have to
14 shut it down and decommission, take care of
15 the fuel. You need to do a life cycle
16 analysis. And, in fact, several of those have
17 been done. And in those analyses, this one
18 happens to be from the International Energy
19 Agency, but in those analyses, we consistently
20 are comparable with renewable energy in our
21 life cycle carbon emission footprint.

22 Remember, you have to fabricate
23 windmills and solar panels, too, and there are
24 other implications.
25 You would think, Well, about what

1 about hydro; hydro can't give off any CO2 can
2 it?

3 Well, in fact, it puts off
4 methane. I mean we all love hydro. It looks
5 good. We want more of it, but you have to
6 recognize there are CO2 implications with
7 that, too. You also have to bring in trucks
8 and pour the concrete and build the dams;
9 but, also, as the reservoirs fill, you have
10 muck and mud in the bottom, you have microbial
11 action, you have methane production. Still a
12 good thing, we want more of it, but you have
13 to keep in mind what is relative.

14 In the United States, as far as
15 electricity, nuclear power is 73 percent of
16 the non-emitted sources of electricity. So as
17 you look to the future, renewables are very
18 important, but renewables today are in the 1,
19 2, 3 percent category and a massive effort to
20 get them up to 6, 7 percent is worthwhile.
21 But remember, you need a lot of electricity

22 today even with energy efficiency.

23 So we were talking about CO2

24 emissions. And as you look at all the

25 different voluntary programs, you know, other

1 than the states right now that are working
2 towards mandatory controls, nationally, right
3 now, we have only voluntary programs and the
4 electric sector is part of that.

5 Nuclear energy last year
6 represented 36 percent of the total CO2
7 reductions on a voluntary basis. If you look
8 at just the electric sector, we are 54 percent
9 of the reductions from the electric sector.

10 I will leave this report for the
11 committee, this is the Power Partners report
12 that is submitted to the Department of Energy,
13 on our voluntary CO2 emissions reduction
14 program.

15 Well, what is another way to get
16 energy efficiency?

17 Well, it's to get more energy out
18 of those plants. And one way to do that is to
19 run them harder and longer, as you've seen
20 before.

21 Another way is to actually retool

22 the plants in your routine maintenance to
23 enhance the generators and other components
24 and eke a little bit more energy out of every
25 plant. And we call those "uprates." So you

1 can get power uprates at those plants and you
2 can see the approved uprates, the under-review
3 uprates and the expected uprates that will
4 occur and it's about 6,000 megawatts of
5 capacity or about the size of six large
6 nuclear power plants and those are well
7 underway.

8 Another way, of course, is to
9 restart an asset that was once shut down and
10 this is the Browns Ferry Unit 1. This is part
11 of the TVA complex. They went in and looked
12 at building a brand-new plant there. And they
13 said, We'll do the study. It looks like we
14 can refurbish the old plant but with all new
15 components, cheaper than we can do a new plant
16 and with less risk. Let's do it.

17 \$1.8 billion, back then, it looked
18 like that's way too expensive. Why don't you
19 build a new plant? Today, it looks cheap so
20 it's coming on line next month. You'll have
21 an extra 1200 megawatts of capacity, bringing

22 the nuclear fleet up to 104 reactors, about 20
23 percent.

24 MR. EGENTON: Where is that plant
25 located; is it in Tennessee?

1 MR. GENOA: It is not in
2 Tennessee. I believe it's in Alabama. I'm
3 not totally sure. Browns Ferry.

4 And then, again, how else can you
5 extend or gain additional efficiency out of
6 that investment in those plants?

7 Well, we have 103 plants soon to
8 be 104 plants, you can extend the life of
9 those plants through maintenance and uprates
10 and relicensing. Currently, 48 of the 103
11 plants have already received license renewal
12 to go ahead and operate for an additional 20
13 years. We've got -- 22 have announced their
14 intent, 25 intend to. Virtually all the
15 plants will approach it and virtually all will
16 receive it. There may be one or two for a
17 variety of economic reasons, probably not to
18 do with the plant, but perhaps modification,
19 add on, 1306B, 1305B -- what is it? -- the EPA
20 rules on water may actually end up shutting
21 down one or two plants, but these plants being

22 able to operate that much longer producing
23 electricity. They don't emit either CO2, NOx,
24 SOx, particulates, mercury, and so forth. It
25 would be an advantage.

1 So what about the future?

2 I talked a little bit about what
3 the current fleet is doing. And you need to
4 understand that in addition to the restart and
5 the uprates, we have over 30 plants in
6 prelicensing right now. Virtually all of
7 those, if they're built, will be built in the
8 southeast, in the United States. Those will
9 be evolutionary plants. They will be upgrades
10 of existing light-water reactors that are used
11 in the United States and used mostly around
12 the world.

13 But we are working today to
14 develop prototypes for what we call the next
15 generation nuclear plant, which will be a
16 high-temperature gas reactor. It will be a
17 small reactor and you can really think of it
18 as a process heat machine because it won't
19 necessarily be there for electricity and it
20 won't necessarily be electric utilities who
21 want them. In fact, what it will do is

22 provide other opportunities beyond the

23 traditional electric sector.

24 There are two other ways you can

25 get energy efficiency and that is you can

1 start to implement a smart grid that allows
2 electricity to be transmitted more efficiently
3 and smarter so that appliances can turn on and
4 off when they're supposed to and so forth.
5 And what that can do is also enable
6 electrification of other sectors like the
7 transportation sector.

8 You heard about plug-in hybrids.
9 Well, plug-in hybrids don't need a whole new
10 infrastructure. The infrastructure is already
11 there. We have an electric grid. It serves
12 everybody in the nation. All you have to do
13 is develop the battery technology, plug these
14 cars in and perhaps the first 40 miles you
15 drive, which is the average of what people
16 drive, will be on electricity.

17 That's at a price of about a
18 dollar per gallon, equivalent of gasoline, and
19 has a lower air emission than gasoline,
20 ethanol or diesel. And so if you can
21 electrify that, that provides some advantages.

22 What it also does is it tends to levelize our
23 demands so we don't have the big
24 peak-and-valley.
25 So if you can use those existing

1 assets for a greater amount of time, they're
2 more efficient and you can get more energy out
3 of them and less waste and pollution.

4 But beyond that, hydrogen, you
5 heard about hydrogen fuel cells and the
6 potential for a hydrogen economy, that may be
7 way down the road, but we use a lot of
8 hydrogen today and we use it in our refineries
9 to bring up the quality of crude oil, to
10 sweeten it because the crude oil is not as
11 good as it once was. Hydrogen is used to do
12 that and that hydrogen is cracked from natural
13 gas and when you do that, you emit CO₂.

14 This type of a high-temperature
15 gas reactor can produce hydrogen through
16 several different mechanisms more efficiently
17 and with no CO₂ emissions. And that would
18 provide the future with an opportunity to
19 refine petroleum products, to develop
20 hydrogen-4 fuel cells, distributed energy, and
21 fuel-cell vehicles and so forth.

22 It also will allow for the
23 fertilizer industry and so forth to come back.
24 Some of those industries have left the United
25 States because of the high cost of natural

1 gas, perhaps this will allow them to come
2 back.

3 Finally, because this technology
4 is a high-process heat application, it can
5 allow for the extraction of fossil fuels more
6 efficiently than is currently done. Today
7 most of your fossil fuels are used to extract,
8 process and transport other fossil fuels.
9 There is a clean air penalty associated with
10 all that activity.

11 So when you hear about energy
12 security actions to drive us towards ethanol,
13 well, there is a CO2 footprint there.

14 Where is it from?

15 Natural gas to heat up the ethanol
16 product. If you can use process heat from a
17 machine like this, there is no carbon
18 emissions.

19 If you can look towards coal to
20 liquids, converting coal to liquid, that's a
21 great technology for energy security. Right

22 now the largest plant on the planet is in
23 South Africa, but guess what? It is also the
24 largest plant source of carbon on the planet.
25 You pay a big penalty when you convert coal to

1 liquids for transport fuel.

2 If you can do it with nuclear
3 energy, you can do it cleaner. You hear about
4 the tar sands up in Canada or the oil sands,
5 well, in the future, most of the natural gas
6 coming out of Canada will not come out of
7 Canada. It will be used to heat up steam to
8 heat up Canada to extract oil from those
9 sands; that's incredibly energy intensive. If
10 you can do that with a process-heat machine
11 that doesn't give CO2, you can save that
12 natural gas for important applications
13 elsewhere.

14 So there are lots of
15 opportunities, it's looking very exciting.
16 This is in the future, but we're working on it
17 today.

18 Now, I'll take any questions you
19 might have.

20 CHAIRMAN BLANDO: Joe.

21 MR. SPATOLA: I am Joseph Spatola.

22 With regard to the perception
23 about nuclear power in this country and for
24 the potential building of plants and all that,
25 what kinds of changes have occurred over the

1 course of the past couple of decades in terms
2 of safety issues that seem to be a constant
3 concern to the public?

4 MR. GENOA: Actually, the public
5 is more supportive today than they've ever
6 been. More than 70 percent of the public
7 support using nuclear in the future; 80
8 percent of the public around existing power
9 plants would welcome another power plant at
10 that site and that's excluding people who work
11 at the plant. So really, right now, we have
12 sufficient public acceptance to build the
13 plants; that's not a problem.

14 MR. SPATOLA: What is the basis
15 for their feeling so secure about nuclear
16 power?

17 MR. GENOA: The plants have
18 operated, producing 20 percent of our
19 electricity for 50 years. We did have the
20 Three Mile Island accident. There was no one
21 injured. So we've had a 50-year history with

22 no one hurt. That's a pretty good record.

23 MR. SPATOLA: But has the

24 technology changed in terms of these plants

25 with, what you call "fail-safe"?

1 MR. GENOA: The truth is they
2 probably were fail-safe before. If you
3 remember it, had the operators at Three Mile
4 Island not been asleep, it wouldn't have
5 happened. It was human factoring that overran
6 the machine. Huge amounts of change have
7 occurred from those lessons. The plants have
8 been completely modified over a 20-some year
9 period since Three Mile Island to improve the
10 human-machine interface. We have simulators
11 in every power plant that allow the operators
12 to go through severe accident training with
13 real control rooms that look just like the
14 ones that operate the plant.

15 And we have probabilistic risk or
16 probabilistic safety evaluation tools we never
17 had before that we can look at these complex
18 systems and identify which are the systems
19 that are truly important to safety and we can
20 focus all of our attention and maintenance on
21 those activities and that is what has really

22 taken us from 70 percent to 90 percent
23 availability. We now know the critical
24 components of the plants, how they need to be
25 maintained, how they need to be operated and

1 we can do it safely.

2 The new plants, the evolutionary
3 plants that we talked about will have
4 significant enhancements. One of the main
5 indicators of plant safety is what we call
6 "core damage frequency." How frequently is it
7 likely, operating this machine, that you would
8 damage the core, hurt the fuel and cause a
9 release that might require people to evacuate
10 or something like that?

11 Already you're down in the
12 1 in 10,000 or below level. The new plants
13 will go to another hundred to a thousand-fold
14 below that already established safety level so
15 that's important. We've learned a lot about
16 fuel and fuel performance and so forth. And
17 then plants like these, the high-temperature
18 gas reactors, we don't like to talk about it
19 that way, but this idea of fail-safe or
20 walk-away safe or whatever tends to be true.

21 The plants are designed such that

22 you can't melt the fuel. There isn't enough
23 energy within the fuel design, within the
24 reactor, to elevate the temperature
25 sufficiently to breach the coating on the fuel

1 that would allow the radioactive material to
2 go away. So there have been significant
3 improvements in our understanding, our
4 knowledge and our operation, but most
5 importantly, to the operation.

6 Today these plants are operated by
7 professional utilities that focus on nuclear,
8 not as a hobby having one or two plants, but
9 rather as a fleet operator. So you've seen a
10 consolidation in the industry down to -- well,
11 it used to be 40-something when I joined in
12 '95 and now it is probably in the range of
13 20-something so the fleet is cut in half with
14 just a few key operators owning most of the
15 fleet.

16 MR. ALI: Just a quick question;
17 that is, that the concern about the waste fuel
18 disposals.

19 Has the situation improved or is
20 the waste piling up?

21 How are you taking care of those

22 things?

23 MR. GENOA: All the fuel that has
24 ever been created in the United States is
25 where it was, other than a few minor shipments

1 between plants. So it is all at the plant
2 within its fuel pool or it's within dry
3 storage containers that have been licensed by
4 the NRC. The NRC believes that those
5 dry-storage facilities are safe for perhaps a
6 hundred years so we have time to implement our
7 long-term plan. There has never been any
8 doubt about what the ultimate solution to used
9 nuclear fuel is, it has always been an
10 international consensus of scientific opinion
11 that the geological repositories are the
12 appropriate disposal option.

13 In the United States, we have a
14 federal law that has required the development
15 by the Department of Energy of a repository in
16 Yucca Mountain, Nevada, that repository has
17 been found suitable by the government and that
18 decision made by the President has been upheld
19 by Congress.

20 Now, surely, it is a controversial
21 issue and the State of Nevada objected and it

22 was overwritten by Congress, that was in 2002.

23 Currently, we are in what you call

24 prelicensing for the repository.

25 Now, today there is renewed

1 interest in perhaps looking at a new
2 management option that would be in addition to
3 the repository, not eliminate the repository,
4 and that's the idea of recycling the value,
5 the energy value out of the fuel and, in doing
6 so, reduce the toxicity and the volume of the
7 remaining waste; that technology has been
8 demonstrated at pilot programs at our national
9 labs, but has never been demonstrated on a
10 full-scale project. It also requires advance
11 reactors to consume this waste material as a
12 fuel and that, while that's promising and
13 should be pursued and there is R&D money going
14 forward, almost \$500 million this year to
15 study that problem, it would not be available
16 while you're alive. Maybe 2050 we'll be
17 talking about seeing that level of
18 implementation available.

19 The good news is there is
20 sufficient uranium around the world to support
21 a revival until that time and also the waste

22 is safely stored where it is and can safely be
23 stored for a long period of time, although
24 there are some decommission projects where it
25 clearly should be moved to a DOE federal

1 facility.

2 Does somebody have a soft drink
3 can up there, by the way; nobody brought one?

4 Hold up one of those cups in front
5 of you.

6 Just as an illustration, if you
7 were to take the -- remember the fuel that you
8 use is the fuel that needs to be disposed of,
9 the fuel you would use in your life for your
10 family to make the electricity that you would
11 need for your whole life would fit in that cup
12 and that's how much waste you have to dispose
13 of.

14 Now, can the United States with
15 its scientific abilities manage that level?

16 Right now, all the waste that
17 we've generated for 50 years will fit on one
18 football field 10 yards deep. It is serious.
19 It needs to be managed properly. It is
20 hazardous, but this is not an insurmountable
21 problem.

22 When we talk about carbon
23 sequestration, putting billions of metric tons
24 of carbon underground, now we start to talk
25 about a tough problem. I believe we can do

1 that one, too, but just keep it in
2 perspective.

3 MR. ELSTON: I have one question.
4 John Elston.

5 The two areas of where the
6 existing plants seem to be making progress is
7 operating capacity and in some modifications
8 to some of the plants.

9 On the latter one, I was going to
10 ask, are these considered major modifications
11 and do you have to go back to the Nuclear
12 Energy Commission in order to get approval and
13 relicensing, perhaps, and do the state
14 regulatory agencies get involved in those
15 modifications and renewals?

16 MR. GENOA: Yes.

17 Every significant change to a
18 nuclear power plant requires a license
19 amendment. A relicensing is a significant
20 effort and needs a relicensing process and so
21 it is highly regulated. It's open to the

22 public at multiple stages. The states do have
23 input. The states do not have authority to
24 regulate the health and safety associated with
25 the use of radioactive materials at the plant,

1 period.

2 They insert themselves in many
3 different ways, but they do not have that
4 authority. They have the authority over
5 permitting for a new structure and often that
6 bleeds over into a belief that there are other
7 authorities. But the states have significant
8 intervention in terms of air use and water use
9 and hazardous-materials storage and all sorts
10 of things, as any other industry would have.

11 MR. O'SULLIVAN: I'm
12 Bill O'Sullivan. I'm the air director here.

13 One of those overlap items you
14 spoke of, we have a proposal out right now
15 for, as you call it, an uprate at the Hope
16 Creek Nuclear Power Plant owned by PSE&G.
17 There will be a public hearing on May 1st down
18 in the area of the plant. It's for a 20
19 percent capacity increase and the reason we're
20 involved is the cooling tower and its
21 particulates, we have a permit for that.

22 Increasing its capacity by 20 percent, would
23 increase the particulate emissions. Hence,
24 it's a significant modification of their
25 operating permit. They need to get a permit

1 from New Jersey and they also need a variance
2 for our particulate pool; that has been
3 reviewed. We found it to be acceptable. We
4 are seeking public comment and we'll proceed
5 based on the public comment we receive on -- I
6 believe the hearing is May 1st.

7 CHAIRMAN BLANDO: Thank you.

8 MR. GENOA: Thank you.

9 CHAIRMAN BLANDO: Our next speaker
10 is Dr. Frank Felder from the Bloustein School
11 up at Rutgers. I greatly appreciate your
12 willingness to delay your presentation and I
13 apologize for the delay. Dr. Felder is the
14 director for the Center for Energy, Economic &
15 Environmental Policy at the Edward J.
16 Bloustein School of Planning and Public
17 Policy, Rutgers, the State University of
18 New Jersey. He is also a member of the
19 faculty of Rutgers University.

20 DR. FELDER: Good afternoon.

21 What I thought I would do is just

22 spend five minutes and then see if there are
23 questions that you would like me to address.
24 And then I have a list, whether there are or
25 not, I have a list of questions that I would

1 like to respond to, kind of raise the, quote,
2 energy level in the room and maybe really
3 pinpoint some of this stuff.

4 Let me just spend two minutes on
5 the Center for Energy, Economic &
6 Environmental Policy. As the name suggests,
7 we really think we should link these three
8 things that you have heard today.

9 Some of the stuff we've been doing
10 for the State. We do a lot of state-sponsored
11 research, but primarily for the Board of
12 Public Utility, that I'm spending more and
13 more time interacting with, the New Jersey DEP
14 colleagues or counterparts. As Mike Winka
15 mentioned this morning, we do participate in
16 the evaluation of the New Jersey Clean Energy
17 Program, but on the renewable side; on the
18 energy efficiency side, we've been doing that
19 for four or five years. So we both do direct
20 evaluation work for ourselves, but we also
21 manage outside experts and consultants and

22 advise that process.

23 As Mike Winka also mentioned, we
24 are doing the modeling and the data analysis
25 for the New Jersey Energy Master Plan, which

1 is a process I started a little bit before the
2 inventory of greenhouse gases initiated
3 Executive Order No. 54, but obviously those
4 two efforts are very coordinated and, as I
5 mentioned, I now spend a good part of my day
6 talking to DEP and BPU folks and every once in
7 a while, DOT.

8 We also have created a New Jersey
9 energy data center that goes hand in hand with
10 the energy master plan so that we have the
11 metrics in terms of energy distributed
12 emissions, prices, uses, on and on and on;
13 that way the public and also experts can have
14 a common consistent force of data so that they
15 can do analyses, program evaluation and all
16 that good stuff. So that's in a prototype
17 phase that's under review and it will also be
18 made publicly available.

19 We also run the New Jersey
20 Hydrogen Learning Center. I should have
21 mentioned, I didn't provide on the outline,

22 that a couple of years ago we did a really
23 good small report on RGGI emission allowances,
24 which is a topic I do want to come back to in
25 my short time because it illustrates one of my

1 major themes.

2 Primarily, we've been talking
3 about greenhouse gas emissions. So the
4 question is: How do we decrease the emission
5 of carbon, while increasing our economic
6 growth?

7 I think it's somewhat of a
8 simplistic question. We oversimplify it. At
9 the end of the day, that's what we're trying
10 to do.

11 The good news is we can have both
12 economic prosperity, economic growth and
13 address our greenhouse gas concern; in other
14 words, meet the government's targets in 2020
15 and potentially in 2050, which are very
16 ambitious. So there is no trade-off between
17 greenhouse gases and economic prosperity. It
18 is not one or the other.

19 Now, that doesn't mean it is an
20 easy problem. It doesn't mean there are a lot
21 of bad answers out there; that doesn't mean we

22 don't have to think very hard in order to get
23 to that path or continue on that path.
24 Fundamentally, I believe strongly and our
25 modeling suggests, both ours and numerous

1 other sources, you can do both so I guess
2 that's good news.

3 Obviously, this is a really
4 complex problem. And I want to provide
5 somewhat of a simple, perhaps simplistic
6 solution to it, but I think it's very
7 important because it really goes to one of my
8 themes here; which is, if you want to increase
9 economic growth, you reduce the cost of
10 economic growth, if you want to decrease the
11 use of carbon or the emission of carbon, you
12 increase on the margin the cost of carbon. If
13 you do those two things, then we can steer
14 this mighty battleship of our economy, the
15 state and national economy, you know, away
16 from a carbon economy to a less carbon-intense
17 economy.

18 That's very easy for me to say,
19 increase costs here, decrease costs there;
20 obviously, there are political realities.

21 Here are my quick summaries and

22 then I want to open up for questions. And
23 depending on the questions, I would like to
24 address some answers to issues people have
25 raised -- or questions you guys have raised.

1 So number one is we can have both
2 economic prosperity and economic growth,
3 environmental improvements, we can do both.

4 Secondly, in order to do this, we
5 need a broad-based response, not to quibble
6 with the title of today's hearing, but there
7 is a major sector of the economy, industrial
8 business, you know, commercial sector of the
9 economy that needs to be brought into that. I
10 will talk about that. We really need to
11 design policies with the proper incentives.
12 It's just not enough to say we need energy
13 efficiency.

14 Energy efficiency designed wrong
15 can actually make things not as good as you
16 thought they were, but perhaps even worse. I
17 will talk about some examples.

18 So it's not good enough to say
19 energy efficiency is a resource. We need to
20 have long-term solutions that monitor us. We
21 have got to design it right. If we don't

22 design it right we're just spinning our wheels
23 and that won't get us to our two goals of
24 economic growth and reduction of carbon.
25 Now, of course, if you reduce

1 carbon, as others have pointed out, you solve
2 a lot of other air emissions problems, as well
3 and perhaps, potentially, some national
4 security issues.

5 Thirdly, energy, economic and
6 environmental policy must be coordinated and
7 connected. We just can't do energy policy
8 over here, environmental policy over there and
9 economic policy somewhere else. It has to be
10 integrated and the incentives and the issues
11 have to be thought out across all three
12 sectors.

13 Finally, there are some real
14 issues with energy efficiency. Now, don't go,
15 Oh, my God, this guy doesn't believe in energy
16 efficiency; that's not correct. Energy
17 efficiency is a great, quote, resource. It's
18 certainly a great tool to achieve many of our
19 means, but we need to do it properly.

20 With that, I realize I was a
21 little bit fast, but I thought I would see if

22 there were any questions regarding the energy
23 master plan, regarding energy efficiency or I
24 can go in and respond to some questions that
25 you guys have asked others. Let me see if

1 there are any questions.

2 CHAIRMAN BLANDO: Well, I do have
3 -- this is Jim Blando. I have one question.

4 You just mentioned that there are
5 some examples where improperly decided energy
6 efficient programs have actually been
7 detrimental. I wonder if you could give some
8 of those examples to give us a better
9 appreciation of the need to design them
10 properly.

11 DR. FELDER: For example, if you
12 give someone a rebate to install a more
13 efficient air conditioner, they take that more
14 efficient air conditioner. So instead of
15 buying a new model, they buy the new energy
16 efficiency model. What has happened, on the
17 margin, the cost for them to cool their house,
18 once they now have this new air conditioner,
19 is less. So they'll do several things, one is
20 their energy bill has now gone down so they
21 now have some extra income, they will spend

22 that money and perhaps they spend it driving
23 their car further, which may have more CO2
24 emissions than the savings of energy
25 efficiency in terms of the air conditioner.

1 Secondly, instead of keeping their
2 house at 71 or 70 degrees, because it now
3 costs less, they now can keep it one degree
4 cooler than they otherwise would.

5 So what's important, what the key
6 idea here is, it is important to raise the
7 cost on the margin of emitting whatever
8 emission you're trying to reduce, whether it's
9 SO₂, NO_x, or CO₂.

10 Here's another example, RGGI,
11 which is the Regional Greenhouse Gas
12 Initiative, caps the amount of emissions, but
13 just for generation units, power plants over
14 25 megawatts.

15 What the cap does is it raises the
16 cost of emitting CO₂ because you have to go
17 out and buy an emission permit, which is a
18 good thing, because on the margin, it directs
19 economic activity away from carbon
20 consumption, carbon emission, and directs it
21 towards noncarbon or less carbon-emission

22 items.

23 Now, if the policies aren't
24 designed right and people now connect a Honda
25 generator, you know, a 5 kilowatt or small

1 kilowatt Honda generator, that's emitting more
2 CO2 than if they would have bought it from the
3 grid. You've now created a bigger problem.

4 So we need to think through these
5 incentives, not only within the behavior of a
6 particular person, but through that industry
7 and then the connection to other energy
8 sectors.

9 MR. HANNA: My name is Toby Hanna.
10 I heard the term, like, the jargon,
11 "decoupling," twice today.

12 The more I sit here and think
13 about it, I see the kind of a catch-22 it is,
14 that you don't want to have the utility
15 providers offering volume discounts for energy
16 consumption, whether it's natural gas or fuel
17 oil or electric. But at the same time, you
18 want the user of the energy to be able to get
19 some payback from their reduction, from their
20 energy efficiency or conservation.

21 How do we balance that?

22 DR. FELDER: A lot is embedded in
23 the word "coupling." I'm a former nuclear
24 engineer. When you redefine energy efficiency
25 to include nuclear power, that was just a

1 great sleight of hand. So words matter.
2 There is a whole vector of what decoupling
3 means. So what decoupling has meant in the
4 past or what people have attached that label
5 to matters immensely.

6 I think decoupling, and I think
7 even the advocates would agree, without too
8 many beers in them, that, at best, decoupling
9 removes a perverse incentive, which is the
10 throughput incentive, if done rightly. That
11 being said, there may be other -- that -- you
12 know, decoupling alone is a necessary but not
13 sufficient condition to get you towards the
14 energy efficiency that I think many of us in
15 this room are imagining, so it really matters
16 on the details.

17 The way it is done can effect the
18 relative risk between what the utility pays
19 and what the consumer pays, because a lot of
20 utility revenue is temperature dependant. If
21 you have a hot summer, electric utilities do

22 better; and in cold weather, natural gas. How
23 you design that coupling may shift that risk
24 that historically was put on the utility, but
25 now comes on the consumer.

1 So in this type of discussion,
2 unfortunately, unless we sit down and really
3 define decoupling and think through carefully
4 the economic incentive on the fuel side and on
5 the utility side and implant it with all the
6 other policies and stuff going around, it's
7 hard to say, I wish I could, you know, say
8 what the result would be.

9 Does that answer your question?

10 MR. HANNA: I think it highlights
11 the concern, yes. If --

12 DR. FELDER: I mean, if it's done
13 wrongly, it's no better or worse. If done
14 properly, I think they can tell it's part of
15 the package.

16 MR. MC NEIL: I'm with the
17 Weequahic Park Association in Newark, and
18 we're 1 mile west of Newark International
19 Airport and the Port Authority of New York and
20 New Jersey.

21 We have a serious environmental

22 problem, I know I came down here for the
23 energy program and I'm glad you're here
24 because you do that kind of research, but I'm
25 sure based on EPA reports, that's a highly --

1 particulates from the planes, from the ships,
2 from Highway 27, Route 22, Route 1, Route 9,
3 we're inundated. And the people in our
4 community are seriously interested in the
5 energy savings programs, but they won't be
6 around because of those particulates.

7 I have a chart here showing that
8 more people die from those particulates in
9 that area over New Jersey, than from homicides
10 or auto accidents. And I'm sure there are no
11 recent or current studies done around Newark
12 Airport on a study basis to let the community
13 know what's killing them.

14 DR. FELDER: This is a great point
15 and it qualifies a point that five or six
16 speakers ago made. If you weren't here, sir,
17 she said, Look, if you reduce CO2, you'll help
18 with these other emissions. That's true in
19 general, but it may not help or help as much
20 in point sources on particular days, you know,
21 that hot summer day where there is, you know,

22 many airplanes and so forth. So that is an
23 issue that's incredibly important that may not
24 be caught up if you have a successful CO2
25 reduction policy.

1 Moreover, it really hits that
2 interaction between all the transportation
3 that you ticked off, you listed electricity,
4 power plants and usage so -- and that may be
5 more appropriate for DEP staff in terms of the
6 particulars.

7 CHAIRMAN BLANDO: Well, let me, if
8 I may, you know, just to get back to some of
9 the issues that you're hitting on, in terms of
10 policy, so you're clearly highlighting some of
11 the challenges and some of the subtleties of
12 having an effective policy, some of the
13 pitfalls of various policies, but for example,
14 we have all and I know I myself have been very
15 curious about, for example, with some of the
16 rebate issues that you talked about with some
17 of the appliances, for example, that you give
18 people a rebate and then they just lower the
19 thermostat and therefore you don't really
20 decrease the energy being used.

21 What is a solution to some of

22 those pitfalls; I mean, is there a solution or
23 is it just recognized as a problem that we
24 don't know what to do?
25 DR. FELDER: I think there are

1 various solutions. If you are in the
2 rebate-type framework, you adjust this type of
3 rebate. You try to provide incentive. You do
4 measurement and verification.

5 What Mike Winka laid out from the
6 Board of Public Utility, was this notion, I
7 don't know if he used this term, "white tags"
8 where you have the energy efficiency portfolio
9 standards; that solves the incentive problem
10 because for every time you use a kilowatt hour
11 of electricity, you get so much energy
12 efficiency.

13 So on the margin, this is the key,
14 on the margin it raises the cost of using
15 electricity. So when I implement a more
16 efficient air conditioner, if I then turn
17 around and spend it by keeping the lights on
18 or don't worry about turning off the computers
19 or whatever, I then have to go out and get the
20 corresponding amount of energy efficiency for
21 that increasing use, so that provides that

22 incentive on the margin.

23 The problem is if I then take that

24 money that I save and say, Well, I've saved

25 \$300 a year on my electricity bill, I'm going

1 to upgrade my Ford pickup truck to the super
2 Ford pickup truck or whatever, and now I'm
3 emitting it on the transportation side, which
4 is why it's critical -- and I think New Jersey
5 is trying to get there with it's energy master
6 plan -- be comprehensive over all the energy
7 uses, otherwise the programs just won't be as
8 effective as we anticipate.

9 Now, the deeper point, I think --
10 and I'm not an economist, so I don't want to
11 speak with the passion of a convert, but with
12 the reason of somebody who has found this tool
13 very useful -- is that we need to apply a
14 rigorous economic analysis and understand
15 people's incentive.

16 Let me give you another example.
17 I think a person a little bit before lunch
18 raised this issue that RGGI emission
19 allowances should be allocated in part or some
20 share to generation companies based on their
21 ongoing production; in other words, the more

22 you produce, the more RGGI allowances you get.

23 Well, what is that?

24 That's a frequent flier mileage

25 program to produce CO₂. You produce and you

1 keep your coal plant running and you get more
2 allowances. Allowances are the equivalent of
3 dollar bills because you just sell them in the
4 market or you take the economic value of it.

5 So I'm not saying that's a good or
6 bad idea, but unless you trace through those
7 economic incentives, which we did in a small
8 RGGI report, what seems to be a really good
9 idea, Oh, yeah, we should give allowances to
10 generation manufacturers because they'll go
11 out and pursue energy efficiency -- if you
12 trace through economics, which requires a
13 couple of hours. I'm not talking about a
14 three-year academic seminar, although I'm all
15 for that kind of thorough understanding. And
16 I've done it with stakeholders. You can then
17 see, Oh, my God, they have the "a-hah moment";
18 this is actually counterproductive, what we
19 thought would result in A is resulting in Z.

20 Now, there are other examples.
21 Take the renewable portfolio standard, which

22 requires a minimum amount of renewable energy,
23 solar and other types, class 1, class 2. When
24 you marry that with a cap and trade program
25 for sulfur dioxide or for carbon dioxide, one

1 is you can't add the benefits, you can't take
2 CO2 reductions from energy efficiency, plus
3 the CO2 reductions due to solar and wind and
4 add them to RGGI and get a cumulative effect.

5 Why?

6 By increasing energy efficiency or
7 reducing energy demand, you free up allowances
8 on the electricity side, which will then be
9 sold to some other state in the region, to a
10 pole plant or natural gas plant, who will then
11 emit it. So you need to not only get the
12 energy efficiency policies right, but implant
13 them properly in the other policies that we
14 have; otherwise, the benefits won't be as much
15 as we would like.

16 CHAIRMAN BLANDO: So are you
17 implying that the trade component of cap and
18 trade programs would not be productive or
19 effective?

20 DR. FELDER: No, no. I really
21 like cap and trade programs, but I'm just

22 saying that you can't just say an energy
23 efficiency rebate program, that saves 1 ton of
24 CO2, plus RGGI that saves 2 tons of CO2, and
25 when you put them together, you save three

1 tons; that's not necessarily the case. You've
2 got to get an understanding of the incentives,
3 how those two programs interact. It could be
4 that you just saved 2 tons of CO2, the one
5 saving from energy efficiency frees up an
6 allowance for somebody to use and buy some of
7 the market.

8 And I'm not trying to
9 overcomplicate or have a full-time federal
10 employment act, but we have got a lot of stuff
11 to do if we're planning to meet these goals
12 and that's for someone else to decide. And
13 unless we align these policies up, the
14 economic incentives and then between them,
15 we'll just be, you know, shooting ourselves in
16 the foot to -- or really reducing the
17 effectiveness of what the outcome is.

18 Other questions?

19 CHAIRMAN BLANDO: Jim Blando.

20 One concern that I've heard raised
21 by some of the more traditional power

22 producers regarding alternate energy sources

23 is the reliability issue.

24 DR. FELDER: Yes.

25 CHAIRMAN BLANDO: And I've

1 constantly seen in California, it's cited that
2 during one of their rolling blackouts, or
3 something, that their total wind power
4 production was only 4 percent of capacity
5 because it just happened that the wind wasn't
6 blowing that day.

7 I am just curious as to how the
8 reliability issue factors into renewable and
9 alternative energy sources. I was wondering
10 if you could comment on that.

11 DR. FELDER: Absolutely. This is
12 one of my areas of -- or major areas of
13 expertise for a while.

14 Different resources, energy
15 efficiency, wind, coal, nuclear power,
16 whatever, have different benefits and costs.
17 And on the reliability side, obviously, wind
18 and solar are intermittent. Now, on peak
19 demand days, you get less of wind, that's why
20 it's hot out, if the wind is not blowing, but
21 you get a lot of solar. The solar is located

22 typically at the source of consumption, at the
23 load. So if you design it right, if there is
24 a blackout and that's why the gentleman from
25 the Governor's office is attaching solar to

1 police facilities or emergency facilities,
2 because it makes sense, there may be a
3 blackout, but you want those facilities to
4 remain up and running.

5 On the wind side, a rough, rough,
6 rough rule of thumb is about 15 to 20 percent
7 of a power system shouldn't be wind. I mean,
8 that's kind of the upper limit. It depends on
9 many, many details and the specifics of the
10 power system.

11 For example, Pennsylvania, Jersey,
12 Maryland power pool, the PJM power system,
13 they do their studies to associate or
14 calculate the appropriate capacity value of
15 wind relative to other resources. So it's a
16 problem. It can be managed. You don't need
17 to think outside the box. People are dealing
18 with it on a daily basis today.

19 So I would not assign the cause of
20 the California blackouts to wind generation.
21 There were many problems that were there

22 before that, that's probably too long to go

23 into.

24 Moreover, the most recent blackout

25 in 2003 wasn't due to renewables. We've had

1 blackouts way before renewables, 1965 and
2 there is a long history; that doesn't mean
3 that this is an issue that can't be managed or
4 that there aren't any concerns, they just need
5 to be identified and addressed in a reasonable
6 way.

7 CHAIRMAN BLANDO: I think we have
8 time for one more question from council
9 members.

10 DR. FELDER: Can I ask myself a
11 question and I'll be done?

12 A long, long time ago, in a land
13 far away is the public's willingness to act.
14 And please don't get me wrong. I think there
15 should be education. I think there should be
16 public involvement. I think there should be
17 leadership. I believe in all those things.
18 Please don't get me wrong. But if we're going
19 to substantially shift our economy away from
20 carbon dioxide and reduce that anywhere near
21 what New Jersey or other states have laid out

22 or what I think many people believe we need to
23 do, we need to use price signals in order to
24 do that. Voluntary action is admirable and
25 incredibly important. I'm not dismissing it

1 at all, but it won't get us there. It won't
2 get us anywhere near, I think, the goals that
3 Governor Corzine has laid out.

4 That being said, we can do it
5 without bankrupting our economy and we can
6 still grow our economy and achieve those
7 greenhouse gas and other emission goals.

8 Thank you very much for your time.

9 CHAIRMAN BLANDO: Our next
10 speaker, our last invited speaker today is
11 William Walsh, Director of Corporate Issues,
12 PSE&G.

13 William.

14 MR. WALSH: Good afternoon, and
15 thanks for the opportunity to present our
16 views, some utility views, some individual
17 company views.

18 I think Frank found the solution,
19 though, any good way to build a coalition
20 apparently starts with beer, at least, from a
21 decoupling standpoint so I'd be happy to

22 participate in those discussions.

23 I have a packet of information for
24 you. I'm going to walk through some of those
25 pieces and I'm going to bounce around. I have

1 a sense you've been here for a long time.

2 I'll try to move it quickly and try not to
3 repeat what I've heard.

4 I've heard a lot about master
5 plans today. Electric and gas utilities have
6 been very active participants in this. The
7 Governor has clearly set some very aggressive
8 goals. They really represent a substantial
9 challenge, but when you really think of those
10 in the context of climate issues, energy
11 costs, the security and the reliability of
12 energy supplies, I think we really need to
13 look at that now. Now, is the time to take
14 that challenge. It will require a fundamental
15 change in the way we look at our electric and
16 gas utilities and the role that you all play
17 going forward.

18 How much are we really talking
19 about when we talk about 20 percent reduction
20 due to efficiency and 20 percent reduction due
21 to renewables?

22 We're talking about the combined
23 electric consumption of the States of
24 Connecticut and Rhode Island for the year
25 2004, a huge amount of energy. But before we

1 throw our hands up and say, We can't get there
2 from here, if you look at the example of
3 what's happened to the energy consumption of
4 an 18 cubic foot refrigerator in 1970 that
5 burned about 2,000 kilowatt hours a year,
6 today, it's less than one-fifth of that if you
7 buy an Energy Star refrigerator. So the
8 changes and advances in efficiency are there.
9 I think we need to continue to apply those
10 kind of rules and that kind of thinking to
11 continue.

12 The electric and gas utility
13 community has contributed something more than
14 20 ideas throughout the master plan process.
15 They go from the range of advanced metering
16 infrastructure or metering your equipment,
17 which can kind of set the stage for
18 measurements and verification, that I heard
19 Frank talk about, and some of these other
20 issues we need to have going forward, energy
21 efficient management.

22 A number of these strategies have
23 some broad support within the electric and gas
24 community, some don't. Some are one company
25 coming up with an idea that other companies

1 may not agree with initially. But quite
2 frankly, it represents a very broad spectrum
3 for policy makers and those who will make
4 recommendations to policy makers, like the
5 Council. It gives you a sense of some of the
6 new thinking that is out there.

7 My company, PSE&G, is not new to
8 this area. We were the first utility in the
9 country to sign off to a voluntary agreement
10 to reduce our greenhouse gases to 1990 levels
11 by the year 2000. We accomplished that. We
12 are currently taking that to the next step,
13 which is to reduce the CO2 emission rates by
14 18 percent by the year 2008 from 2000 levels.
15 We are well on track to do that. We've been
16 in support of national legislation that would
17 reduce the electric power emission to 1990
18 levels.

19 How much are we really talking
20 about when we say we want to reduce those
21 levels, CO2 and greenhouse gases to 1990 by

22 the year 2020?

23 Assuming that the current amount

24 of New Jersey's emissions are around 150

25 metric tons or million metric tons, excuse me,

1 and on a business-as-usual course we would
2 expect that to grow to somewhere around 180
3 million tons by the year 2020, we're talking
4 about a 25 percent reduction. And a recent
5 McKinsey & Associates study on global
6 abatement suggests that in order to get a 25
7 percent reduction, you're looking at a carbon
8 cost of somewhere between \$15 and \$30 a ton.

9 If you assume we get there on a
10 gradual course through 2020, we're talking
11 about the potential impact of the New Jersey
12 economy somewhere between \$3 billion and
13 \$6 billion. And if New Jersey or even RGGI is
14 going to undertake that program without having
15 participation from other states, and quite
16 frankly, countrywide, then it clearly will
17 potentially have a significant negative impact
18 on the New Jersey economy.

19 I think that there are things that
20 New Jersey's utilities can do right now to
21 address this issue that won't put us at an

22 economic disadvantage. I am referring to
23 those 20-some ideas that the seven P&G
24 companies have put forth in the master plan
25 process, the metering initiative, which really

1 lets customers see pricing in a real-time
2 situation, reduce their demand and better
3 control their energy uses and also provide
4 information and education on how to do that.

5 Incentives for energy efficiency
6 programs, transportation renewables, and I
7 won't speak to the nuclear issue, I think you
8 heard enough of that before, although, we are
9 a significant user of nuclear power here in
10 New Jersey, over 50 percent last year of
11 energy in New Jersey came from nuclear.

12 We do have some concerns with
13 RGGI, as currently designed. Specifically, if
14 it goes forward as just a regional initiative
15 and we don't have any national program, we're
16 not convinced that we're going to see
17 significant overall emissions because -- I
18 don't know if the term "leakage" was raised
19 before, but the likelihood that power will be
20 produced from states to the west of us in the
21 PJM system and even in the midwest, which

22 have, quite frankly, a dirtier environmental
23 profile than New Jersey's generation is an
24 issue that we need to address.

25 So somehow we need to come up with

1 a way to deal with the leakage issue because
2 that will clearly have an impact, not only on
3 our economy, but on our workforces where we
4 have a competitive disadvantage.

5 And New Jersey's power sector, 23
6 million tons a year represents something like
7 15 percent of New Jersey's contribution,
8 New Jersey's total CO2 emissions. Nationally,
9 the electric power sector is somewhere in the
10 40 percent range.

11 And energy and environment,
12 they're inextricably linked. We need in
13 New Jersey an integrated approach that is
14 going to develop an infrastructure to enable
15 energy efficiency, conservation, DSM, as the
16 first choice for consumers, implement
17 renewable supplies wherever they make sense
18 and have a -- ensure a long-term,
19 carbon-friendly central power station source
20 of energy.

21 I mentioned earlier, the localized

22 caps -- our concern, they will not produce the

23 effect intended.

24 Where has PSE&G been on this?

25 As I said, we have taken a

1 leadership role in a number of areas, not only
2 education of the public, as well as policy
3 makers, and we've done an awful lot to reduce
4 our own carbon intensity.

5 Since 1990, we have spent through
6 conversions, through natural gas combined
7 cycle, improved nuclear capacity factor,
8 technological upgrades, we've invested more
9 than \$3 billion in our fossil fuel alone;
10 that's since 1990 in New Jersey and elsewhere
11 in the country.

12 I left with your report called
13 "Benchmarking Air Emissions." This is the
14 fifth in a series of collaborative work
15 between the Coalition for Environmentally
16 Responsible Economies, the Natural Resources
17 Defense Counsel and PSE&G. And it's sort of a
18 report card on the emissions from the top 100
19 power companies in the country. And I
20 would -- I think that this can actually serve
21 as a valuable resource for policy makers and

22 can help us to really understand the link
23 between energy and the environment.
24 Certainly increased levels of
25 efficiency by management, you're going to cut

1 your usage, you're clearly going to cut your
2 emissions from power plants. And it's that
3 generating station -- Frank Felder referred to
4 a term "on the margin" -- whatever that
5 station is, that's on the margin that has to
6 produce less energy because you are doing a
7 better job at your home or at your factory in
8 terms of increasing your energy sufficiency;
9 that unit on the margin is what is really
10 going to drive the air climate impact. This
11 report gives us a number of averages and I
12 think in order to really get a sense of the
13 benefits to be obtained, I think we can use
14 this report as a source.

15 I've got one quick example.

16 The 100 top generator companies in
17 the country, their average CO2 emission rate
18 was something north of 1300 pounds per
19 megawatt hour for CO2. In a household that
20 consumes around 10 megawatt hours a year, and
21 that's about 830 kilowatt hours a month, for

22 those of you who watch the bill, you're
23 talking about carbon emissions slightly over
24 6.7 tons for your household, assuming you had
25 -- your source of energy came from the average

1 of the top 100.

2 If you look at PSE&G's generating
3 fleet and what our profile looks like, that
4 same household that got its source from the
5 average of PSE&G's generation, you're looking
6 at about 3.5 tons, as opposed to 6 so slightly
7 more than half is our contribution.

8 So absent having the other 99
9 companies in the country, that make up the top
10 100, have a profile that looks like ours, how
11 are we going to reap some of these benefits of
12 reducing carbon?

13 The utilities I think are uniquely
14 positioned to help invest in those
15 technologies; such as, the ones I mentioned,
16 energy efficiency, land-side management
17 opportunities, renewables. And the metering
18 infrastructure gets to the measuring and
19 verification issues that were raised.

20 We have been running -- this
21 summer will be the second summer we've run a

22 pilot called "my power connection," where we
23 have thermostats in households linked directly
24 to the air conditioning units and depending on
25 the price of electricity in any one hour, the

1 air conditioning thermostat would be raised
2 5 degrees or 10 degrees or whatever the
3 customer would preprogram. So we have seen a
4 number of folks see some interesting savings
5 as a result of that.

6 We only had it in for a couple of
7 months of last summer. We're going to run
8 this program again this year in 2007. We have
9 some high hopes for how that will work.

10 The other area where I think
11 utilities can really help us is something we
12 call "patient capital." What I mean by that
13 is we have the ability and the utilities have
14 the ability to make long-term investments to
15 serve the public interest.

16 As long as there is some assurance
17 that we will get a reasonable return of the
18 dollars we invest and a reasonable return on
19 that investment, I think you'll find the
20 utility community is more than happy to
21 participate to help maximize the penetrations

22 for efficiency, PSM, renewables, as well.

23 We think this formula will also
24 work for renewables. PSE&G has been working
25 with a number of solar interests. We are

1 developing a strategy where we think we can
2 max or increase the penetration of solar, at
3 least, within the PSE&G territory to get over
4 some of the hurdles with respect to the
5 ability to get long-term funding, ability to
6 get the banks, a level interest, find an
7 equity partner.

8 We're working with a number of
9 constituencies to come up with a program. We
10 are vetting that as we speak. And I think
11 we're going to come up with something that
12 will really increase the penetration of solar
13 and not restrict it to those upper, middle and
14 high-income households, who can really afford
15 it at this point.

16 I will be candid. They are
17 significantly more expensive than conventional
18 sources. I don't think that comes as a
19 surprise to anybody here in this room.

20 RGGI, for a minute, if I could
21 spend just a second on that. PSE&G signed

22 onto that in an effort to get some national
23 movement. I think we're starting to see that.
24 There are probably four or five bills in
25 Congress introduced now.

1 We do have concerns that if a
2 single state or a region even, the RGGI region
3 as comprised now, goes ahead and with the
4 likelihood that we may have a national program
5 in two to three years, we are concerned about
6 what happens when that national program kicks
7 in; will we be able to dovetail national
8 programs into -- or will the New Jersey or
9 RGGI program dovetail easily into a national
10 program; that's really what we need in order
11 to address the leakage issues and really make
12 some significant dent into what is expected to
13 be the increase in carbon.

14 And why that is important, if you
15 could just bear with me for a second, if you
16 have that report handy, and I have it in my
17 remarks, as well, on page 14, I mention that
18 the New Jersey contribution from electric
19 power sectors is about 23 million tons of
20 carbon.

21 If you look at this, page 14 has a

22 map of the United States. And as of January
23 of last year, there were 132 new coal plants
24 on the books for construction in the country.
25 Forty-seven of them are within the PJM power

1 pool area. One of them was in the RGGI
2 region.

3 Now, the power information
4 administration suspects that by the year 2030,
5 electricity produced from coal will increase
6 by 1.3 billion kilowatt hours, resulting in
7 1.1 billion tons, annually, of additional
8 carbon.

9 We're talking about something
10 that's a level of carbon, if these 132 were
11 built, that is 6 times the 2009 RGGI state
12 budget. Put another way, shut down every
13 source in the RGGI region for six years in
14 order to offset the contribution that's
15 expected from these additional coal plants.

16 So the point here really is:
17 New Jersey can't do it alone. RGGI can't do
18 it alone. We really need to get behind the
19 national program so that all these sources
20 will be treated equally.

21 I had in the packet -- I heard the

22 imports mentioned before so this may come in
23 handy. This shows what New Jersey's
24 consumption has been and the source of that
25 since 1990 up to 2005. The tall thin gray bar

1 in the center actually represents our total
2 electric usage with the other stack bars
3 representing the source.

4 Now, the difference between the
5 thin gray bar in the middle and the highest
6 blue bar represents the imports. And over
7 this period from 1990 to 2005, we're looking
8 at somewhere between 17 and 36 percent of
9 imports.

10 The RGGI issue and how it may have
11 significantly higher impacts to New Jersey,
12 really, I think we can see from the second
13 chart, which sort of looks like the eastern
14 third of the country -- I hope the colors are,
15 at least, trying to keep some folks awake. I
16 know it's kind of tough. You've been here all
17 day. I appreciate your patience. But this is
18 why it's important to New Jersey. The red
19 area represents the PJM control area; that's
20 the power pool that we operate in. The sort
21 of lighter green area is showing New Jersey,

22 Delaware and Maryland. We're on the eastern
23 edge of PJM. We are in the RGGI states. But
24 we operate within the PJM power pool, which is
25 12 states plus D.C. And you can see from the

1 red how far that reach goes.

2 New York, a RGGI state, is its own
3 separate power pool. The rest of the
4 New England states are within their own
5 New England power pool. So we have a
6 situation where New Jersey has signed on to a
7 program that impacts not all the generators in
8 the power pool that we operate in and therein
9 lies the issue and the concern. Even RGGI
10 modeling by RGGI staff shows that the level of
11 imports will likely rise, sometimes
12 significantly in some of the models that
13 they've done. This gets to the issue of
14 leakage and how we can possibly deal with
15 that.

16 One other issue relative to cap
17 and trade programs.

18 PSE&G has been involved in the
19 development and the implementation of programs
20 for NOx, SO2, and CO2, as well. If there is a
21 lesson that I could offer the Council with

22 respect to our experience, it is: Who is

23 going to pay the cost of that?

24 Well, the electric generators are

25 clearly going to price into their bid for

1 power what it costs them to control these
2 various pollutants and depending on the
3 structure of that electricity market, some or
4 all of that will be passed on to consumers in
5 the form of higher wholesale electric prices.

6 There is a number of ways we can
7 deal with that. We talked about auctioning
8 allowances. I heard that earlier. Returning
9 proceeds to customers in the form of rebates
10 or energy efficiency programs or even in
11 reduced taxes. Economists, I think, will tell
12 you that that's probably the preferred, most
13 efficient way to do that, at least, that's
14 what the theory suggests. As a matter of
15 public policy, I don't know how the United
16 States gets rid of coal-fired power plants.
17 They're going to continue to be an important
18 source. 70 percent of the fossil fuels or 70
19 percent of the energy was produced by fossil
20 fuels in this country in 2004, 50 percent from
21 coal.

22 If you look at New Jersey's
23 numbers for 2004, we had 14 percent in
24 New Jersey, coal related.
25 A case in point is an investment

1 that we have to look at right now for a coal
2 plant we have in northern New Jersey. We're
3 looking at a \$600 million to \$700 million
4 investment to put back-end control
5 technologies on.

6 And as you know, the northeast is
7 going towards a cap and trade program through
8 RGGI. Some states are talking about
9 100 percent auction of the allowances, I think
10 Frank mentioned that. I think RGGI says 25
11 percent minimum, but New York and some others
12 are considering a 100 percent auction.

13 When we look at the analysis of
14 this investment and the assumptions we know
15 about, the forward electric prices, natural
16 gas prices, energy markets and pricing on CO2
17 allowances, our financial analysis of this
18 investment shows that for every 10 percent you
19 increase the auction, it has a negative
20 \$15 million net present value effect on the
21 decision we need to make. So at 100 percent,

22 it makes it a very questionable decision as to
23 whether or not we make that investment. And,
24 therefore, has a direct bearing on whether or
25 not we continue to operate the facility.

1 You know, the closure of this
2 facility doesn't improve New Jersey's air
3 quality because more than likely, as I showed
4 earlier, I think we're going to see those
5 kilowatt hours coming in from Pennsylvania or
6 further to the west. Again, with an
7 environmental profile that is significantly
8 dirtier than New Jersey's -- New Jersey's own.

9 So it's certainly not going to
10 help us with global warming issues. It will
11 potentially negatively impact reliability and
12 pricing and so without a viable leakage method
13 or mechanism rather, a viable method contained
14 leakage, we're going to see that upland power
15 coming across. Many of those plants are coal
16 and, to us, that doesn't necessarily make
17 sense.

18 We need to be assured that the
19 leadership or the price paid for being the
20 leader on prime issues, like New Jersey is, is
21 not going to translate to some economic

22 incentive for upland states and dirtier power
23 that is going to penalize New Jersey's
24 economy; thereby, possibly negatively
25 impacting operating jobs at New Jersey's

1 plants, generation plants, and also negating a
2 number of construction jobs associated with
3 whatever upgrades would be made at New Jersey
4 facilities.

5 Now, I do have to point out, when
6 we made this economic analysis, we did not
7 assume that any of the CO2 allowances would be
8 grandfathered to us. We assumed that in order
9 to get these, we need to be running. That's
10 why I think there was a significant difference
11 of what we saw at SO2 programs, where you were
12 grandfathered in SO2 programs, so if you
13 decide to shut your plant down two days later,
14 you still have the allowances to sell on the
15 open market.

16 We're assuming that that does not
17 happen here, that if you don't run, you don't
18 get allowances, whether they're for auction or
19 there's somehow a price determined or in some
20 way they're allocated.

21 So our suggestion, and this is a

22 suggestion Ralph Izzo, our CEO, made to
23 Congress a couple of weeks ago when he
24 appeared before the House Committee, that
25 maybe you start at 25 percent like RGGI

1 suggested as the minimum, start there and then
2 over time, maybe ten years, maybe more, maybe
3 less, but gradually increase to 100 percent,
4 gradually work into it rather than start at
5 100 percent.

6 If the committee has not seen the
7 work of Dr. Sokolow of Princeton in the carbon
8 mitigation initiative, I would point you to
9 that.

10 He has some very interesting, I
11 guess I'll call it theories. I have a couple
12 of charts in here and a cite so you can get in
13 touch with the doctor and he can talk you
14 through them because it talks about finding
15 ways to essentially mitigate the expected
16 growth in carbon over the next 50 years or so
17 or starting in 2004. We are looking at
18 possibly doubling. So he has developed a
19 number of strategies. And everything we are
20 talking about today, energy efficiency,
21 electricity, low-carbon displacement,

22 low-carbon fuels, they're all in here. So I
23 would point the Council to that and I think
24 I'm about, I'm about finished here.
25 I heard the phrase, no magic

1 bullet. There is no silver bullet here,
2 either. I don't think there are any bullets
3 here. I think I've given some ideas on how
4 utilities can help with the first two pieces,
5 efficiency and the demand-type management.
6 But really, from an electric industry
7 standpoint, it is an essential task for our
8 company and for the state policy makers to
9 maintain the reliability of the system. We're
10 going to require a new electric base load in
11 the State of New Jersey and there are a number
12 of issues to be considered and I think you
13 heard some of them before.

14 We've got a number of pilots, one
15 to the U.S. Department of Energy on carbon
16 capture, carbon sequestration, storage
17 technologies, combined-cycle operations.
18 There is nothing available yet as a technology
19 for back-end fits for carbon.

20 Now, the research is there and the
21 research needs to continue. So from a

22 developer's standpoint, investing in an IGC
23 plan at this point is very shaky because you
24 don't know what's going to happen. You don't
25 know if -- first of all, you can't get a good

1 handle yet on the cost of that infrastructure.
2 There are a number of risks that are presented
3 to merge the suppliers associated with this.

4 While one nuclear commercial will
5 be, it is carbon free, but it's not without
6 issues. Let's face it, there are siting
7 issues. We still have the unresolved issue of
8 spent fuel and there is an extremely long
9 licensing and construction lead time
10 associated with nuclear. These are all issues
11 we need to address; but despite these risks,
12 it still appears to be the most, at least, I
13 guess, the best at this point option, a
14 realistic option, for production without CO2.
15 I think we need to address those uncertainties
16 while we continue the R&D into carbon capture
17 and carbon sequestration and storage.

18 With that, I would like to thank
19 you for your attention.

20 I appreciate being -- everybody's
21 attention considering I'm last on the agenda

22 here before we start the next phase and I
23 would be happy to address any questions you
24 have.

25 CHAIRMAN BLANDO: Sure.

1 Michael.

2 MR. EGENTON: Michael Egenton.

3 Bill, considering those challenges
4 that the Governor has laid out in the
5 greenhouse gas executive order and the energy
6 master plan that I know your company is
7 working on, the statistic that is thrown out
8 there consistently is that a million more
9 people are going to move here to the State of
10 New Jersey in the next decade.

11 Has PSE&G calculated that in
12 meeting those energy demands on top of what,
13 you know, we spent the day on, meeting the
14 challenges of what the Governor has set forth
15 here for us for the State of New Jersey?

16 MR. WALSH: I think, Michael, I
17 guess the popular expectation is that energy
18 needs, absent any intervention from a master
19 plan, would grow on the order of a percent and
20 a half a year through 2020. So if you look at
21 where the state was in 2005, 2004, about

22 80,000 gigawatt hours. So business as usual
23 takes you out to about 100,000 gigawatt hours
24 or 20 percent, 25 percent growth by 2020. So
25 the impact of the master plan through the

1 efficiency and the demand-side management and
2 conservation initiative would be to wipe out
3 that 20,000 gigawatt hour growth by 2020.

4 Additionally, the expectation is
5 that the renewables would then lower that
6 another 20 percent if you have the right
7 incentives in place and you have enough rules
8 for solar and all of the other renewable
9 options that are out there.

10 MR. EGENTON: Is that renewable
11 portfolio though -- my concern, I guess, would
12 be can solar and wind truly meet that demand
13 alone?

14 We heard about nuclear today. We
15 know about liquefied natural gas and other
16 sources of energy.

17 Does that fit into the portfolio
18 or are we just saying, you know, certain
19 specific areas?

20 MR. WALSH: No, no. I think
21 everything fits into the portfolio.

22 What we're suggesting is that
23 number one, you look at efficiency,
24 conservation, demand-side management as the
25 first option. Then you need to look at

1 renewables where they make sense. And then,
2 third, you have to have a solid base of
3 central-station power because it's not going
4 to go away.

5 You know, I saw an article in the
6 paper yesterday about a press conference that
7 was held where folks were saying we ought to
8 shut down Oyster Creek and Salem 1 and 2, and
9 coal is no good either.

10 MR. EGENTON: Let me throw this
11 out there.

12 If those two facilities were to
13 shut down what kind of impact would that have
14 on the State energy demands.

15 MR. WALSH: Total nuclear
16 production from the State last year was
17 slightly over 51 percent, so it would have to
18 come from somewhere. Now, that does not take
19 into account, assuming that there were no
20 congestion issues with delivering power and
21 assuming we had the import capability to get

22 that power here on a sustained basis, big
23 assumptions. And clearly, I think we don't.
24 There are a number of transmission options
25 that are out there, folks from the -- further

1 west and the southwest are looking at building
2 transmission lines into New Jersey. The
3 source of a lot of that generation would more
4 than likely be coal to sell into the most
5 expensive market into the country, absent
6 California, which is the northeast.

7 MR. ZONIS: I'm Irwin Zonis. My
8 home is in Essex County I'm a PSE&G customer.

9 A few months back, PSE&G in its
10 monthly billing offered a couple of packages
11 to improve one's efficiency at home, both were
12 relatively inexpensive. One was less than \$5,
13 one less than \$10; that included low-flow
14 nozzles for you bathroom sink, weather
15 stripping and a few other devices.

16 I thought the \$10 was not a bad
17 deal and I bought it. In fact, I've installed
18 some of that equipment. But the purpose of my
19 question is this was a very low-key offer. It
20 was fine printed on a little card that comes
21 in the envelope with the rest of the bill.

22 Do you have any idea, did Public
23 Service get some reasonable response to that;
24 did they sell any of those units; did you
25 notice a one-hundredth of one percent decrease

1 in the use of power in the following month?

2 The purpose of my question is that
3 we've been talking about education and public
4 knowledge, public understanding and all this.
5 Certainly, there were not black skulls an
6 skeletons surrounding the notice I received
7 from Public Service that you were going to
8 flood the southern end of the State of
9 New Jersey unless you put this stuff in your
10 house, but it was about as low-key as it could
11 possibly be. I wonder what kind of response
12 Public Service got to that offer.

13 MR. WALSH: That I don't have off
14 the top of my head. I know there were two
15 kits available. There was a \$5 and \$10 kit,
16 if I remember.

17 MR. ZONIS: Yes.

18 MR. WALSH: I will try to get that
19 number and then through the Council have it
20 distributed to the members. Clearly, that was
21 a \$75 or \$80 value, that kit.

22 MR. ZONIS: I didn't try to price
23 it out, but it occurred to me that what I got
24 was certainly worth more than ten bucks.
25 MR. WALSH: The balance of that

1 essentially comes from the Clean Energy
2 Program, that we all pay in our bills monthly.

3 MR. ZONIS: I figure the shower
4 head alone was probably more than the \$10.

5 MR. WALSH: That's a fair
6 assumption. I apologize. I don't have that
7 number off the top of my head.

8 MR. ZONIS: Not a problem. My
9 question was: Is there enough money in the
10 fund so that you could have written in the
11 PSE&G bill that those who didn't have a spare
12 ten bucks in their pocket could send in this
13 card and get it for free?

14 MR. WALSH: I don't know. I don't
15 know if there was one specific to that. There
16 are a number of state-sponsored programs and
17 low-income, energy-assistance programs out
18 there, but whether they're focused
19 specifically on that kit, I would say probably
20 not, but I don't know.

21 MR. ZONIS: The \$10 probably paid

22 for the handling and shipping costs and very

23 little more than that.

24 MR. WALSH: I'm sorry, but I don't

25 have the answer. I'll get it for you.

1 CHAIRMAN BLANDO: One last
2 question.

3 You mentioned you had a lot of
4 discussion on the issue of leakage under RGGI
5 and a few other initiatives.

6 Are there any proposed solutions
7 out there; can something be done?

8 MR. WALSH: I think there are a
9 number of solutions. I guess there a number
10 that are out there on the plate.

11 Certainly, we are very much aware
12 of the issue and looking for ways to address
13 it. Whether -- I have heard ideas of, I
14 guess, an environmental portfolio standard
15 like we have one for the renewable portfolio
16 standards, where everybody would, essentially,
17 if you're going to sell a kilowatt hour into
18 the State of New Jersey, it has to have a
19 certain profile, you can't exceed X pounds of
20 CO2 or something like that. And I am told
21 that there are ways around the interstate

22 commerce clause issues with respect to that.
23 That's one of a number of ideas that have to
24 be vetted more with stakeholders so that we
25 come up with a solution.

1 I think the number one solution is
2 a national program. If you impose whatever
3 restrictions on everyone, every power
4 generator, everybody knows what the rules of
5 the game are. There is no uncertainty.
6 People can then go out and say okay, I know
7 what I have to do in the next five years, here
8 are my rules. My rules are not going to
9 change. I can now make an investment decision
10 because I know that side of my equation won't
11 change. I can quantify those risks.

12 CHAIRMAN BLANDO: Thank you.

13 MR. WALSH: Thank you very much.

14 CHAIRMAN BLANDO: Well that ends
15 the list of the invited speakers. We're
16 running just a little bit late. I guess next
17 is the public comment period. We had four
18 speakers that had registered to speak, the
19 first is Latrell McLean, a New Jersey
20 concerned citizen.

21 MR. MC LEAN: Hello, everyone.

22 I'm going to be real quick. I know everybody
23 is probably ready to go home. It has been a
24 long day and now you are running a little
25 late.

1 I just have questions regarding
2 the EPA and a report. I want to talk about
3 three companies that are involved in my life
4 and around me constantly, everyday: The
5 Exxon/Mobil plant in Paulsboro, the Sunoco
6 plant on 295 and the CCMU plant in Camden.

7 I was just wondering -- I missed
8 the two gentleman that were speaking about the
9 law and the public safety and the public
10 health issues. I was just wondering if
11 anybody on the Council can explain to me, are
12 they going to change the laws of way the
13 plants react in letting the air be polluted?

14 The CCMU plant in Camden for years
15 has been letting out things in the air and I
16 just don't understand how they can continue to
17 do it and getting these little tiny finds.

18 The same thing with the
19 Exxon/Mobil company. Last summer, their
20 debris spilled out and came all the way over
21 to my house, coming down to near Woodbury,

22 spilling debris.

23 Now, these chemicals are going in
24 the air so it's got to be just passing
25 through, but for them to drop that much debris

1 coming from Paulsboro to Woodbury is very
2 disturbing to me. And for them not to even --
3 for me not to even see what kind of fine was
4 given to them and not even knowing what that
5 debris was that fell out of the air along my
6 property. I just want to know if anybody here
7 can answer those questions for me.

8 CHAIRMAN BLANDO: Have you
9 discussed your concerns with anybody at the
10 Department of Environmental Protection?

11 MR. MC LEAN: Yes. They had a
12 meeting they came for a meeting with --
13 Mobil/Exxon had a meeting, but the CCMU plant
14 in Camden and the Sunoco plant, nobody came.
15 They said they just had a fine. But it is not
16 public knowledge. I would like to know, is it
17 public knowledge to know about their crime and
18 what actually fell down out of the sky?

19 CHAIRMAN BLANDO: Well, I mean,
20 certainly, the Clean Air Council is an
21 advisory body to the commissioner of the

22 Department of Environmental Protection. It
23 sounds as though your concerns should be more
24 directly addressed to the actual government
25 agencies; such as, the Department of

1 Environmental Protection.

2 I don't know if you, Bill, have
3 any knowledge about the current activity DEP
4 enforcement is having with regard to CCMU or
5 the Exxon/Mobil. I'm not familiar with
6 exactly what you're referring to.

7 MR. MC LEAN: It's all these
8 plants that are all in South Jersey.

9 CHAIRMAN BLANDO: Right. I mean,
10 that sounds like a specific issue that DEP
11 enforcement would be potentially dealing with.

12 MR. O'SULLIVAN: We have your name
13 on the agenda --

14 MR. MC LEAN: Okay.

15 MR. O'SULLIVAN: -- and how we can
16 contact you. If you have an e-mail address,
17 that would be good.

18 I'll ask the enforcement folks --
19 they don't report to me -- I'm
20 Bill O'Sullivan. I'm the air director here.

21 I'll ask the enforcement folks

22 what the situation is. I think the two
23 refineries are actually Sunoco and Valero.
24 The name has changed over the years. And the
25 CCMUA, that's the incinerator, right?

1 MR. MC LEAN: Correct.

2 MR. O'SULLIVAN: We are
3 considering additional rules for the
4 refineries that further reduce emissions and
5 there will be some proposed rules coming out
6 about midyear for that.

7 There is also some consideration
8 of further reductions of NOx, nitrous oxide
9 emissions from the refuse burning plant; so
10 yes, there is some consideration for further
11 emission reductions from those facilities.
12 Rules will be proposed about midyear on the
13 enforcement status. I will have to defer to
14 our enforcement people to get back to you on
15 that.

16 MR. MC LEAN: I just would like to
17 know, these -- is it public knowledge, like
18 we -- I would really like to know what spilled
19 from the Exxon/Mobil plant because that
20 travelled a long way from Paulsboro to
21 Woodbury.

22 Is there any public forum that we
23 can come to and say, Hey, what actually
24 spilled on my property; what did I inhale?
25 MR. O'SULLIVAN: There is a

1 requirement for companies to report when they
2 have upsets and what happened and what was
3 emitted. Those reports are public
4 information. Again, I'll have to ask the
5 enforcement program to share those with you.

6 MR. MC LEAN: Okay.

7 That was just my concern and just
8 wondering if they're going to change the law
9 regarding -- because this really is for
10 everybody. You know how far, if it gets in
11 the air, it will go because that's a pretty
12 far distance from Paulsboro to Woodbury to
13 travel in the air and spill down like that.

14 Thank you very much.

15 CHAIRMAN BLANDO: Thank you very
16 much.

17 Make sure you leave your contact
18 information so that someone can get a hold of
19 you.

20 Our next public speaker is
21 Susan Ruch.

22 MS. RUCH: Ruch.

23 CHAIRMAN BLANDO: Ruch; okay.

24 Susan, please.

25 MS. RUCH: So you understand, this

1 is a book I brought. This is what the front
2 page of it looks like, the American flag, corn
3 and what we can do now. It says, Think inside
4 the bushel now; and, in the future think
5 outside the bushel because there are a lot of
6 things we can do later. We need to do what we
7 can now.

8 Thank you for letting me come here
9 and talk. My name is Susan Ruch. I am a
10 Jersey girl. I live here in Hightstown.

11 This past June of 2006, I had
12 listened to Bloomberg radio and there was a
13 thing on oil, The Addiction to Oil, Ethanol an
14 Antidote. It's not a super fix, but it's a
15 start.

16 From that point, I went on the
17 Internet and in two weeks researched
18 everything I could find. I found out that
19 New Jersey had no ethanol plants and no E85
20 fuel made from corn or sugar or anything in
21 order that we could have an alternative source

22 to fuel our cars.

23 So I found out I could go to

24 Kansas City, Missouri. And I got out of my

25 little box, got out of my comfort zone and I

1 flew out there. I spent a week out there and
2 I found out everything I could do to hopefully
3 come back here and help us here. Because
4 transportation, no matter where it is in the
5 United States is our biggest polluter. Our
6 cars put out CO2 everyday.

7 There was a stat on the
8 Internet -- I could get the exact stuff, where
9 it was located and what scientifics. But the
10 CO2 that comes out of our tailpipe is
11 odorless. You can't see it. It's invisible.
12 But you have 5 pounds of carbon coming out of
13 your tailpipe for every gallon of gasoline you
14 burn. So can you imagine if somebody burned a
15 gallon of gasoline and made it into a solid,
16 it's like throwing a 5-pound bag of sugar out
17 of your window. So if you have a 20-gallon
18 tank, you are throwing 20 5-pound bags of
19 sugar out your window every time you fill up.

20 So I came back. I was there in
21 Kansas City. And I found a team, SOZO Energy

22 out of Texas, who has been instrumental in
23 building over a billion gallons of ethanol
24 domestically and internationally. They have
25 either worked in an ethanol plant in Nebraska,

1 South Dakota, all over the United States.
2 There is like 111 ethanol plants up right now.
3 We have none here. There is two going up in
4 New York. There is two going up in
5 Pennsylvania.

6 We're only 1 of 10 states left in
7 the United States that does not have an E85
8 dispensing pump to put alternative fuel into
9 our flexible fuel vehicles. So I thought to
10 myself, I've lived here all my life and we're
11 facing a lot of challenges now. Our
12 dependence on foreign oil, burning fossil fuel
13 is taking a toll on us. The harsh reality is
14 that our dependence on oil is causing serious
15 problems that directly impact our energy
16 security, our national security, our economic
17 security, as well as our environment security.

18 We cannot sit idly by and wait to
19 be prepared. The life we know now will
20 drastically change if we do not start on a
21 path to producing renewable energy

22 specifically for our cars and trucks.
23 Gasoline-powered vehicles will be here for
24 many years to come. No matter what kind of
25 other things we do, gasoline is always going

1 to be a fuel for our car. What we can do now
2 is start to reduce what we're doing.

3 Our addiction to fossil-fueled oil
4 grows more dangerous as we increasingly rely
5 on foreign oil from unstable and terroristic
6 nations that harm us and kill us everyday.

7 Obstacles are those frightful
8 things you see when you take your eyes off a
9 goal.

10 I started this last June. I've
11 been working with the State. I've met with
12 senators at the legislative level. I have a
13 meeting coming up with top officials at DEP on
14 air permitting and I -- at the request of
15 Lisa Jackson. I'm working with the master
16 energy plan, transportation committee with
17 Frank Felder and his staff, of seeing how we
18 can reduce -- number one, reduce our
19 consumption of oil, which is petroleum. In
20 New Jersey, our petroleum consumption is 72
21 percent. So of all the energy, our

22 transportation is taking a lot of gasoline.

23 Last year, according to the BTC,

24 we consumed over 5.3 billion gallons of

25 gasoline in New Jersey.

1 Now, I'm sure that's not all of us
2 driving our cars. I drive 500, 600 miles a
3 week. I'm an accountant. I do bookkeeping
4 and accounting for about 25 companies, so I
5 always drive. So I see on the Turnpike one
6 day, I counted the cars and saw their license
7 plates. Out of say every 20 cars, you've got
8 5 New Yorkers, 5 Pennsylvanians, 5
9 New Jersey'ians and then you may have
10 Maryland, Delaware, Florida. Everybody is
11 travelling our highways. We've got the most
12 travelled highways and roads in the northeast
13 corridor, so we have everybody consuming gas.

14 We need to respond to this because
15 high oil prices -- I've already heard this is
16 at the pumps. Gasoline prices are vulnerable.
17 They emit pollutants, carbon monoxide. All
18 this stuff comes out and we're breathing it
19 everyday. Well, we can reduce that. We can
20 do something about it.

21 When we reach the point where the

22 world oil-hungry economies are competing for
23 insufficient supplies of energy, oil will
24 become an even stronger magnet for conflict
25 than it already is. And we do love to drive

1 our cars and trucks. There is a lot of ways
2 we can reduce our oil consumption and reduce
3 our greenhouse gases by using domestically
4 produced fuel from our farmer's fields,
5 whether it be corn, whether it be sugar. Down
6 the road five years, it will be switch grass,
7 municipal solid waste. What we have to do is
8 start them up, half now, so we're ready when
9 we can make a switch to the celluloid biomass.

10 So there are a lot of things we
11 can do. And our weak response to our energy
12 is all the more frustrating, given that
13 alternatives to oil do exist. Oil is
14 important, is the result of industrial and
15 consumption choices of the past.

16 We now must choose a different
17 path without eliminating oil imports or
18 abandoning our cars. We can offset a
19 significant portion of demand for oil by
20 giving American consumers a real choice of
21 automotive fuel. You can actually have -- in

22 other states, there is like 1100 of these gas
23 stations that are offering E10, which we have
24 now. All our gasoline now was replaced
25 with -- was replaced with 10 percent ethanol,

1 so that's also stretching our gasoline. That
2 doesn't give a better -- it gets about a 6
3 percent reduction on greenhouse gases and
4 petroleum. It just modifies. But we can even
5 do better. So MTBE has been thrown out so now
6 we're getting better.

7 Now, at other pumps, you have E85,
8 E95. There are cars already in New Jersey, at
9 Willis Honda, for instance, I went down and
10 looked at one. It's called a Honda Fit. It
11 will run on regular gasoline, E85, any blend
12 thereof with up to 100 percent alcohol in it.
13 So there is technology going on everyday.

14 So we must enter oil's monopoly on
15 the transportation sector which accounts for
16 60 percent of America's oil consumption. I
17 believe the bio fuels, E85, biodiesel which
18 could be B20 or B100, you have E95 out in the
19 midwest that powers long-haul trucks, you have
20 E diesel, which is a combination of 15 percent
21 ethanol, 80 percent diesel and 5 percent of

22 other things to keep it combined.

23 We have flexible-fuel vehicles.

24 We have hybrid vehicles. We increased our

25 CAFE standards. We work on hydrogen. We do

1 everything that we possibly can to move away
2 from the extreme dependence on oil and that's
3 why we're over there fighting in Iraq now. We
4 need to do something to bring our men and
5 women home.

6 If we're going to clean up
7 America's air, we need to start with America's
8 biggest polluter, engine emission. Now, we
9 already have an RPS, renewable portfolio
10 standard, to reduce our energy usage of
11 electricity by producing renewable energy from
12 solar and wind power and that's terrific.
13 We're on a path.

14 I know we need an RFS, renewable
15 fuel standard, like they do in other states.
16 We just don't have that. So if we don't
17 decide to control our destiny here, someone
18 else will.

19 So you may ask, so why are you
20 here?

21 Because I care. If I didn't care,

22 I wouldn't be here. We've got to do

23 something.

24 So let's cut to the chase and look

25 at the facts.

1 In your books, you will see
2 72 percent of petroleum consumption comes from
3 our transportation sector in New Jersey.
4 According to the BTC, last year we consumed
5 5.3 billion gallons of gasoline. 52 percent
6 of our CO2 comes out of our cars and trucks;
7 that's consuming gasoline. New Jersey has the
8 most travelled roads and highways in the
9 northeast corridor. According to New Jersey
10 DEP, 40 percent of our pollution comes out of
11 our cars and trucks. New Jersey has over 3300
12 gasoline stations. Our fuel of choice at the
13 pump is oil and more oil. We don't have any
14 choices. There is over 180,000 gasoline
15 stations across the nation.

16 On a national scale, 97 percent of
17 our transportation energy is petroleum so the
18 U.S. Department of Energy estimates that
19 82 percent of carbon monoxide, 43 percent of
20 reactable organic gases and 57 percent of
21 nitrogen oxide in the U.S. cities are emitted

22 from petroleum-based fuel. Transportation
23 underlies our entire modern economy, the cost
24 of oil affects our businesses, our customers
25 and consumers at all levels.

1 The U.S. Environmental Protection
2 Agency states that gasoline is the largest
3 source of man-made carcinogens. Our oil
4 consumption will increase 44 percent between
5 2000 and 2025.

6 The American Lung Association
7 states that transportation is responsible for
8 55.7 percent of our outdoor pollution,
9 including 77 percent of that being carbon
10 monoxide. So gasoline is mostly carbon by
11 weight. A gallon of gasoline releases 5 to
12 6 pounds of carbon in the atmosphere. It's
13 like throwing a 5-pound bag of sugar out of
14 your window every time you burn a gallon.
15 Because it comes out of our tailpipes as an
16 invisible gas, most of us are oblivious to it.
17 The CO coming out of our tailpipes from
18 burning gasoline is a greenhouse gas.

19 Mobile sources of pollution
20 include cars, trucks, buses, construction
21 equipment, lawn and garden equipment, snow

22 mobiles and boats. According to the inventory
23 of air-toxic emissions compiled by EPA, these
24 types of sources contribute over 60 percent of
25 the air toxic emissions in New Jersey. Among

1 these pollutants are potent carcinogens; such
2 as, benzene, buta -- I can't pronounce half
3 these words, formaldehyde and gasoline.

4 CHAIRMAN BLANDO: Susan, if I may
5 interrupt --

6 MS. RUCH: Yes.

7 CHAIRMAN BLANDO: Thank you very
8 much and I think I'm running out of time, but
9 I do have a question for you.

10 MS. RUCH: Sure.

11 CHAIRMAN BLANDO: One thing I'm
12 not sure we got a clear answer on earlier. I
13 am curious when we talk about bio fuels, if
14 every car that was in the country, for
15 example, was converted to E85, would we be
16 able to produce enough bio fuel to actually
17 fuel all of those vehicles; and, would we be
18 able to grow enough corn and switch grass and
19 so on to actually produce that new demand that
20 we would have for those bio fuels?

21 MS. RUCH: Right now the farmers

22 have already stepped up to the plate.

23 Last year they planted and

24 harvested over 87 million bushels of corn or

25 acres of corn. This year they're planing

1 90.5 million.

2 Now, everybody says about the fuel
3 thing. The corn that you use for ethanol does
4 not go to human people. It feeds livestock.
5 So when you have a bushel of corn, which
6 weighs about 56 pounds, you're getting
7 3 gallons of fuel for your car, 17 pounds of
8 high-protein animal feed for your animals,
9 which is fed back to the dairy, the beef
10 cattle, swine, pigs and hogs, which is higher
11 protein than them just eating regular corn.
12 And then you capture the CO2 and you sell it
13 back to beverage companies to put in their
14 soda. They clean it and put it in there.

15 So everything -- there is always
16 co-products from that. The positive net
17 energy from making ethanol from corn is 1.67,
18 so it's 67 percent positive energy. Down the
19 road it will be better.

20 Now, switch grass doesn't require
21 a lot, but the technology is not here. To

22 build the cellulosic ethanol plant right now,
23 it costs about \$300 million. To build a
24 corn-based ethanol plant costs about
25 \$100 million, so you've got 300 and 100, so

1 you start with what you know now. I have a
2 contact in Minnesota. I can get as much corn
3 as I want. They only use 12 percent of their
4 corn, so I can get 50 million bushels here.
5 If we use our local corn guys, they plant --

6 CHAIRMAN BLANDO: So would you say
7 your answer is yes to my question?

8 MS. RUCH: Yes. We have enough to
9 get it all done.

10 CHAIRMAN BLANDO: Thank you, very
11 much. I appreciate it.

12 MS. RUCH: And in your sheet, you
13 will see a thing of all the FFEs that are
14 actually on our highways right now. In five
15 states here, between New York, Delaware,
16 Pennsylvania, Maryland, we have over 700,000
17 cars that travel our roads right on the east
18 coast that can use flexible fuel right now.
19 They can use E85. So there is a lot of stuff
20 that we can learn.

21 CHAIRMAN BLANDO: Thank you. And

22 thank you for the copy of the written

23 material.

24 Our next speaker is Joanna

25 Underwood from Energy Vision, New York.

1 Is Joanna here?

2 MS. UNDERWOOD: I am. I am amazed
3 that anyone's here. It's late in the day.
4 This is what I call state dedication to
5 change. I think it's great, frankly, I must
6 say, to hear someone get up who is a citizen,
7 who got concerned about a problem, who has
8 gone out to find -- try and find a solution,
9 and then, has brought it to you, I think we
10 need a lot of citizens doing that because it
11 really expresses the energy behind a movement
12 in which we've been talking about some of
13 these issues for two decades and we're still
14 talking about them.

15 I am the president of Energy
16 Vision in New York. Our organization was
17 started just this year to look at ways to end
18 this country's addiction to oil and
19 transportation for all the reasons that have
20 been discussed by the previous speaker.

21 I am very deeply happy about

22 bringing the research that I have done on
23 alternate-fuel vehicles and on advanced
24 vehicle technologies here. I have a lot of
25 roots in New Jersey. I got married here. I

1 spent my life getting healthy eating at
2 Terhune Orchards. I lived a block from
3 Pam Mount. I am sorry she's left. And I
4 spent ten years when I was president of an
5 organization called Inform, working in this
6 state to shape and pass the pollution
7 prevention law based on the research that
8 Inform had done on chemical plants showing
9 that there was a solution in preventative
10 action which produced, also, the 1990
11 pollution prevention law, which was the first
12 prevention law in the country.

13 I'm here to talk about another
14 solution to the problem that Energy Vision is
15 looking at and that's in the transportation
16 sector. I'd like to talk about how we see
17 this solution and then I'd like to talk about,
18 just for a few minutes, the policy approaches
19 for making it happen.

20 I will say, as I mentioned, my
21 background in talking about the transportation

22 sector comes from 15 years of researching and
23 writing over a dozen books on the fuels and
24 vehicles of the future, published by Inform
25 and pursuing that work now at Energy Vision.

1 The aspect that I'm going to talk
2 about, because your concern is greenhouse
3 gases and air pollution here, is the aspect of
4 transportation that generates the most of the
5 health-threatening emissions from vehicles and
6 that is a very significant source in
7 greenhouse gas production; that is, diesel
8 vehicles, diesel buses and trucks and produce
9 delivery vans.

10 They have the most to do with
11 these emissions in this state and the health
12 impact and it is possible to address the
13 problems in this sector right now.

14 I'd like to look at three topics.

15 First, what are the fuel choices
16 out there; and, where can they take us in
17 addressing the vehicle emissions and
18 greenhouse gas issues?

19 Second, what are -- let's look at
20 a case study of probably the most significant
21 polluting diesel sector in this state and most

22 other states, that is, refuse and recycling
23 trucks, which go up and down every residential
24 street in every community and leave their
25 pollution on every doorstep. They are more

1 polluting and more numerous than transit
2 buses. They are more of a health threat than
3 school buses or produce delivery vans. They
4 are a premier target for addressing their
5 emission issues.

6 Third, I'll touch on, as I say,
7 the policies.

8 And fourth, I will leave you with
9 what happens if we don't do the things I'm
10 suggesting.

11 Fuels.

12 One could have a discussion of bio
13 fuels and the role they play. I've done a
14 huge amount of research on that and have my
15 transportation team, references are in it, in
16 the discussions of ethanol and biodiesel in
17 the paper that was distributed here.

18 There is much more behind it. I
19 think that the idea of looking for something
20 that is secure and domestic and renewable,
21 that the previous speaker spoke about, is

22 right on. I think cellulostic ethanol could
23 be an enormous, enormous long-term contributor
24 of up to, they say, 25 or 30 percent of
25 light-duty vehicles, not all.

1 I have great concerns about
2 corn-based ethanol and soy-based biodiesel
3 because they are skewing the agricultural
4 markets. They are -- ethanol is a net loser
5 in energy and environment when you look at all
6 of its impacts, so is soy from biodiesel.

7 Nonetheless, I would wait and hope
8 and push for the commercialization of
9 cellulostic ethanol and I would find that
10 something that might be enormously promising
11 and attractive in the future.

12 A huge investment in corn-based
13 ethanol right now is tending to make all the
14 farmers in the midwest go to ethanol. They're
15 planting huge amounts of corn that is being
16 used not in a hungry world for food, but for
17 fuel. There are real questions there, but let
18 me pass beyond those two and come to two fuel
19 sources that I think can take us into a
20 remarkably clean future.

21 First, I'll start with biomethane,

22 which is also a renewable, domestically
23 produced fuel source. The methane that can be
24 captured from landfills, from dairy
25 operations, from agricultural operations, from

1 sewerage plants is an enormous resource. And
2 it must be captured looking forward because it
3 is a huge greenhouse gas source if it is not
4 captured.

5 I am sorry. I just need to get a
6 glass of water.

7 I think it's been realized that
8 these methane sources need to be captured and,
9 in fact there is an estimate by the Department
10 of Energy that you can produce about
11 10 billion, within the next decade, gallons of
12 this fuel a year and it is reducing a methane
13 problem and creating a clean fuel.

14 An interesting fact is that --
15 okay.

16 Oh, wow, three minutes.

17 I am going to pass beyond methane.
18 It's a gas fuel. It can be combined with
19 natural gas and the two used together in
20 vehicles.

21 I am going to turn quickly to

22 natural gas. This is the fuel that is
23 domestically plentiful, that is plentiful to
24 our north and our south and can take us not
25 only to the cleanest vehicles today, but on a

1 path to hydrogen.

2 I spell out how it can do that in
3 this paper and several of the reports we've
4 written. It's the cleanest fuel today. I
5 like to call it H80 because it's almost all
6 hydrogen and it's taking us down a path to
7 H100. It's available through pipeline system
8 all over this state. It is able to be used in
9 commercial engines in every light and
10 heavy-duty engine that is made today,
11 including refuse trucks.

12 It is a fully commercial option
13 and affordable with federal incentives. And
14 once you have a refueling infrastructure,
15 about which I have some recommendations in
16 this state, you cannot only refuel these
17 vehicles, but you can begin to move toward
18 what will be a hydrogen future. This is a
19 path that is understood at the DOE, where I've
20 been asked to present it in China, in India,
21 in South Korea and lots of places more than it

22 is here.

23 You can take advantage of natural
24 gas combined with biomethane. You can then
25 use the natural gas refueling stations to

1 produce some of the natural gas hydrogen and
2 use a combined high-thane fuel, which is four
3 times cleaner than natural gas. And you can
4 then, ultimately, when hydrogen fuel vehicles
5 are ready, use those refueling stations to
6 power hydrogen vehicles.

7 Moving on quickly because I have
8 30 seconds, to my last topic, the place where
9 I would begin that transition with greatest
10 enthusiasm in this state, and it has not begun
11 here, is in looking at the thousands of refuse
12 and recycling trucks in this state in every
13 municipal area.

14 They're a vital resource. They're
15 the most concentrated source of pollution that
16 there is. Most of them are very old. Once
17 they go on the road, they never have to change
18 their pollution control practices again. They
19 come in when they're permitted and they are
20 used until they die.

21 They are very, very heavy

22 petroleum users, about 2.8 miles a gallon.
23 We've written two books on the refuse truck
24 sector. We are the only people who have ever
25 written them.

1 I will tell you the power of
2 public information. When the first report,
3 Green and Garbage Trucks came out, we found
4 750 natural gas trucks in the country in '02.
5 We went out and did workshops in about five
6 states on the request of lots of planning
7 agencies. We wrote another report at the
8 beginning of '06, our second survey. We found
9 the number of trucks had doubled from 750 to
10 1500. The number of communities using them
11 had doubled from 26 to 57. They were
12 performing well. They were not only massively
13 reducing pollution, but they were massively
14 reducing the noise in the communities they
15 served, protecting the hearing and the health
16 of the drivers and workers.

17 Twelve hundred of the trucks are
18 on the west coast, but the first fleet is on
19 the east coast, an hour and a half from here
20 in Smithtown, New York. There is power with
21 information. The head of Smithtown, got a

22 copy of this report, heard a talk on it and
23 said, We want to know what to do about our
24 fleet. Within seven months, this isn't years
25 of planning or anything, within seven months,

1 they went out to bid. They got in bids from
2 carters. They have 22 new natural gas trucks
3 serving their community. And they are being
4 looked at by every community on Long Island
5 and as far a way as Quebec. I suggest it is
6 an opportunity waiting to fall in your lap in
7 New Jersey.

8 You can then look at transit buses
9 and others, but I will leave a copy of this
10 report, if you like.

11 The incentives are simply, in
12 addition to federal incentives, what is needed
13 in this state are a level of incentives that
14 fully provide a level playing field for
15 communities that want to buy and use these
16 trucks. There are private-sector companies
17 that will come in and build your refueling
18 structure for you right now.

19 The incentives can be looked at.
20 In addition to the federal, it just provides a
21 level playing field. And this kind of

22 transition can afford to be made. It will be

23 made.

24 I would like to stop right here

25 because I ran out of my one minute.

1 CHAIRMAN BLANDO: Yes.

2 MS. UNDERWOOD: Thank you very
3 much. I am sorry to have gone so fast.

4 CHAIRMAN BLANDO: I just remind
5 all speakers that the Clean Air Council does
6 accept all written public comments, as well;
7 That gets to be part of the record. If you
8 have additional comments, you can submit
9 those, as well.

10 Wilbur Mc Neil, Weequahic Park.

11 MR. MC NEIL: I will be brief and
12 I will just submit my remarks and let that
13 stand for itself. But just a little history
14 on the Weequahic Park Association. We are 15
15 years old. We're a grassroots association.
16 We meet every week and we're a short distance
17 from Newark International Airport.

18 CHAIRMAN BLANDO: That concludes
19 our public hearing. I apologize for letting
20 things run a little bit late today. Thank you
21 all for coming and thank you for your

22 interest.

23 Our final report will be available
24 in July, mid end of July on the DEP website,
25 as well as through Sonia.

1 John, did you have a comment?

2 MR. MAXWELL: John, I just wanted
3 to remind the public that all of our meetings
4 are open to the public and we really enjoy and
5 love to have public members come and you can
6 find out about us, where we meet and all that
7 stuff at our Clean Air Council website.

8 CHAIRMAN BLANDO: Yes. We meet
9 monthly, except for the month of August,
10 usually it's the second Wednesday of the month
11 somewhere throughout the State of New Jersey.

12 MR. MC NEIL: I understand that
13 the general public can't speak at those
14 meetings.

15 CHAIRMAN BLANDO: Generally
16 speaking, it is the council members.

17 MR. EGENTON: I would disagree
18 with that, barring the annual public hearing
19 once a year, which is this one, our meetings
20 every month, except for the month of August
21 are open to the public and we have engaged the

22 public if there is a question being asked at
23 the meeting, so I would stand corrected on
24 that issue, sir.

25 CHAIRMAN BLANDO: Bill.

1 MR. MC NEIL: I'll speak to you
2 afterward.

3 MR. O'SULLIVAN: I just want to
4 thank the Council for another great hearing
5 and I'll see you next month.

6 (Time noted: 4:25 p.m.)

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1 C E R T I F I C A T E

2 STATE OF NEW JERSEY)
3 : ss.
4 COUNTY OF BURLINGTON)

5 I, ELLEN MARIE GUMPEL, a Certified
6 Shorthand Reporter, Registered Professional
7 Reporter, Certified Realtime Reporter and
8 Notary Public within and for the States of New
9 York and New Jersey, do hereby certify that
10 the foregoing proceedings were taken before me
11 on Wednesday, April 11, 2007;

12 That the within transcript is a true
13 record of said proceedings;

14 That I am not connected by blood or
15 marriage with any of the parties herein nor
16 interested directly or indirectly in the
17 matter in controversy, nor am I in the employ
18 of the counsel.

19 IN WITNESS WHEREOF, I have hereunto
20 set my hand this ____ day of _____,
21 2007.

22

23

24

25

ELLEN MARIE GUMPEL, CSR, RPR, CRR

